2018

Generation Investment Management Sustainability Trends Report



Important information

This presentation has been prepared by Generation Investment Management LLP ("Generation") for discussion purposes only and reflects the views of Generation as at September 2018. It is not to be reproduced or copied or made available to others without the consent of Generation.

The information presented herein is intended to reflect Generation's present thoughts regarding trends and opportunities towards a more sustainable economy and should not be construed as investment research, advice or the making of any recommendation. References to any companies must not be construed as a recommendation to buy securities of such companies. The information presented herein is based on Generation's analysis of publicly available data and is intended to present a global perspective on different areas that Generation believes represent a sustainable economy. The jurisdictions and time periods presented herein may vary, as the data shown is what Generation used in its own assessment and believes to be the most complete view to support each identified area of sustainability and associated trends. 2017 and other historic estimates made throughout the report were extrapolated from cited research and based on previous trends and known current data. While the data is from sources Generation believes to be reliable, Generation makes no representation as to the completeness or accuracy of the data.

generation

© GENERATION INVESTMENT MANAGEMENT LLP 2018

A compendium of commercial opportunities paving the way to a sustainable economy

Generation has a unique investment process. The firm combines an assessment of business and economic factors with analysis of relevant sustainability trends. We track a wide variety of indicators – economic, social and environmental – to assess whether we are moving towards a more sustainable world. In this, Generation's second Sustainability Trends Report, we share many of them with you. Drawn from more than 200 sources, this report is the most comprehensive survey of the enormous sustainability challenges facing the world. The report takes about half an hour to read. We invite your feedback on each and every part.

Not everything is positive. Global temperatures continue to rise. Carbon-dioxide emissions, which need to turn negative, have continued to increase. Inequality remains too high. Some health problems, such as obesity, are getting worse.

Yet there is room for optimism. Sales of electric cars are booming. Consumers are demanding goods and services that are produced in a sustainable way, and the resource requirements of the inputs to our goods are changing. An explosion of health-related interventions allowing people to take better care of their health ensures that death rates from many diseases continue to plummet. And innovations in urban transportation could make cities greener, healthier and more efficient.

So it's a mixed message, reflecting the immense complexity of the modern world.

We have improved on last year's report. We have gone into more detail on many of the trends we analyse. Rather than simply offering descriptive statistics, we have also tried to analyse underlying dynamics where necessary. This allows us to explain what is going on, and why, rather than simply showing the trend.

Each of the five chapters of the report corresponds to a different aspect of the economy.

- > Energy the natural inputs driving economic activity
- > Urban mobility the movement of people and products
- > **Responsible consumers** how people buy and sell goods and services
- > Health and wellbeing how the economy affects the wellbeing of all people
- > The future of work the role of people in creating economic value

We look forward to the conversation.

An enduring and equitable economy





Energy systems



Section summary

The global energy system is undergoing rapid transformation.

Renewables are quickly becoming an important source of energy in many countries. Advances in energy storage suggest that the move towards renewable energy is likely to continue for some time. Both households and businesses are investing more in measures to reduce their consumption of energy.

But more needs to be done. Some governments are embracing measures to discourage carbon emissions, though progress has slowed. Much more action is needed.

A **sustainable energy system** is characterised by:

Reliable, scalable and competitive renewable energy supply Emerging-market leadership in the transition to clean energy

Improvements in energy storage

Innovations in reducing energy demand

Regulatory systems which encourage better outcomes

 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

generation

A

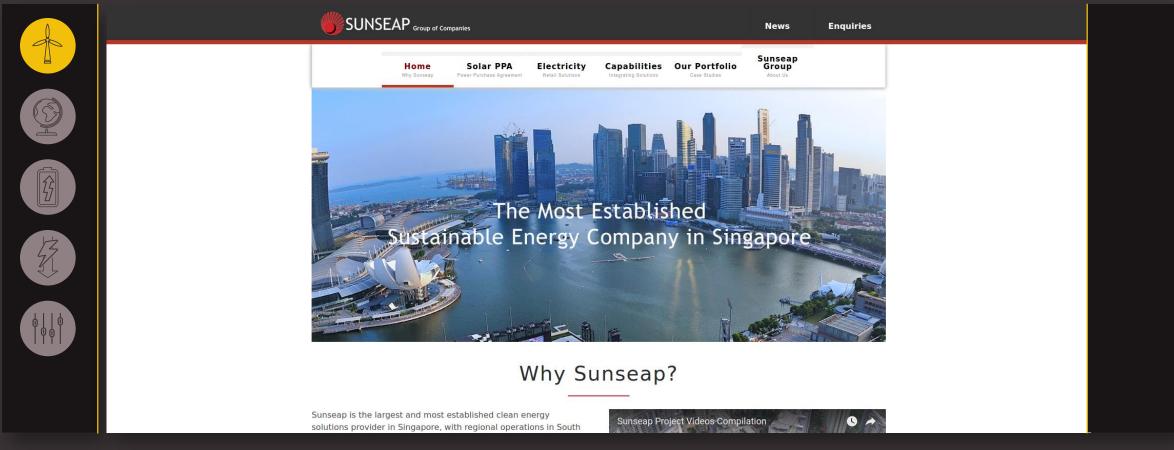


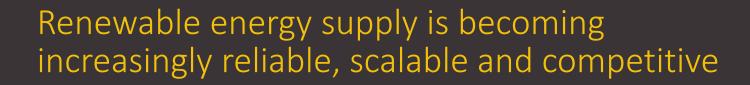
IMAGE: Sunseap Group Solar is scaling up rapidly, with capacity nearly quadrupling over the past five years



 $\bullet \bullet \bullet \bullet \bullet \bullet$



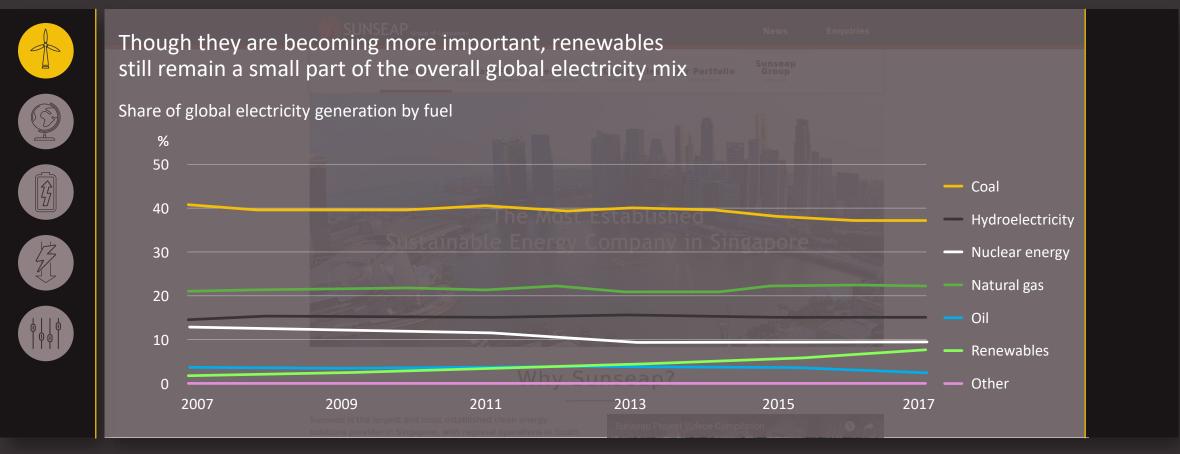
SOURCE: International Renewable Energy Agency (IRENA)



10

 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

A

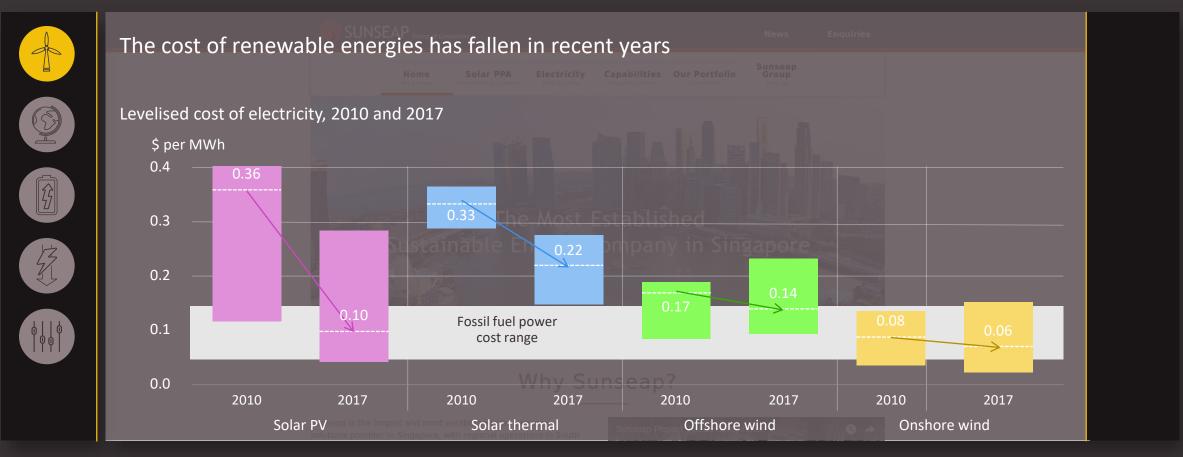


SOURCE: BP; US Energy Information Administration (EIA). One notable development in America is that the country now produces more electricity from natural gas than from coal.

 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

generation

A

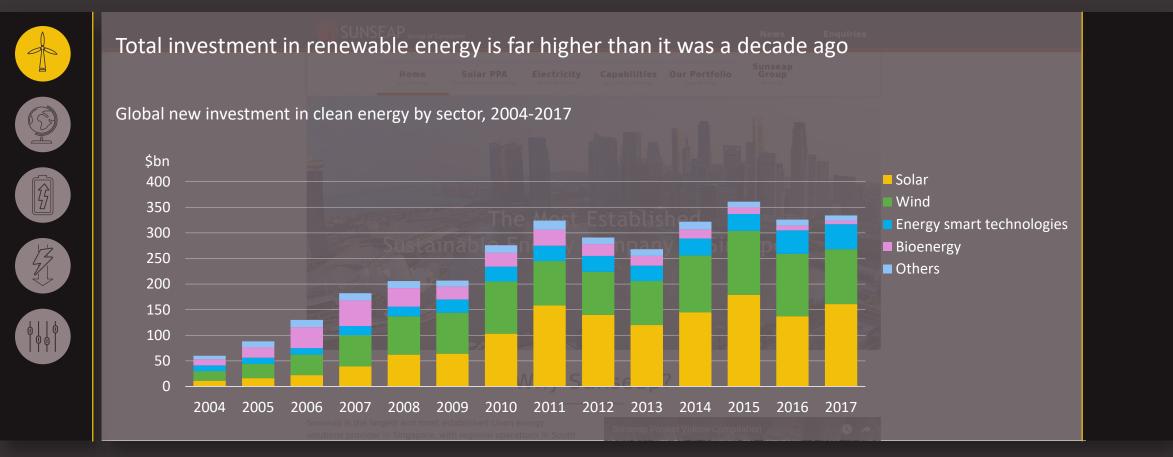


SOURCE: IRENA

NOTE: Dollars are expressed in 2016 constant terms. The bars represent the range of values recorded. The increase in the price for some offshore wind may be because firms are installing hardware in more hostile environments.

 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

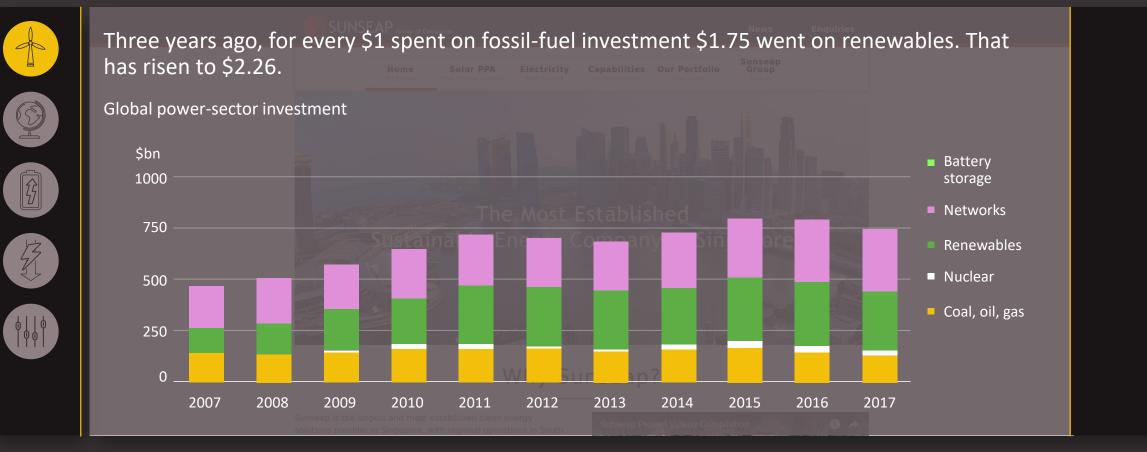
Æ



SOURCE: Bloomberg New Energy Finance (BNEF); International Energy Agency (IEA). Note: Despite investment stabilising, actual deployment of renewables continues to increase.



 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet \bullet$



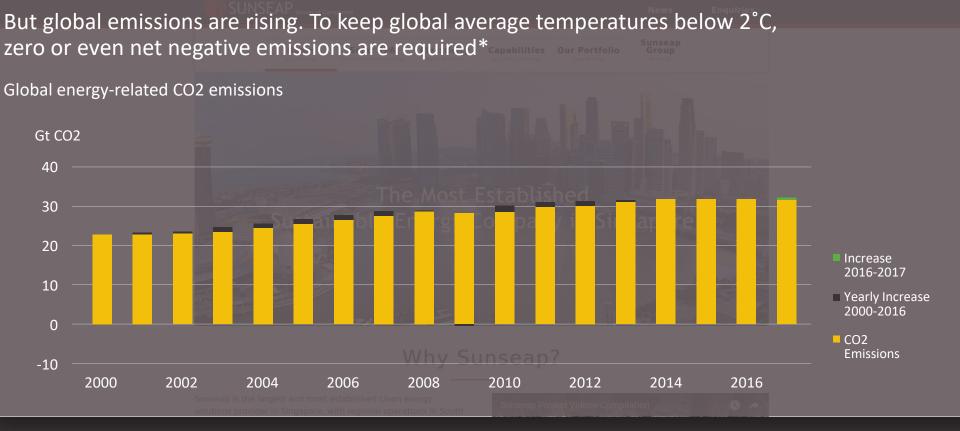




 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$



14



SOURCE: IEA *This temperature refers to a baseline of pre-industrial levels



Emerging markets, where future energy needs are greatest, are leading the shift to renewables



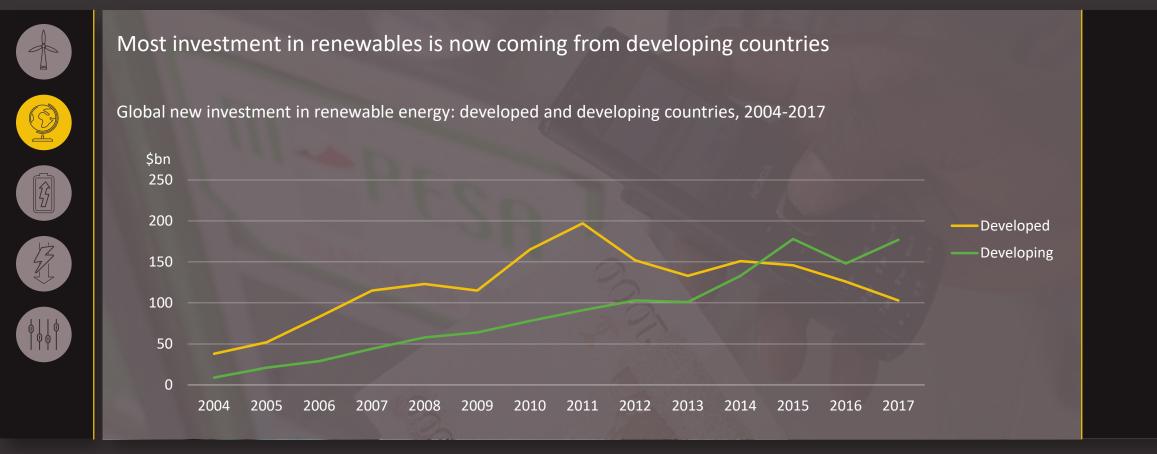
IMAGE: M-Pesa Payment platforms, like M-Pesa, are powering the shift to household solar

generation



Emerging markets, where future energy needs are greatest, are leading the shift to renewables





SOURCE: FS-UNEP Centre; UN Environment; BNEF

NOTE: Adjusted for re-invested equity. Total values include estimates for undisclosed deals. Developed volumes are based on OECD countries excluding Mexico, Chile and Turkey. China is classed as a developing country.



generation

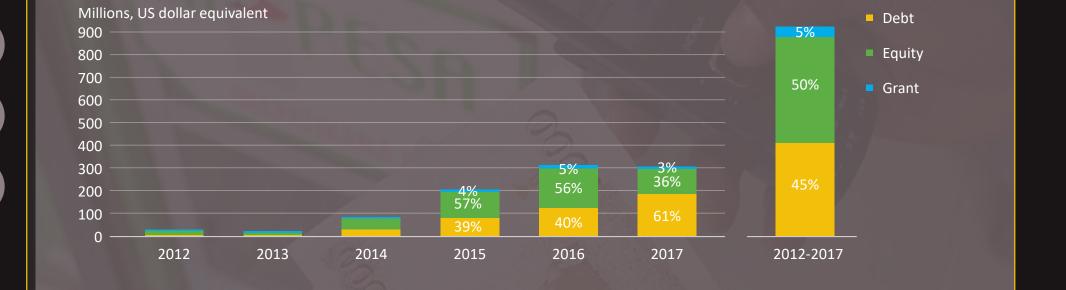
Emerging markets, where future energy needs are greatest, are leading the shift to renewables



17

Investment in off-grid solar has risen sharply

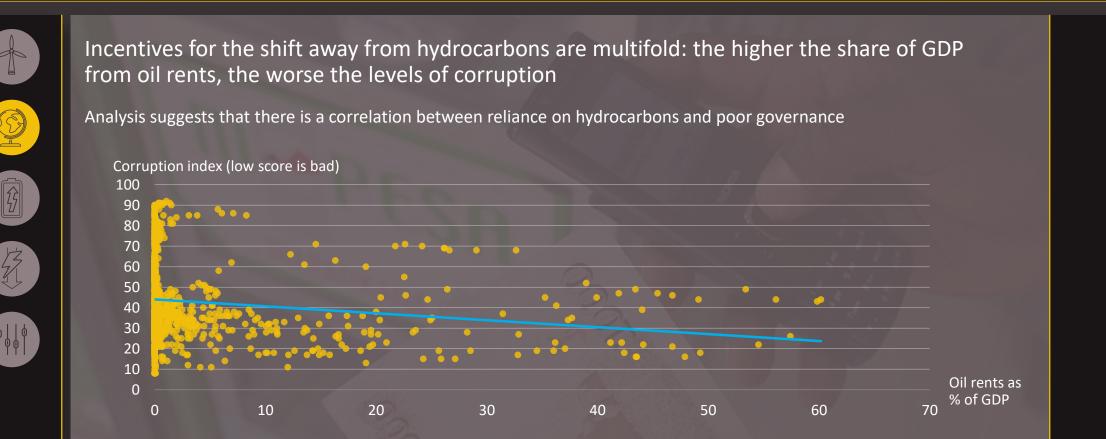
Global new investment in OGS, by financing instrument



SOURCE: Off-Grid Solar Market Trends Report 2018; Generation. It is estimated that In 2017, innovation in off-grid solar (OGS) resulted in improved electricity access to an estimated 73 million households previously reliant on kerosene and solid fuels



Emerging markets, where future energy needs are greatest, are leading the shift to renewables



SOURCE: Generation analysis of data from World Bank. Calculations using data from 2011-17. Oil rents are the difference between the value of crude oil production at regional prices and total costs of production.



Energy storage capacity is improving, which bolsters the case for renewables

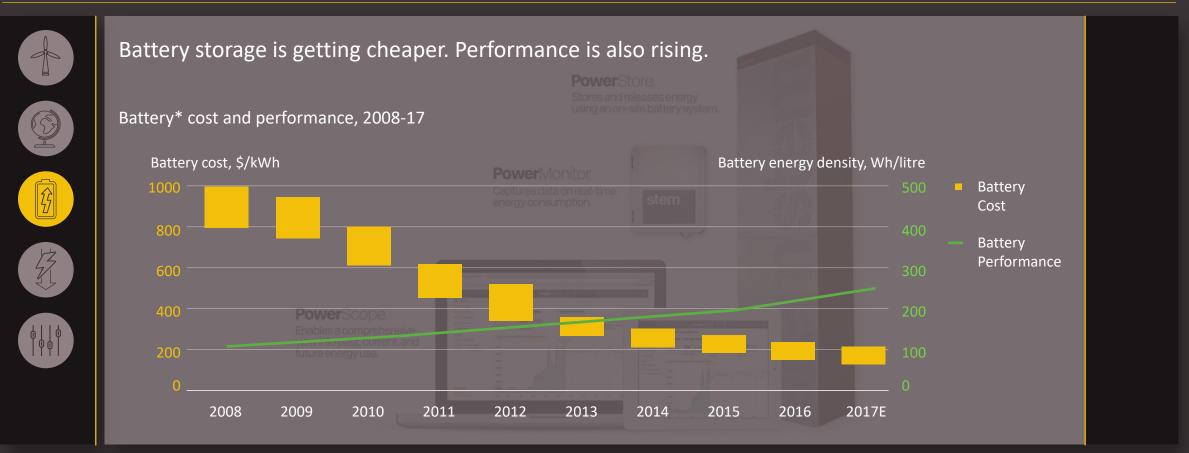
generation



IMAGE: Stem AI-Powered Energy Storage Improved battery performance and technology will allow more energy to be stored, solving the intermittency problem



Energy storage capacity is improving, which bolsters the case for renewables

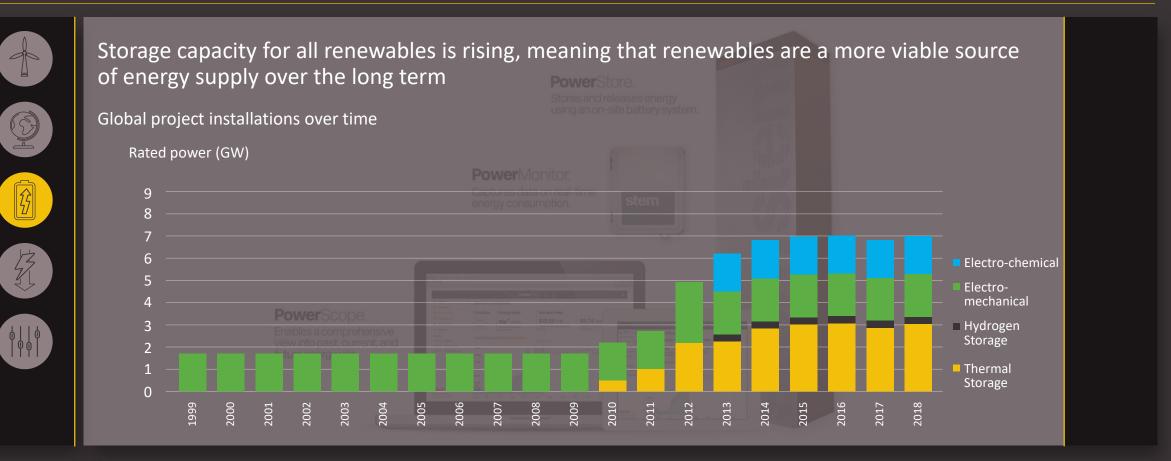


SOURCE: US Department of Energy (DOE); Generation. *"Battery" refers to full battery.



Energy storage capacity is improving, which bolsters the case for renewables

 $\bullet \bullet \bullet \bullet$

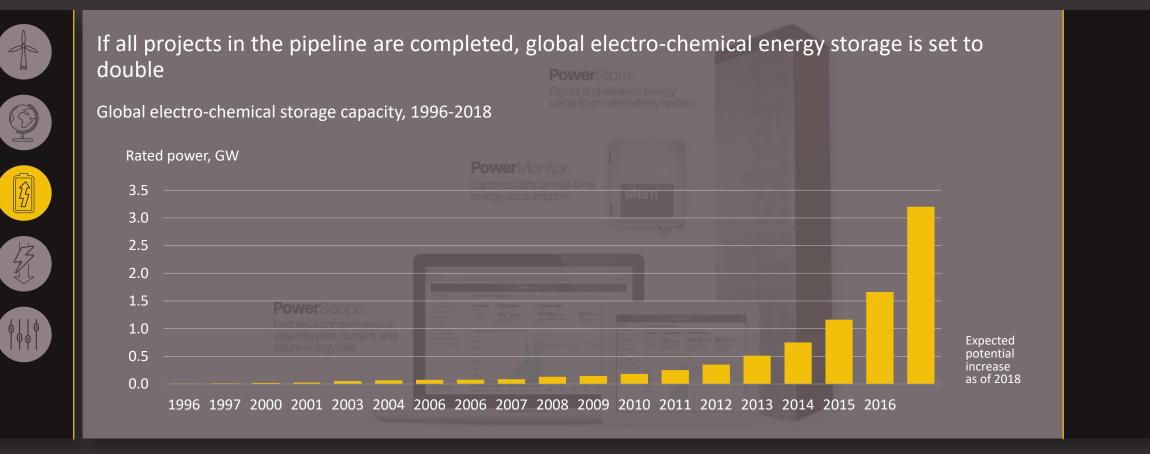


SOURCE: US DOE; Generation



Energy storage capacity is improving, which bolsters the case for renewables

 $\bullet \bullet \bullet \bullet$

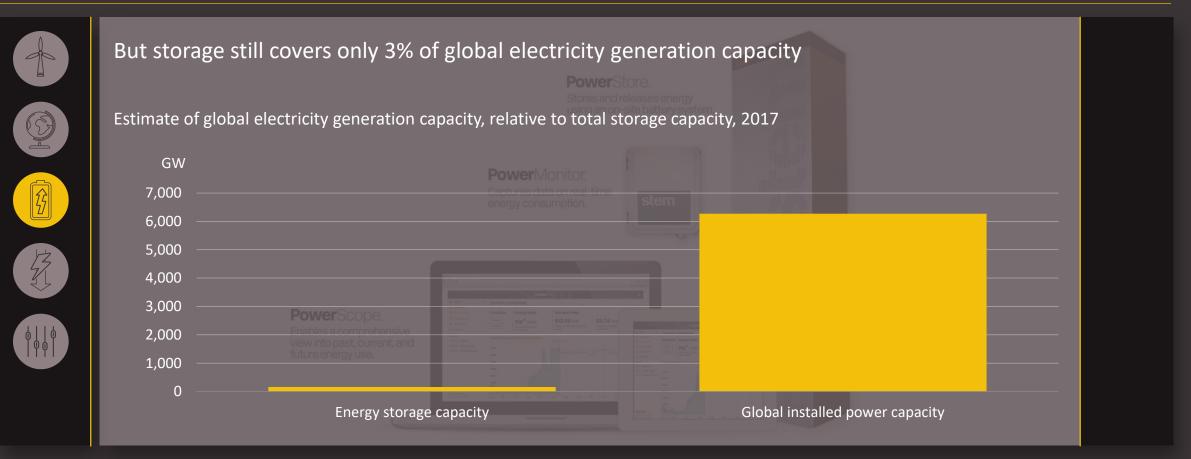


SOURCE: US DOE; Generation



Energy storage capacity is improving, which bolsters the case for renewables

 $\bullet \bullet \bullet \bullet$



SOURCE: US EIA; US DOE; Generation



•••••

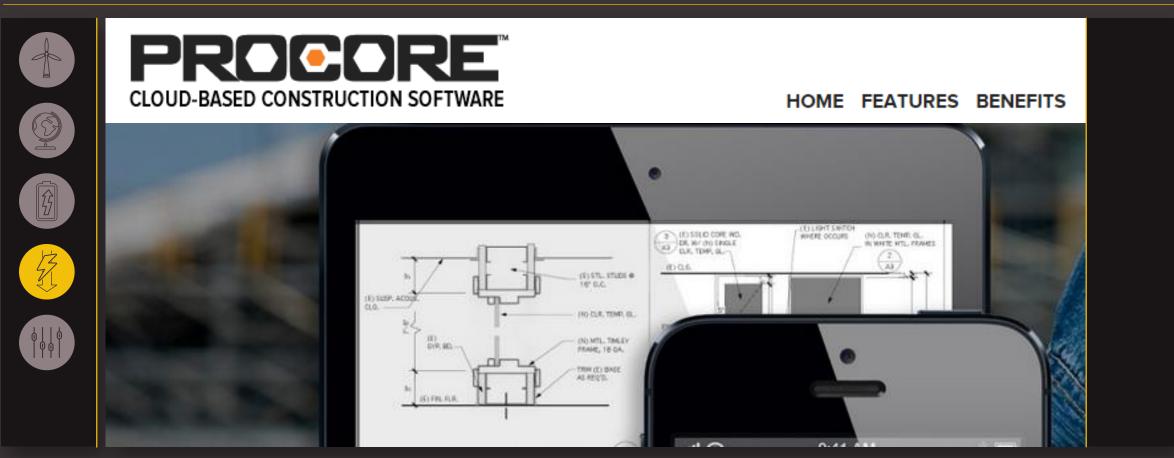
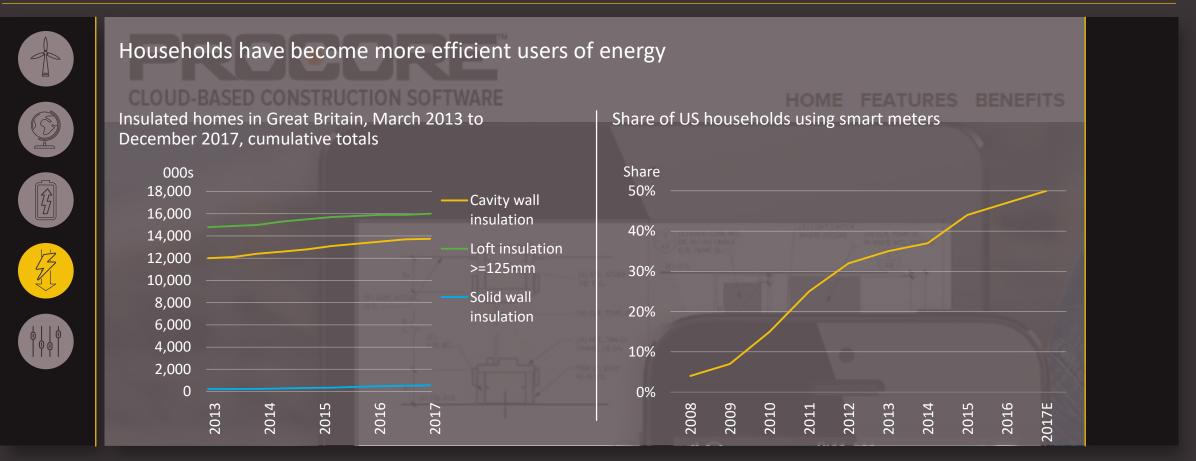


IMAGE: Procore Construction software tools are enabling project teams to work together more efficiently, reducing waste and increasing productivity

generation



 $\overline{\bullet} \bullet \bullet \bullet \bullet \bullet \bullet$

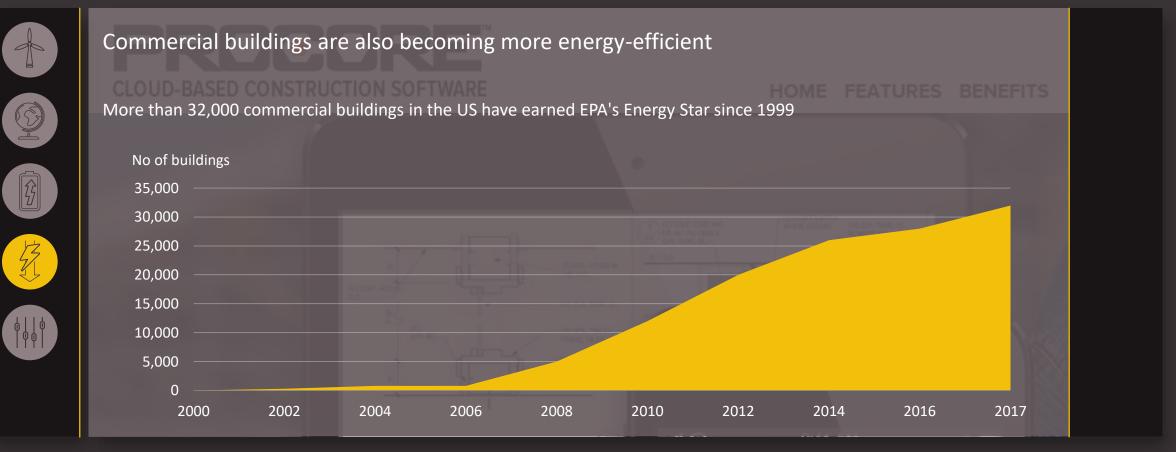


SOURCE: Department for Business, Energy and Industrial Strategy; Ministry of Housing, Communities and Local Government; BNEF; US EIA

generation

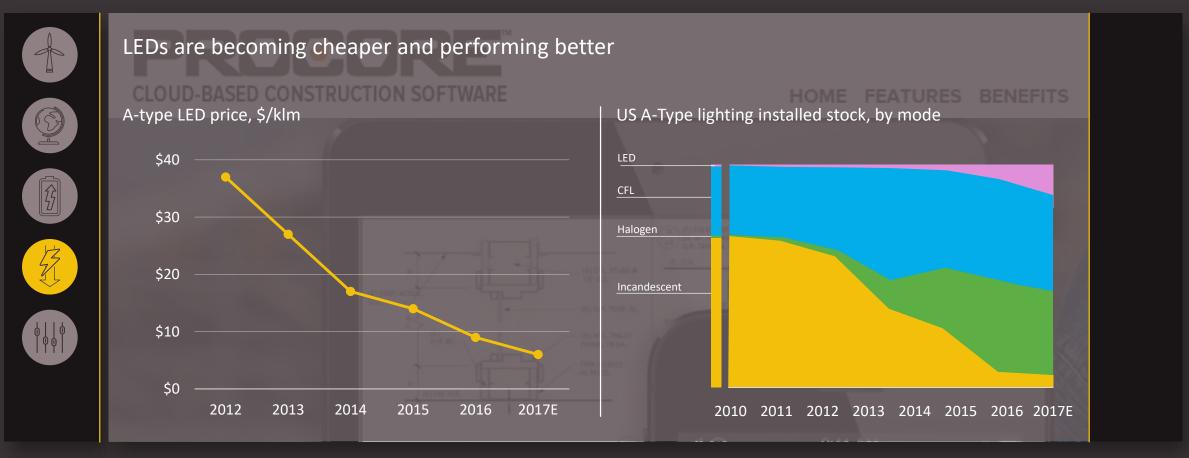


 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$





 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

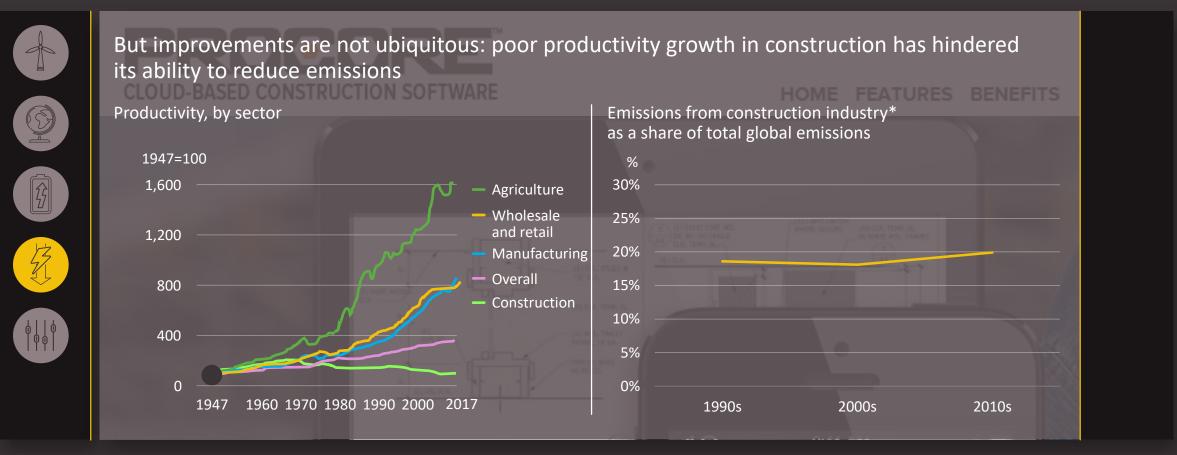


SOURCE: US DOE; Generation. An LED light-bulb is a solid-state lighting device that fits in standard screw-in connections but uses light-emitting diodes to produce light. LED bulbs are more environmentally friendly than incandescent bulbs.

generation



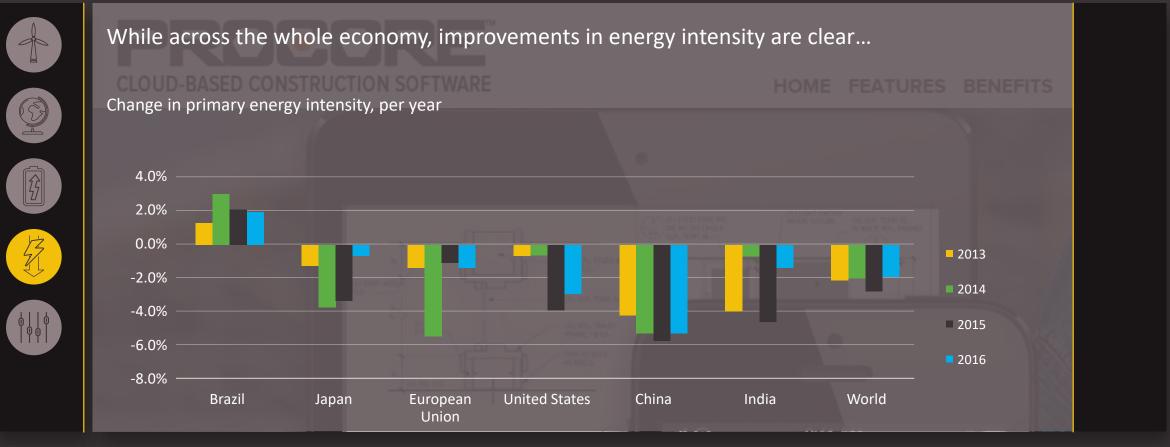
$\bullet \bullet \bullet \bullet \bullet \bullet \bullet$



SOURCE: McKinsey Global Institute; World Bank; Generation * includes manufacturing

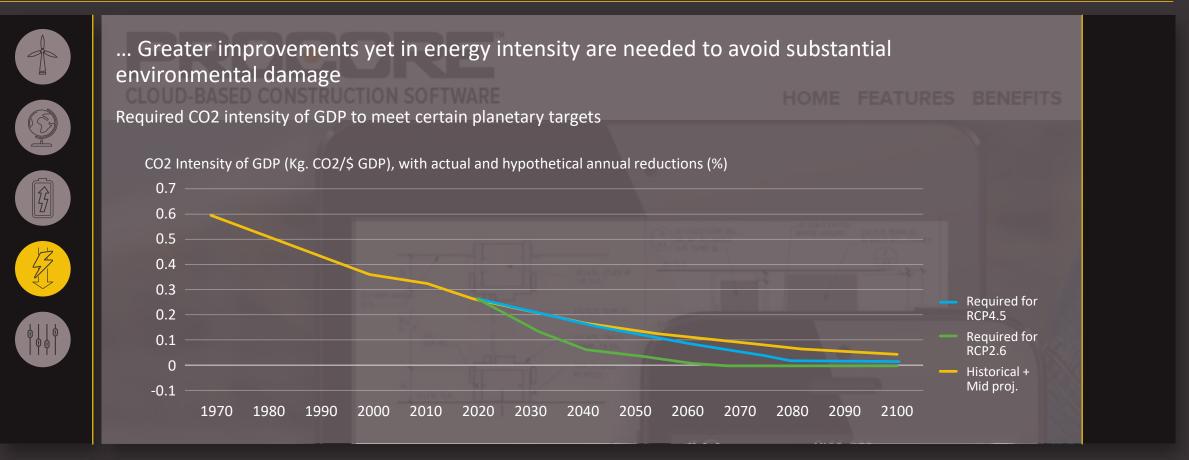


 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet \bullet$



SOURCE: IEA. Energy intensity is calculated as primary energy demand per \$1,000 of GDP





SOURCE: UN Population Division (2017 revision); World Bank historical GDP/Capita PPP at constant 2011 int'l \$; BP Statistical Review of World Energy 2017, EIA International Energy Outlook 2017, PWC Low Carbon Index 2017. Note: RCP2.6 would keep the world <2 degrees above pre-industrial leve;s. RCP4.5 might do so

IMAGE: COP24 in Poland 2018 convenings and policy interventions will seek to build on the momentum from the Paris Agreement in 2015

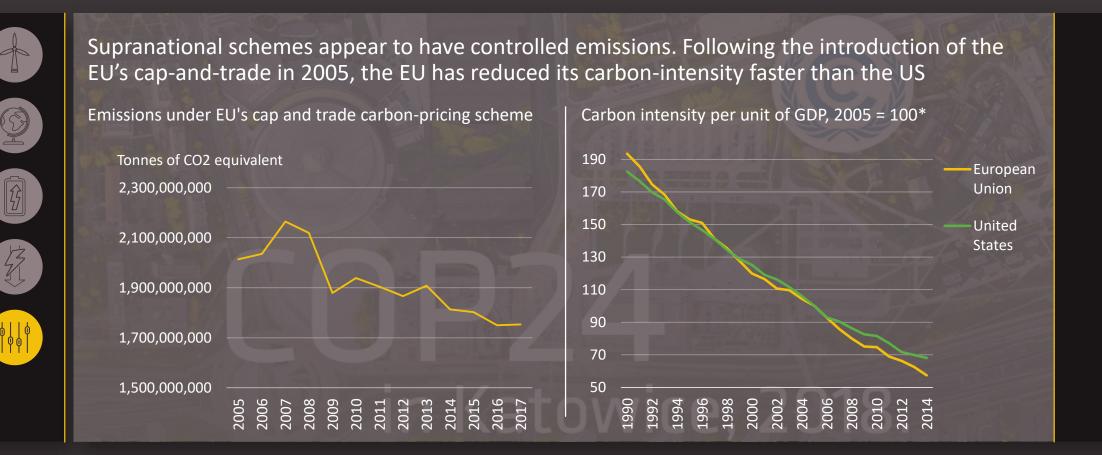


generation

in Katowice, 2018.





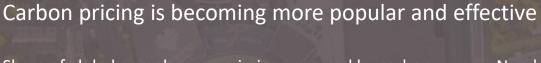


SOURCE: European Environment Agency; World Bank; Generation

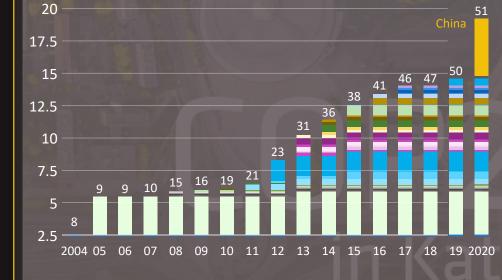
*The EU emissions-trading system had a slow start out of the gate, but has been reformed recently and is now driving greater reductions. The rate at which carbon intensity fell in the European Union increased after it introduced its cap-and-trade scheme. After 2005 the pace of reduction in America remained the same. In August 2018 the price of carbon credits in the EU hit the highest level in a decade, which should start to encourage switching to cleaner fuels. generation



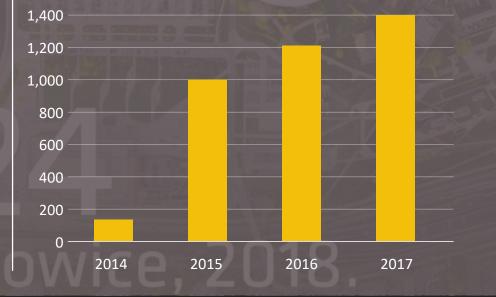




Share of global greenhouse emissions covered by carbonpricing initiatives, 2004-20, % (and number of initiatives)



Number of global companies factoring an internal carbon price into their business plans

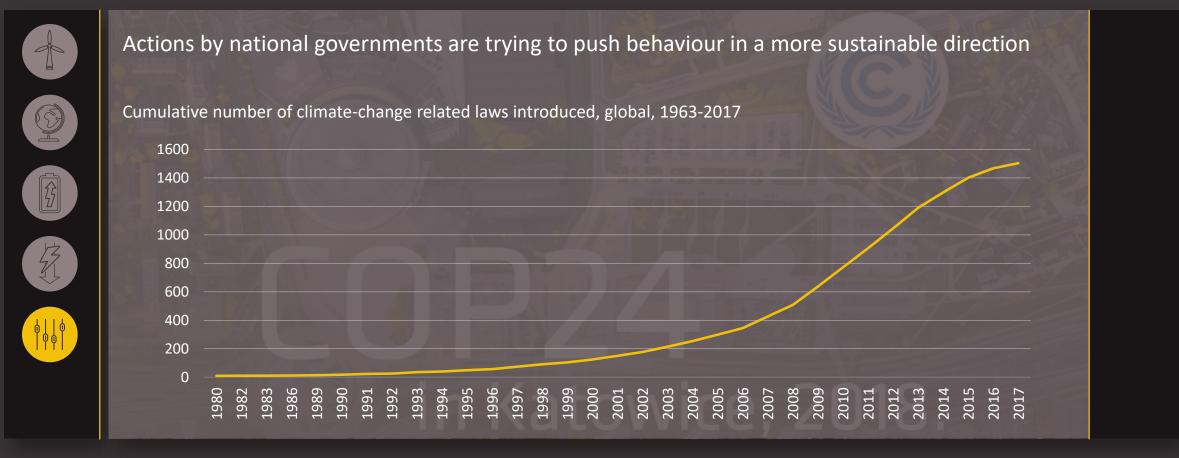


SOURCE: World Bank; CDP; UNPRI; Global Counsel

%



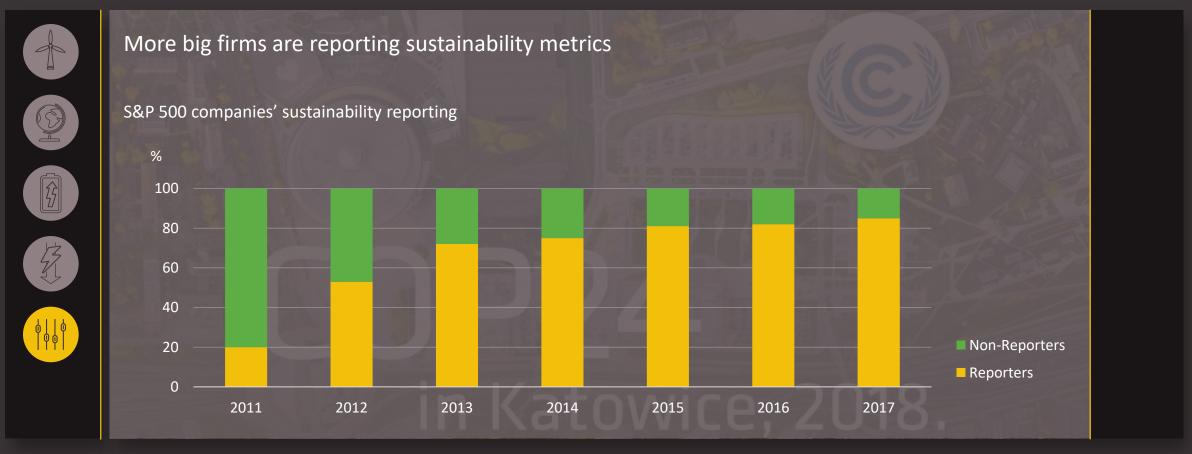
generation



SOURCE: Climate Change Laws of the World; Generation

NOTE: Figures for 2016 and 2017 may be artificially low because of delays in reporting. In a related move, California recently passed legislation to shift the state to 100% carbon-free electricity by 2045





SOURCE: Governance & Accountability Institute





generation



SOURCE: B Lab; Generation.

* B Corps are for-profit companies certified by the nonprofit B Lab to meet rigorous standards of social and environmental performance, accountability, and transparency



Improved regulatory systems are driving a more sustainable energy mix

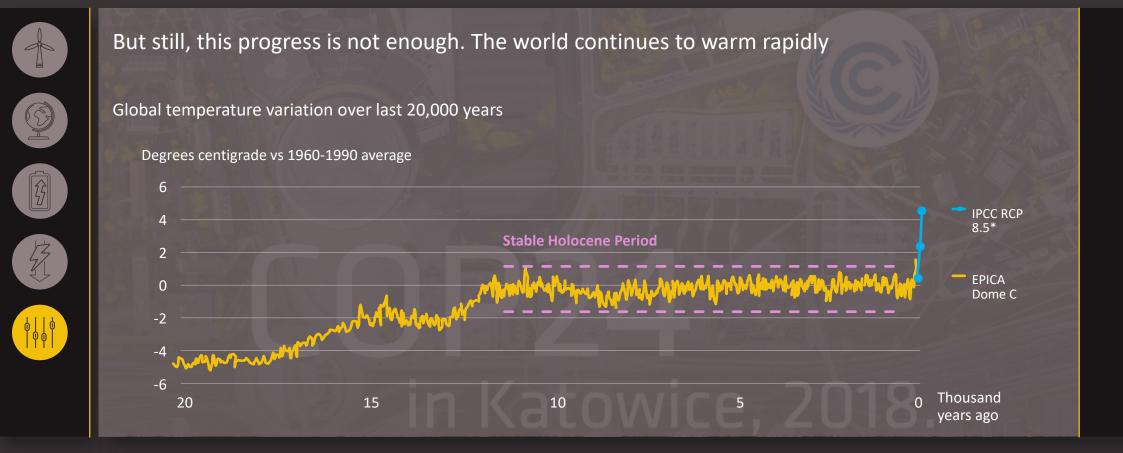


SOURCE: US SIF Foundation; BNEF; Moody's; Generation

generation



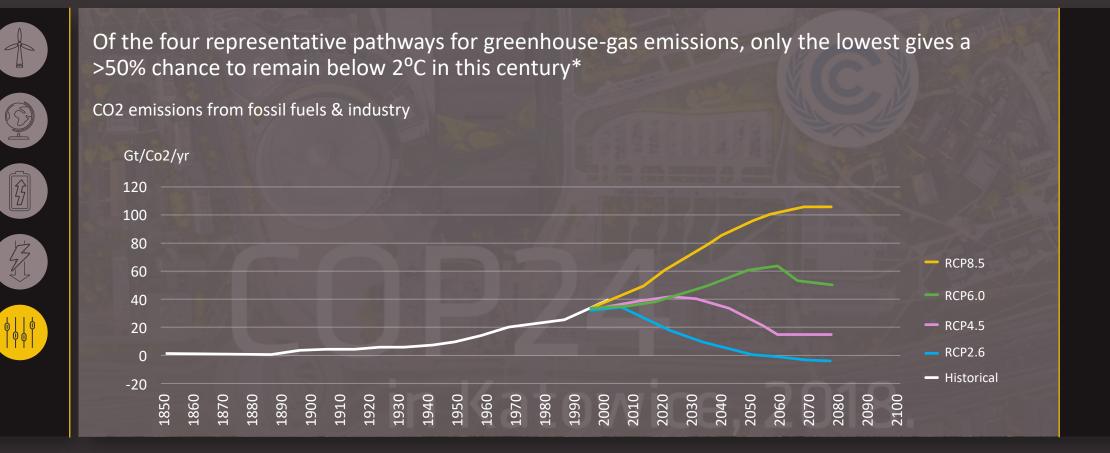
Improved regulatory systems are driving a more sustainable energy mix



SOURCE: EPICA Dome C; Marcott et al 2013; IPCC RCP 8.5; Generation *IPCC RCP 8.5 represents likely tempetature increase if current emissions trends continue.



Improved regulatory systems are driving a more sustainable energy mix



SOURCE: IPCC 5th Assessment Report; RCP Database; Carbon Brief; Generation. *Specifically, two degrees below pre-industrial levels.



Trends we continue to track



40

The integration of wind and solar with batteries as economically competitive options



Increased use of energy auctions that continue to drive down prices for solar and wind



Emergence of offshore wind, especially in Europe and Asia



The industrial "internet of things" that will drive efficiency improvements and accelerate demand destruction



Upholding of Paris commitments



The effectiveness of carbon pricing over time

And others...





Section summary

The urban landscape is changing. Consumers and businesses are rapidly embracing new, cleaner types of transportation. City governments are responding, making it easier for people to make sustainable decisions. Provision of public transport has come under intense pressure with the rise of ride-hailing apps. But modes of transport such as cycling and walking are slowly becoming more popular.

Progress is faster in some parts of the world than in others. But slowly, many cities are becoming safer, more pleasant places to be.



Sustainable urban mobility is characterised by:











Zero-emissions travel

43

Integrated transportation which optimises for efficiency Autonomy to facilitate positive societal externalities Healthy and safe cities

Variety in and access to transport options





$\bullet\bullet\bullet\bullet\bullet\bullet\bullet\bullet\bullet\bullet$

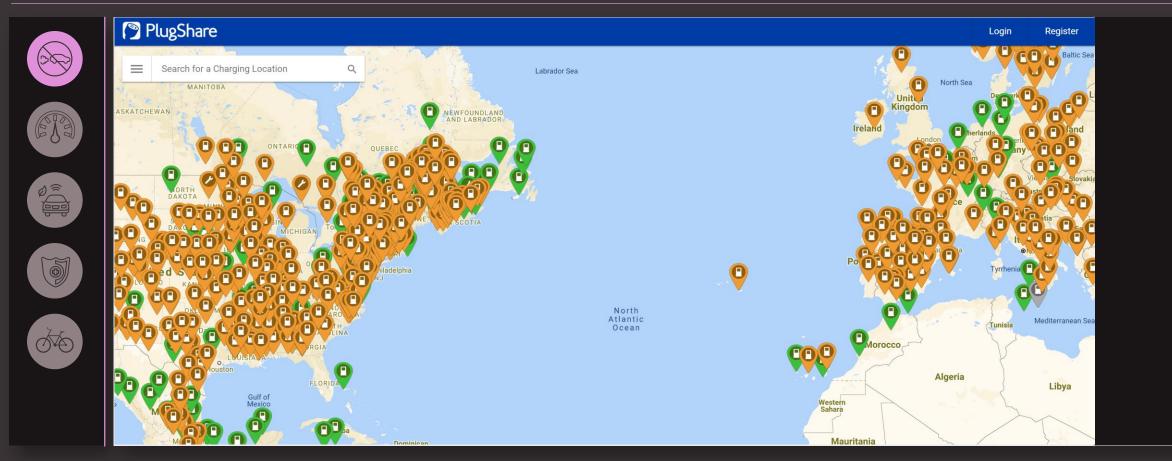


IMAGE: PlugShare as at 20/09/2018

44

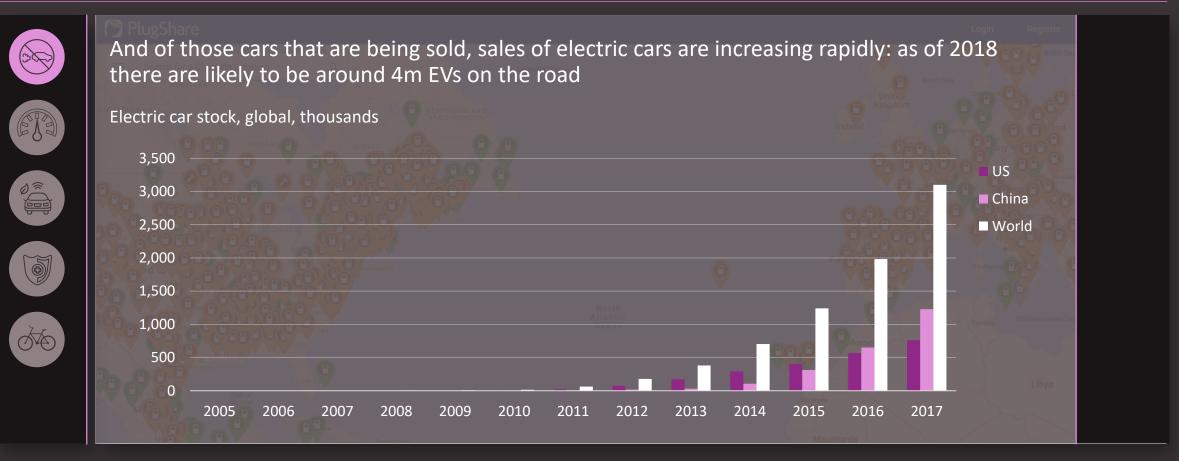
Innovation in transportation means that electricity-powered modes of mobility, accompanied by smart charging solutions, are becooming increasingly common





SOURCE: Generation Investment analysis of Federal Reserve Bank of St Louis (FRED) data. Predicted sales are based on historical relationship between GDP growth and number of domestic auto retail sales.





SOURCE: IEA; BNEF. Electric vehicles include both Battery Electric Vehicles (BEVs) and Plug-in Hybrid Electric Vehicles (PHEVs). BEVs account for the majority of electric car sales. 40% of the world's electric cars are in China.

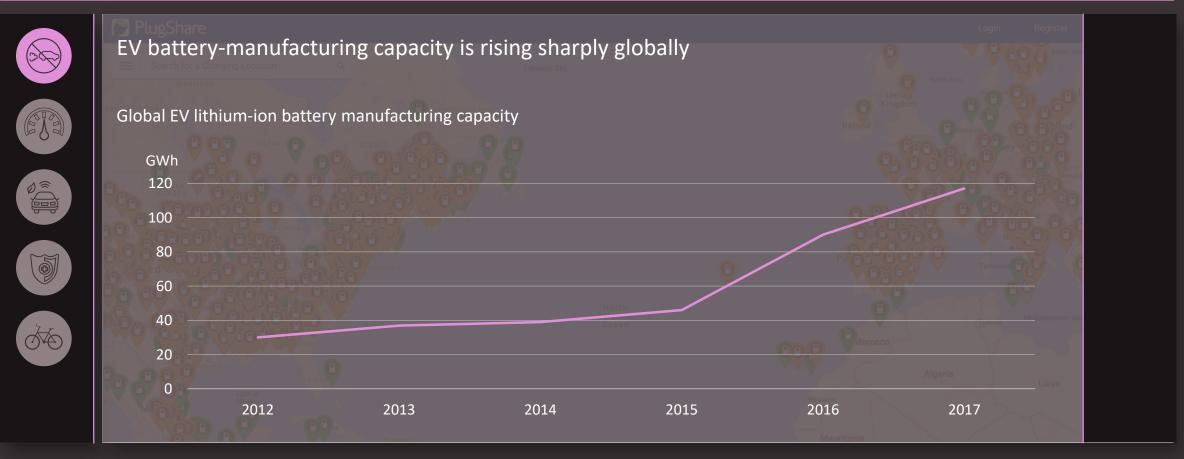




SOURCE: BNEF; OFweek

47



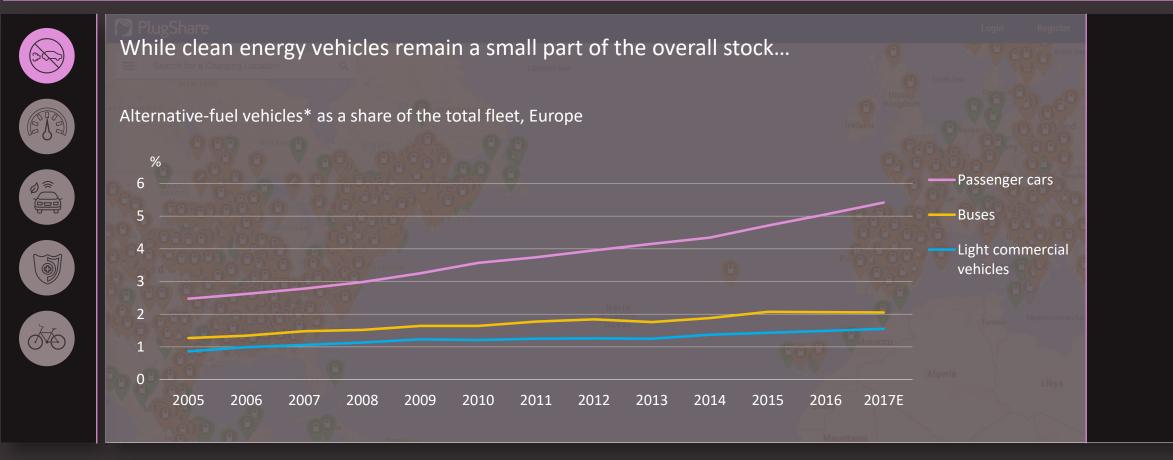


SOURCE: BNEF

48

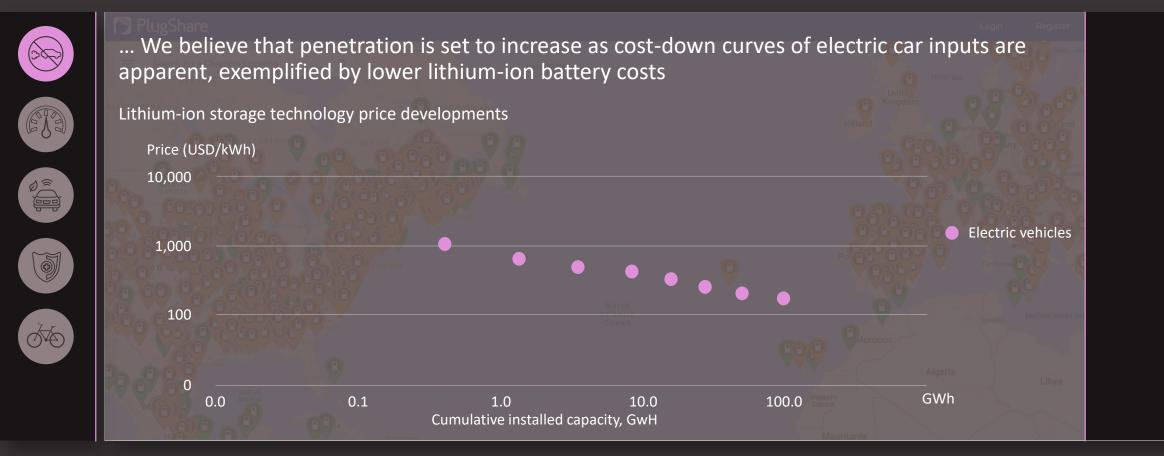






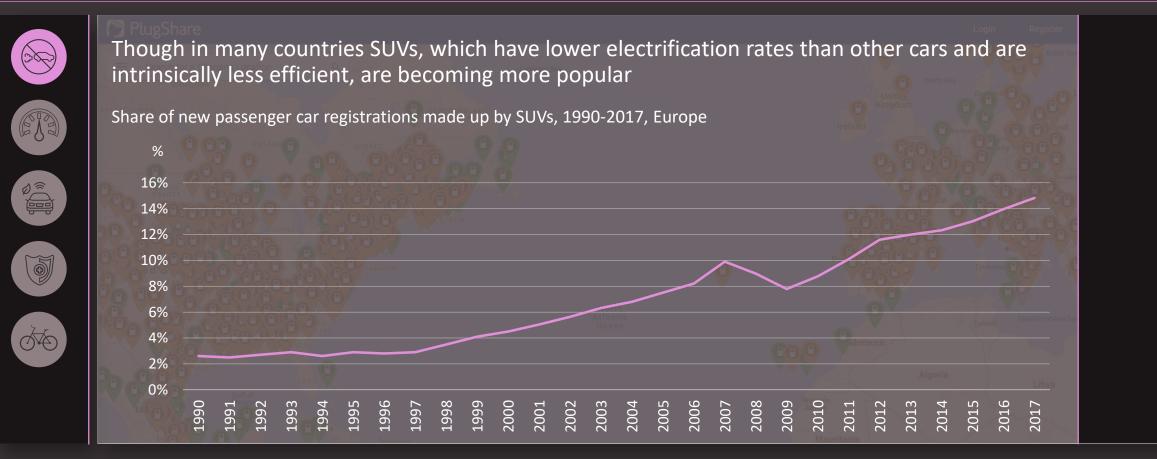
SOURCE: European Environment Agency; Generation. *Alternative fuel vehicles are those which do not run on petrol or diesel.



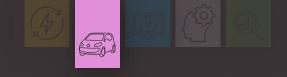


SOURCE: Clean Energy Ministerial; Generation. Estimates based on research published in 2017. Please note: logarithmic scale

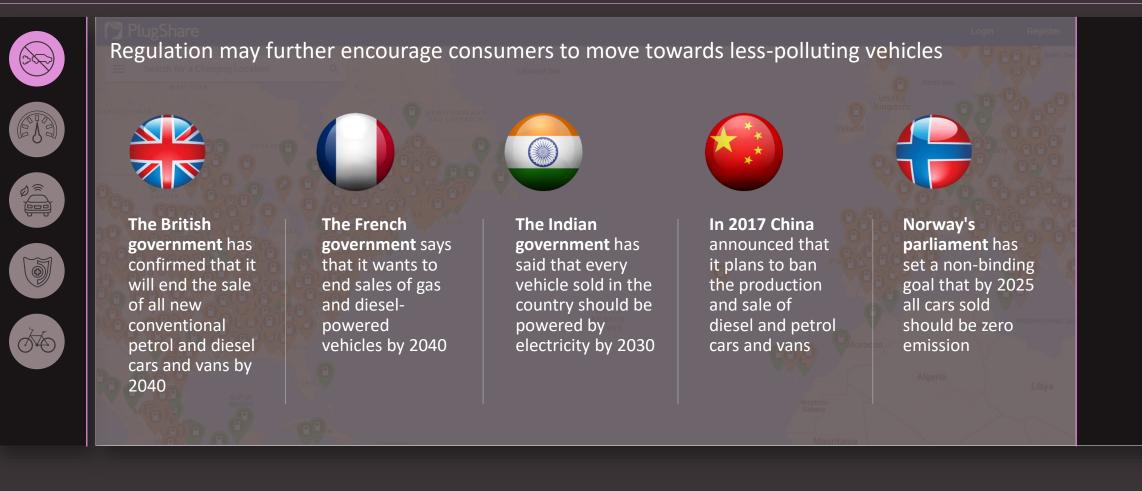




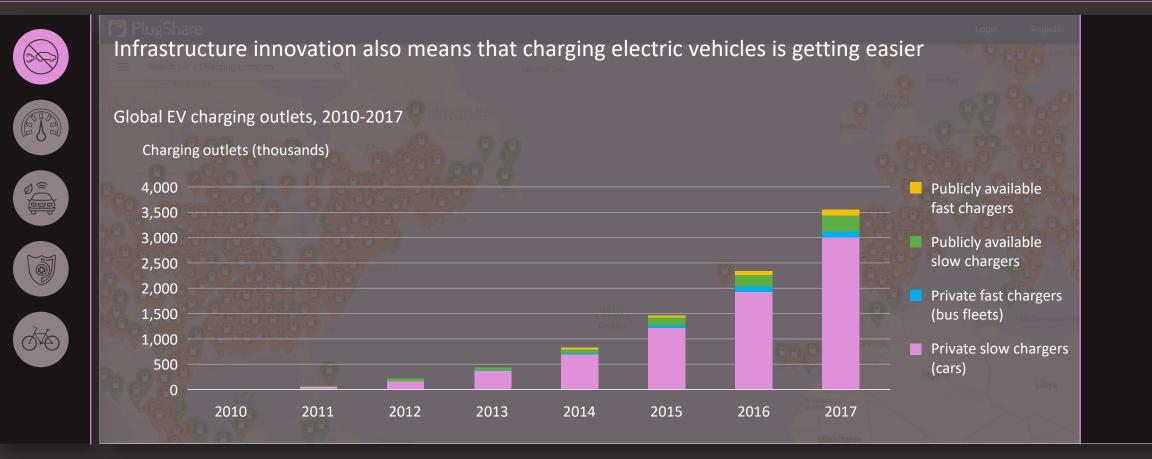
SOURCE: European Automobile Manufacturers Association. This is also a global trend



52







SOURCE: IEA analysis based on EVI country submissions, complemented by Zheng (2018) and EAFO (2018)



 $\bullet \bullet \bullet \bullet \bullet \bullet$

generation

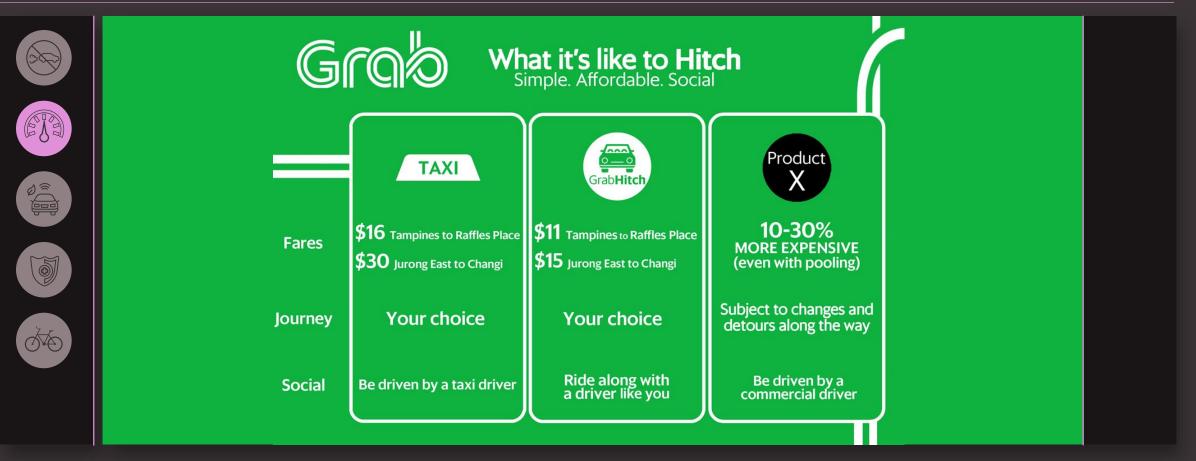
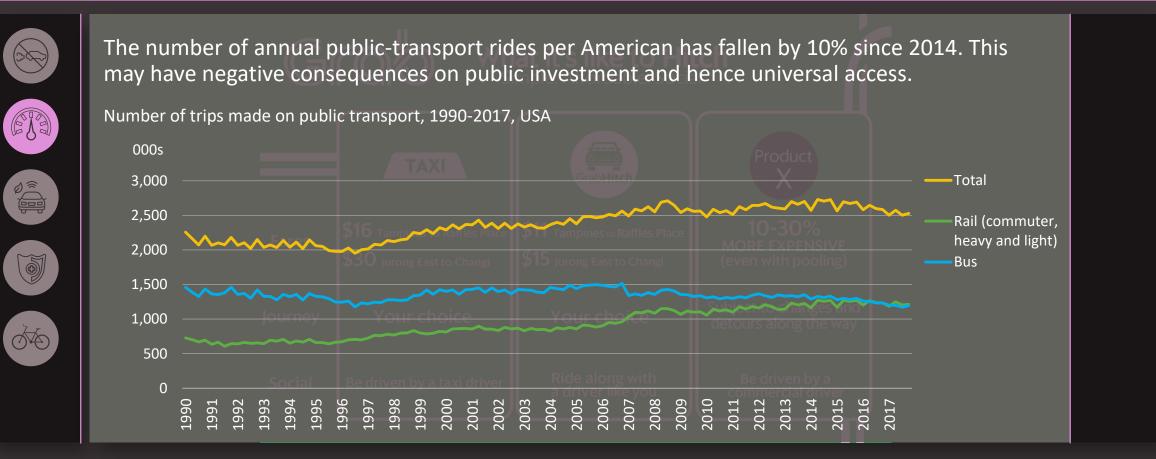


IMAGE: Grab

Platforms providing integrated mobility solutions continue to emerge globally, with algorithms aiming to improve asset utilisation



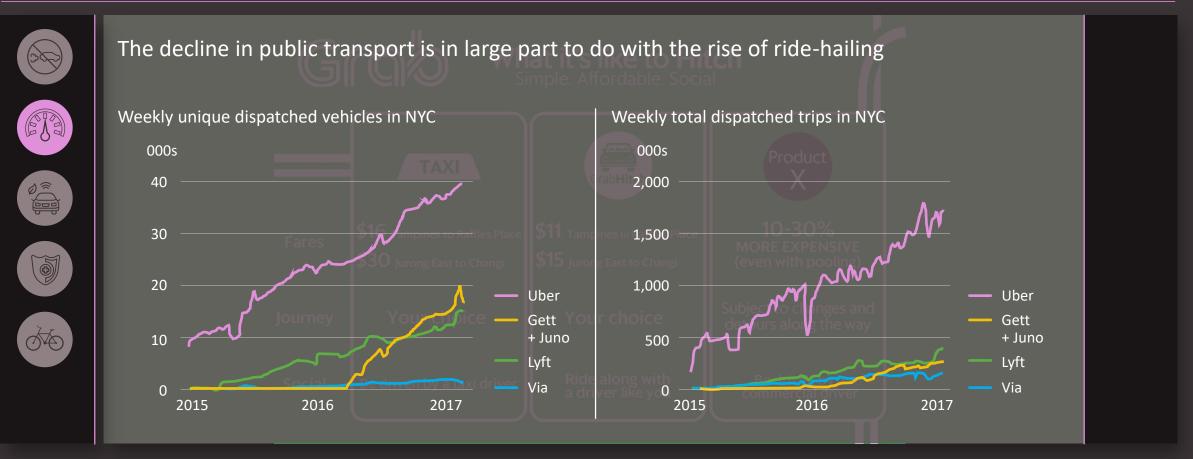
 $\bullet \bullet \bullet \bullet \bullet$



SOURCE: American Public Transportation Association Quarterly Ridership Report; World Bank



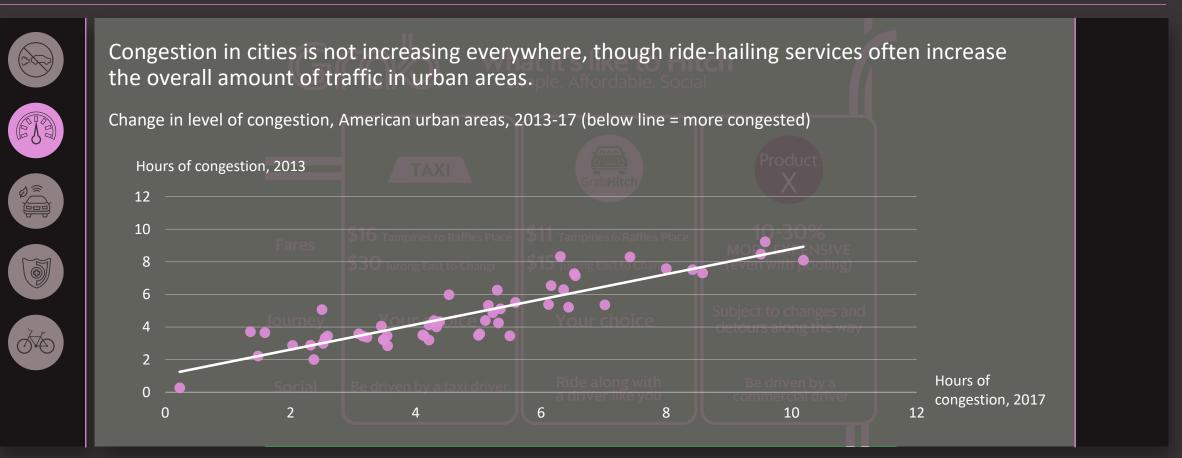
 $\bullet \bullet \bullet \bullet \bullet$



SOURCE: NYC Taxi & Limousine Commission; Barron's



generatio



SOURCE: Generation analysis of traffic statistics in 52 US metro areas, data from Texas A&M Transportation Institute and Generation estimates * "Congested hours": estimate of average daily period of very low traffic. Each dot represents a single American metropolitan area.



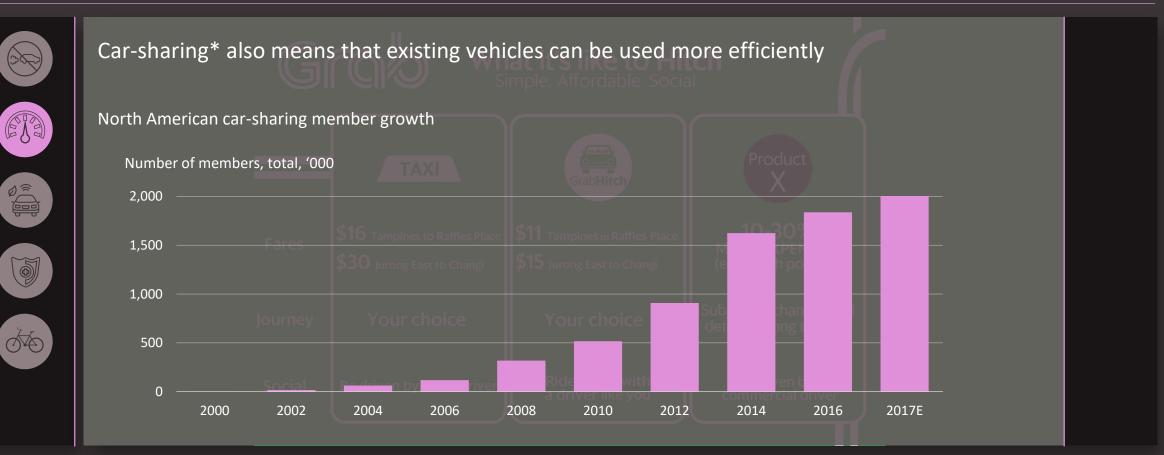
 $\bullet \bullet \bullet \bullet \bullet$



SOURCE: I3 Connect; Generation



generation



SOURCE: Statista; New York DMV; NYC Department of City Planning; Generation * Car-sharing (Zipcar, Enterprise Car Club) is to be distinguished from ride-hailing (Uber, Lyft)

••••

generation

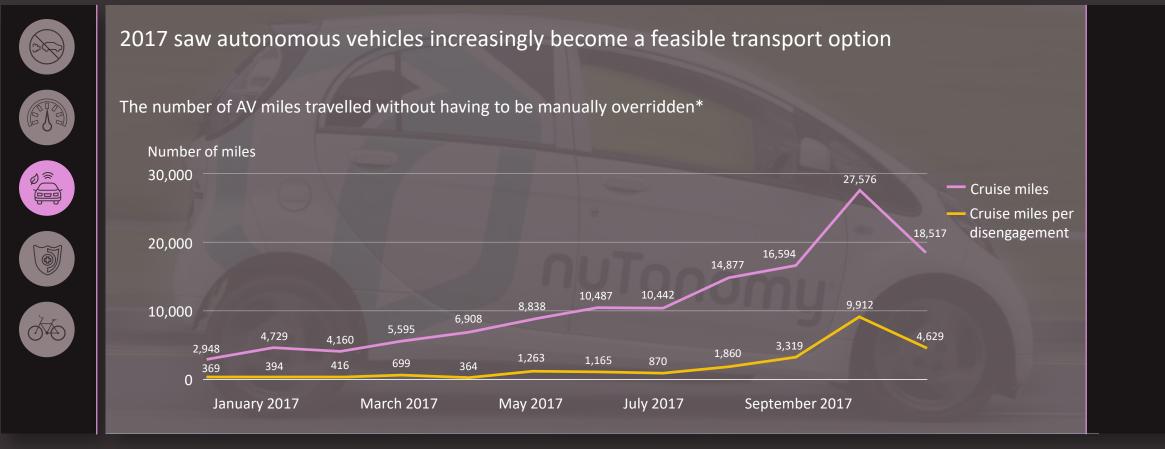
B



IMAGE: nuTonomy vehicle Innovations in autonomous driving will help improve fuel mileage and road safety

 $\bullet \bullet \bullet \bullet \bullet$

R



SOURCE: Ars Technica. *Figures refer to miles driven per month in California by a leading autonomous-vehicles division

61 -

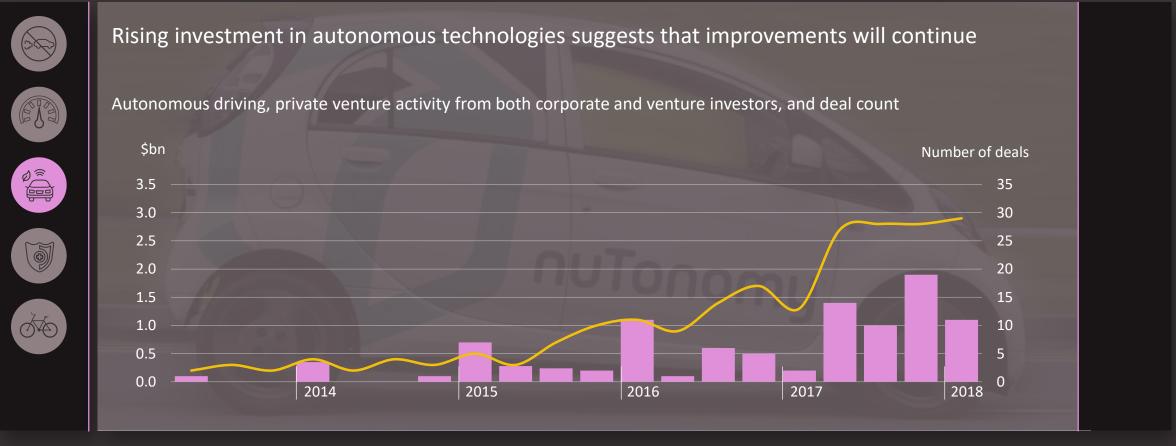
Autonomy may have large economic benefits, enabling more productive use of land and human capital Net present value of US autonomous taxis Total gain: +\$11.7tn 66bn Lower congestion 181bn Economic gain from preservation of life 598bn Incremental autonomous car sale **1.9tn** Parking capital returns Net gain: 4.3tnService revenue Ø +\$7.5tn 4.7tn Productivity uplift Å€ Net loss: -\$4.2tn -179bn Property repair revenue -401bn Maintenance revenue -594bn Insurance revenue -728bn Fuel revenue -2.2tn Personal car sales

SOURCE: ARK Investment Management LLC

E

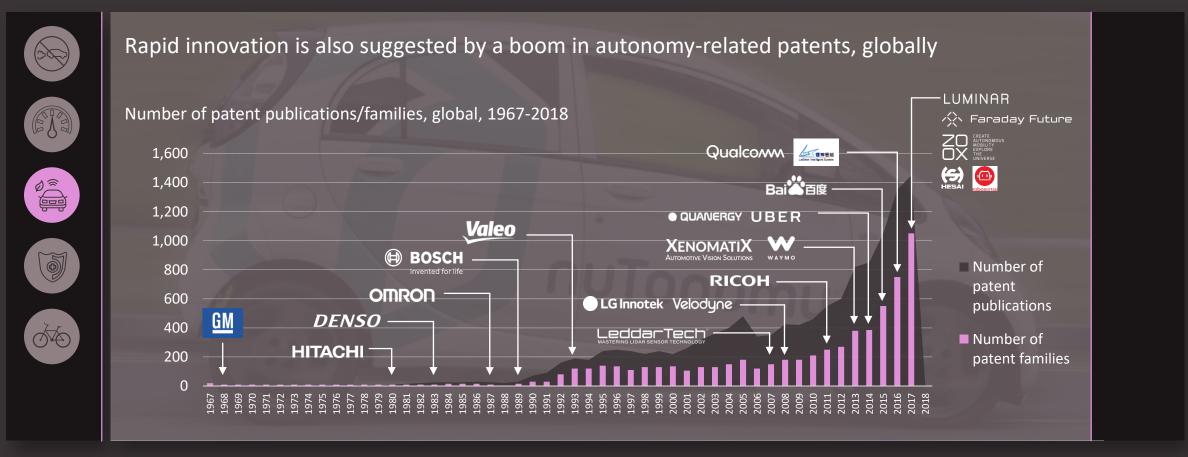
 $\bullet \bullet \bullet \bullet \bullet \bullet$

R



SOURCE: I3 Connect

 $\bullet \bullet \bullet \bullet \bullet \bullet$

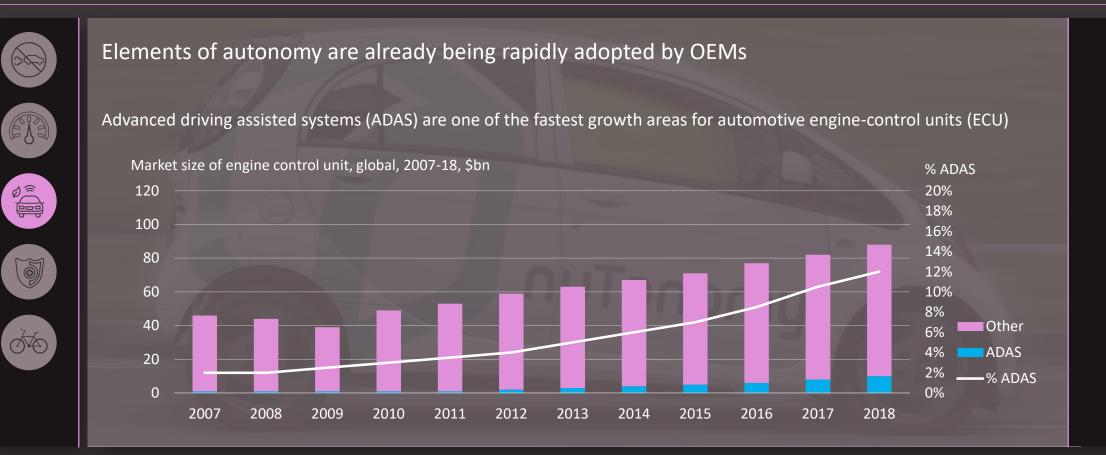


SOURCE: Climateer Investing

64

 $\bullet \bullet \bullet \bullet \bullet \bullet$

B



SOURCE: Strategy Analytics

generatio

EA

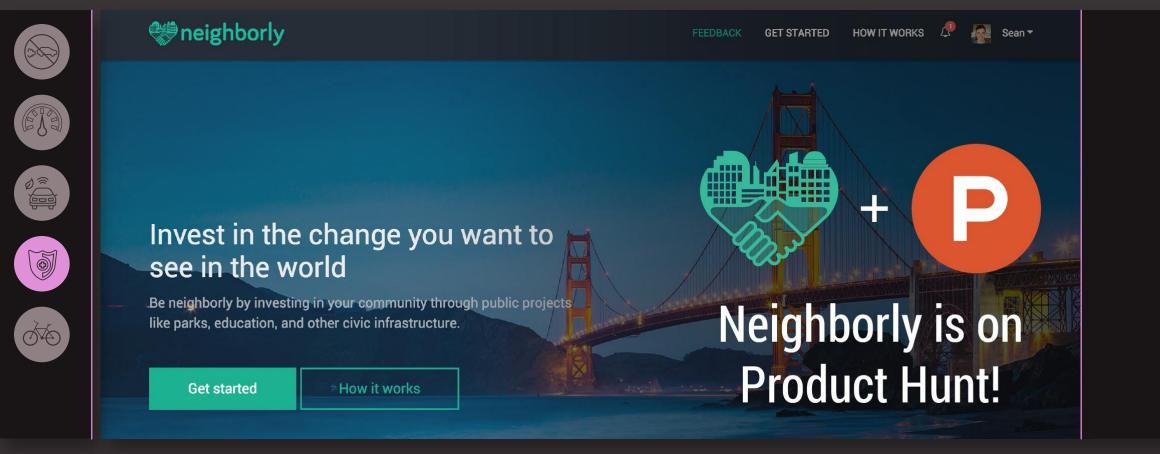
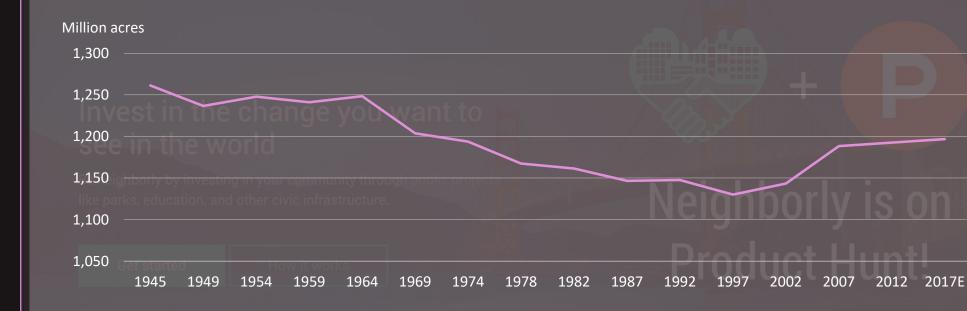


IMAGE: Neighborly

Improvements in urban environments are being catalysed by companies modernising access to public finance

In many countries the amount of green space across the country is rising, after decades of decline, allowing easier access for residents both rural and urban

Amount of grassland and forest across the country, USA, 1945-2017



SOURCE: US Department of Agriculture; Generation

EA

67

Ø

d

Yet globally the planet is becoming less biologically diverse Global Living Planet Index* 1.2 1.0 0.8 Ø 0.6 0.4 d 0.2 0.0

SOURCE: Living Planet Index. The Living Planet Index (LPI) is a measure of the state of the world's biological diversity based on population trends of vertebrate species from terrestrial, freshwater and marine habitats. *Latest available data

$\bullet \bullet \bullet \bullet \bullet \bullet$



_gen<u>eration</u>

Global tree cover loss has reached new heights Annual tree cover loss (millions of hectares), global, 2001-17 Tree cover loss (Mha) 18 Three-year 16 moving average 14 12 10 8 2 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2001

SOURCE: World Resources Institute

Ø

d

E

69 ·

Though air quality has improved across America. PM2.5 concentration, American regions, 2000-2017 ug/m³ 16 14 National 12 North-east 10 Ø 8 Upper Midwest West 30 National standard n 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017e

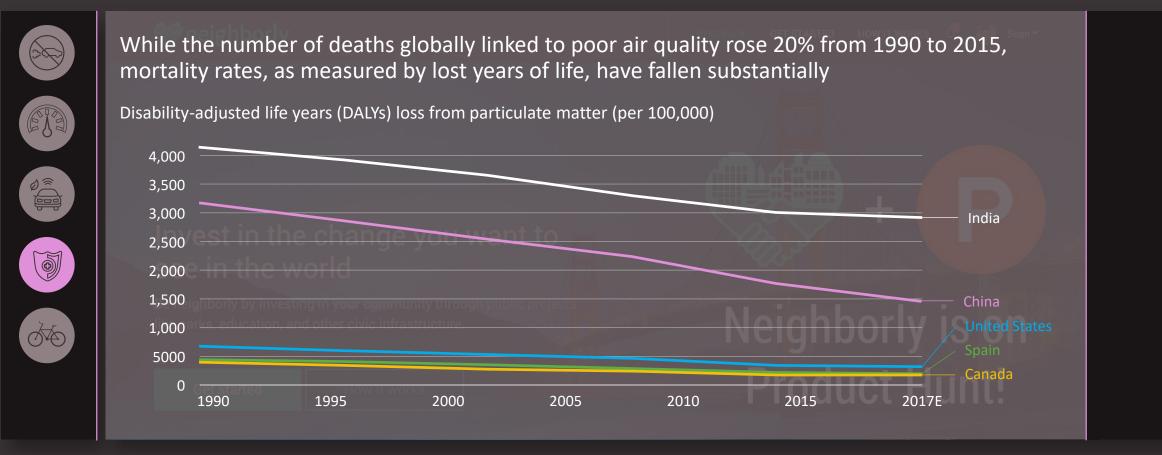
SOURCE: US Environmental Protection Agency



70 -

 $\bullet \bullet \bullet \bullet \bullet \bullet$

E



SOURCE: State of Global Air; Generation; Our World in Data

Alternative modes of transport are becoming increasingly mainstream

 $\bullet \bullet \bullet \bullet \bullet \bullet$

B

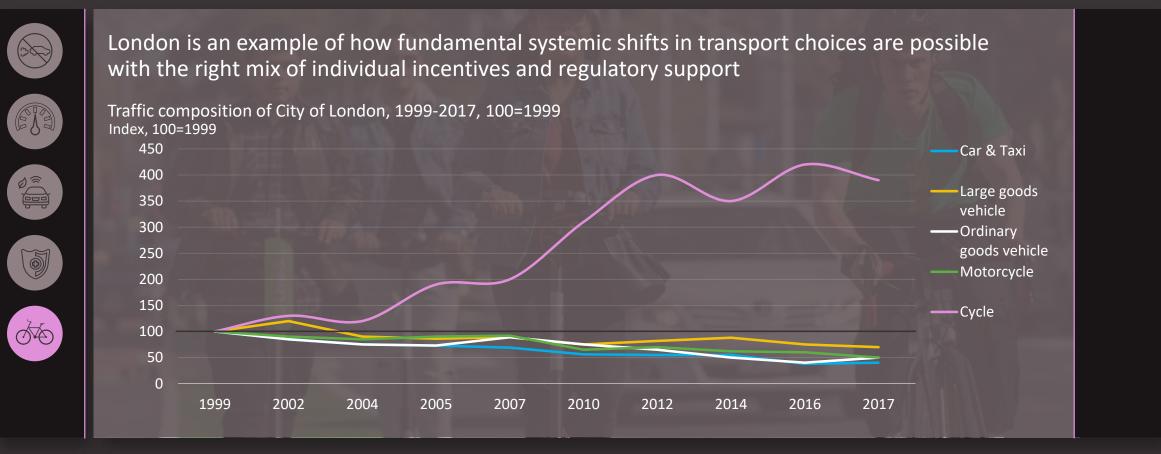


IMAGE: Urban travel, including by Lime scooters Consumers are embracing more efficient last-mile travel solutions

72

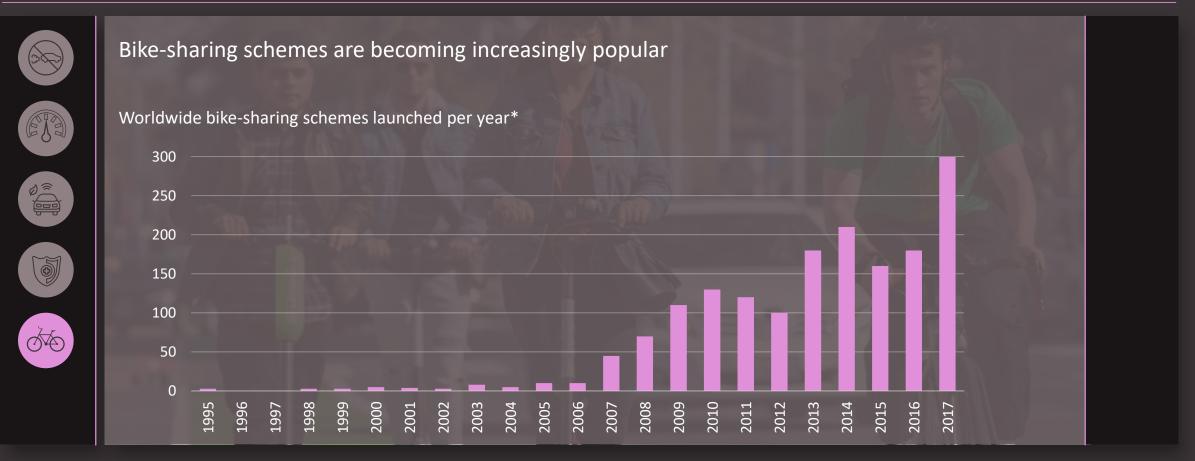
 $\bullet \bullet \bullet \bullet \bullet \bullet$

E



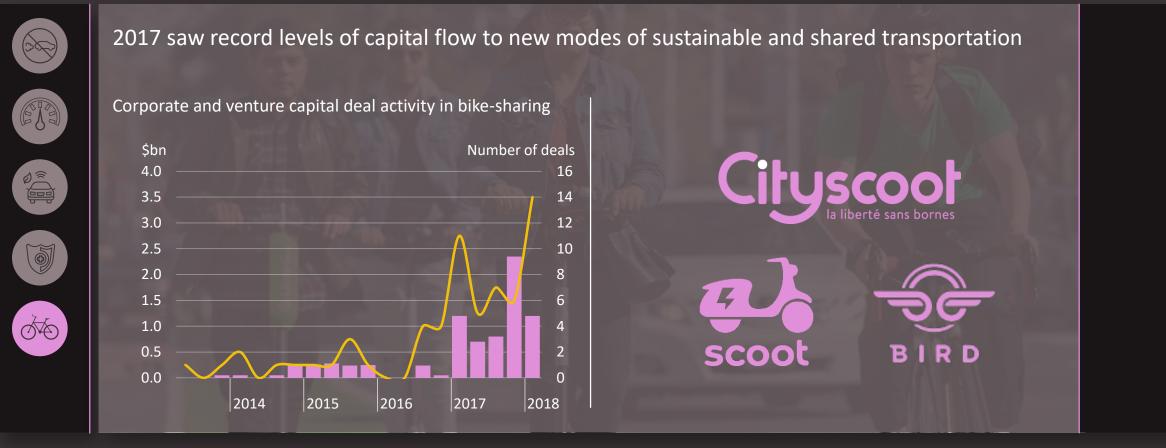
SOURCE: City of London

R



SOURCE: Russell Meddin; The Economist *Includes docked and dockless bikes

74



SOURCE: 13 Connect

B



SOURCE: US Census Bureau; Walkscore; Generation. "Walkability" is a points-based index that measures how easy it is to access amneities by foot.

R



SOURCE: OECD; Generation





78

Cost competitiveness of zero-emission vehicles, stimulating consumer demand based on price alone



More efficient urban architecture and design, enabled by smart technologies such as ubiquitous sensors



Progress on medium term EV supply chain constraints



The impact of the growth of ride-sharing services on congestion and pollution

R

generation



Adoption of electric school buses



Progress on reducing fine-particulate air pollution



And others...



-

Pana

ANTINE STREET

Responsible consumers

÷ ·

TE

generation

Section summary

80

Consumers across the world are embracing more sustainable lifestyles. People are more informed about their purchases and are acting accordingly. They want to have less of an impact on the environment. Their diets are also becoming more sustainable.

In many places there is a long way to go, however. Plastics consumption continues to grow rapidly. And businesses need to enable consumers to make the right choices.



Responsible consumers are characterised by:











The pursuit of more sustainable products

81 -

The effective re-use of end-products Increased demand for more efficient material inputs

Expressed preference for sustainable food & agricultural systems Knowledge of outcomes, informed by business and regulators

•••••



IMAGE: Carousell Circular economy marketplaces encourage long-term asset utilisation and increase the value of goods

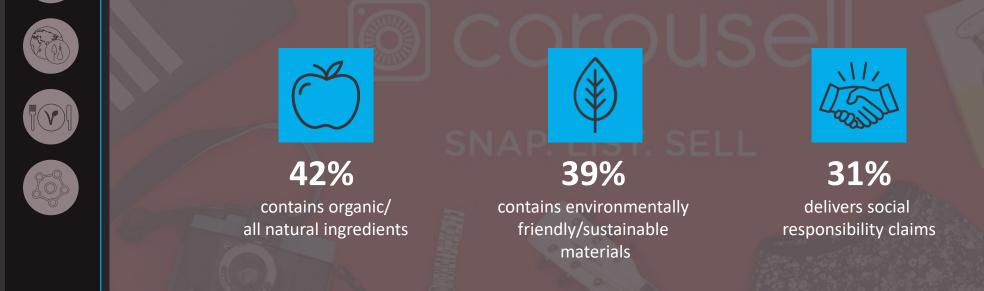


Research suggests that the global market for sustainable consumer products was worth \$2.5trn in 2017, accounting for 6% of total global consumer spending

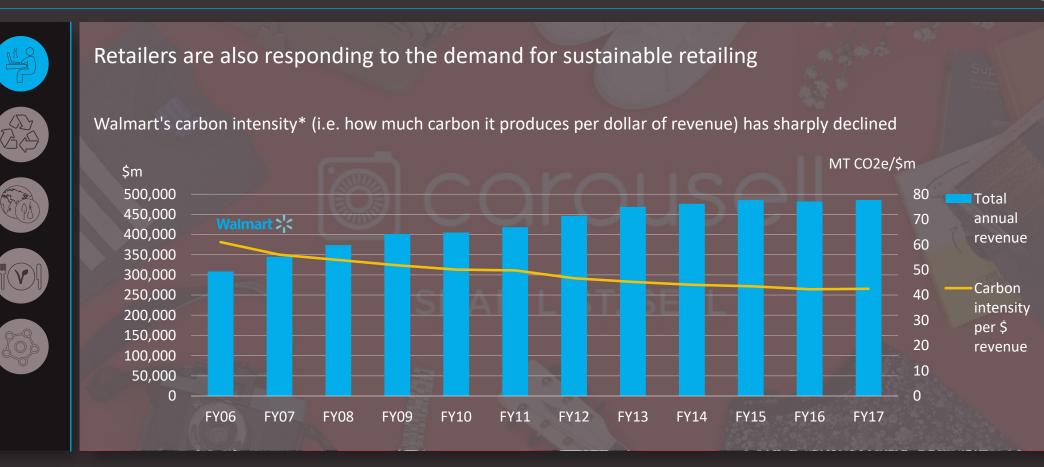


83

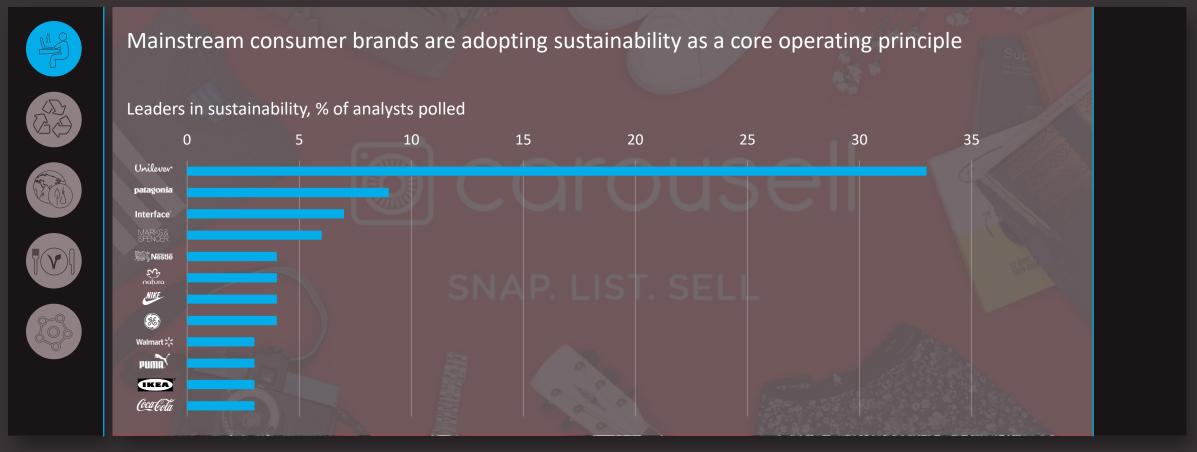
Share of global consumers highly attracted to a product if it has the following attributes:



SOURCE: Unilever; World Bank; Europanel; Generation



SOURCE: Walmart *Scope 1 and 2 emissions, which include direct emissions from owned or controlled sources and indirect emissions from the generation of purchased energy



SOURCE: *The Economist*; GlobeScan / SustainAbility Survey



SOURCE: Generation estimates based on assorted McKinsey fashion reports, chain-linked, nominal terms; World Bank; Ellen MacArthur Foundation. Clothing utilisation refers to how many times clothes are used before being discarded

86



But used goods marketplaces are burgeoning as consumers improve the asset utilisation of their clothes and increase their value



87

Share of EU individuals selling goods or services online to other consumers, 2007-17

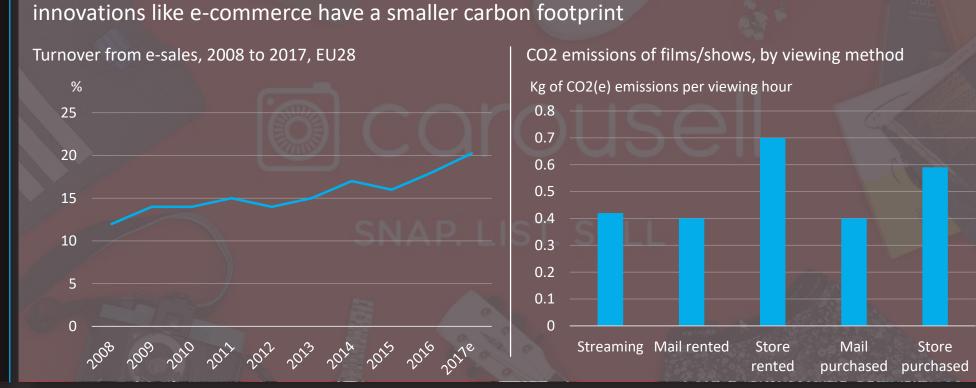


Number of people interacting through used-goods marketplaces, global, m



SOURCE: Statista; Generation





Firms are seeing a higher share of their revenue move online. And research suggests that

SOURCE: Eurostat; Generation; Shehabi, Arman, Ben Walker, and Eric Masanet. "The energy and greenhouse-gas implications of internet video streaming in the United States." *Environmental Research Letters* 9, no. 5 (2014): 054007.

 $\bullet \bullet \bullet \bullet \bullet \bullet$

generation

\$

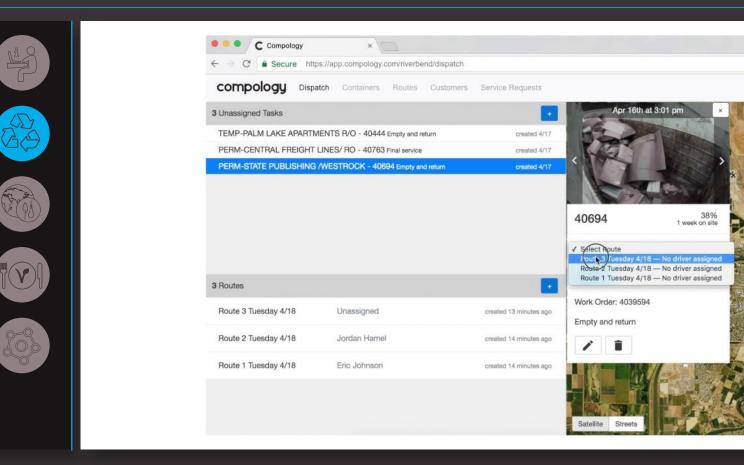
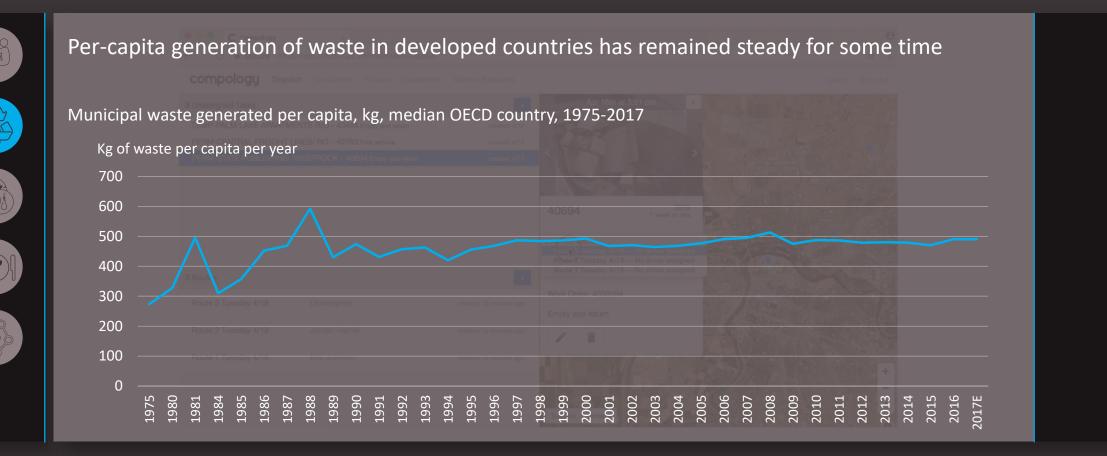


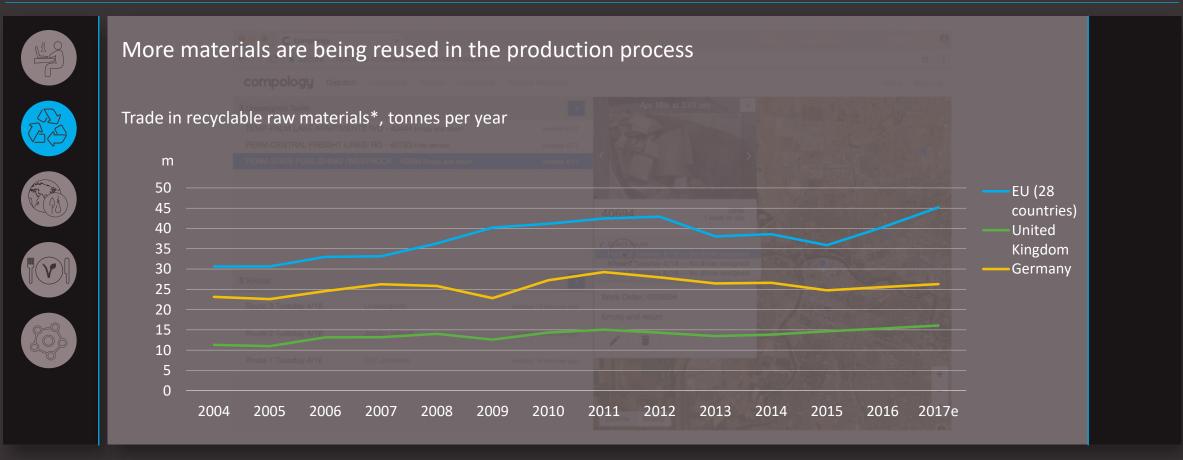
IMAGE: Compology Improved waste management systems can result in more efficient use of materials



SOURCE: OECD; Generation

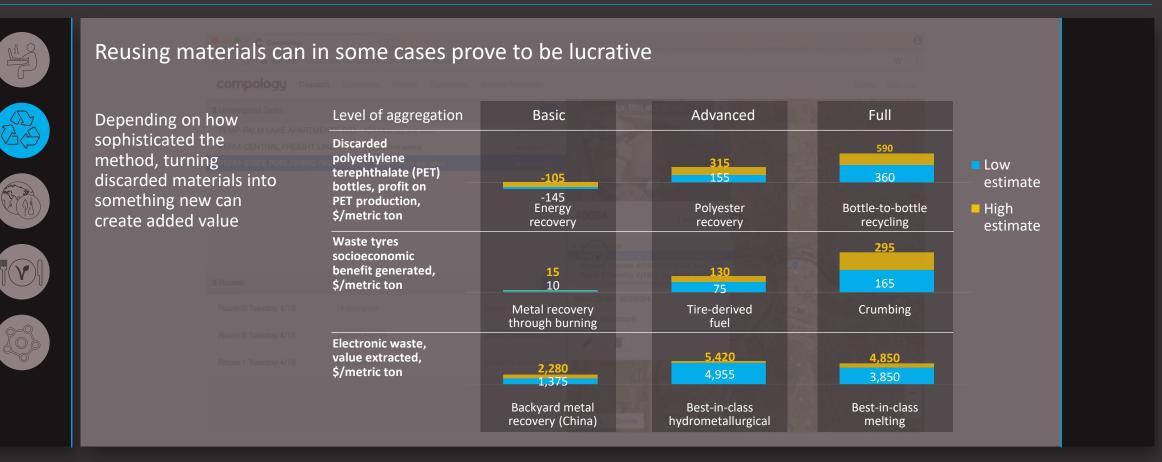


SOURCE: OECD; Generation



SOURCE: Eurostat; Generation. *Waste products and by-products that can be re-used

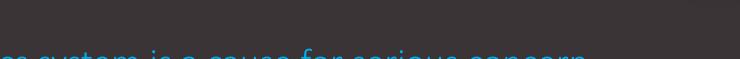
92



SOURCE: McKinsey



SOURCE: I3 Connect. *Technologies, services, and related business models contributing to the reduction, reuse, or recycling of waste streams





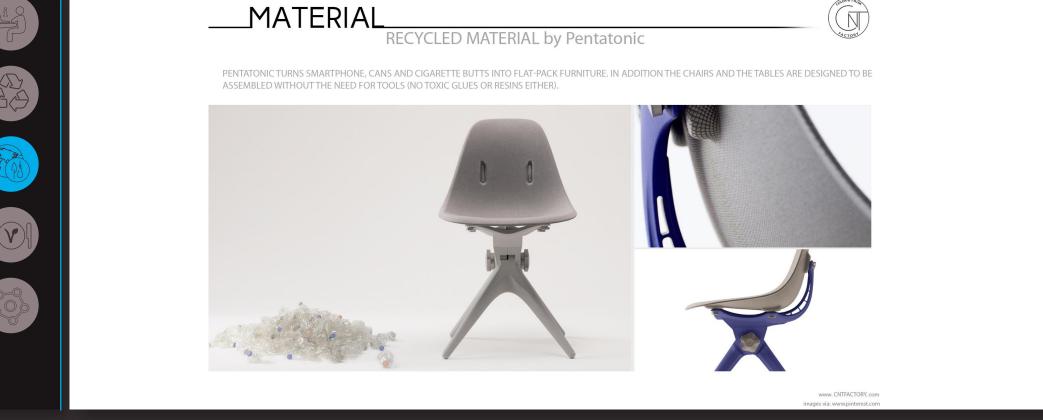
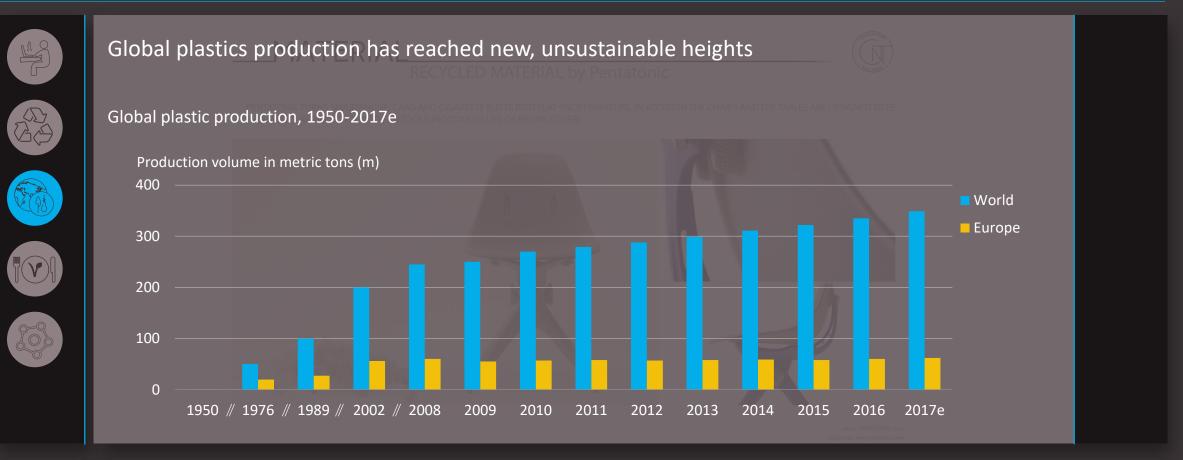
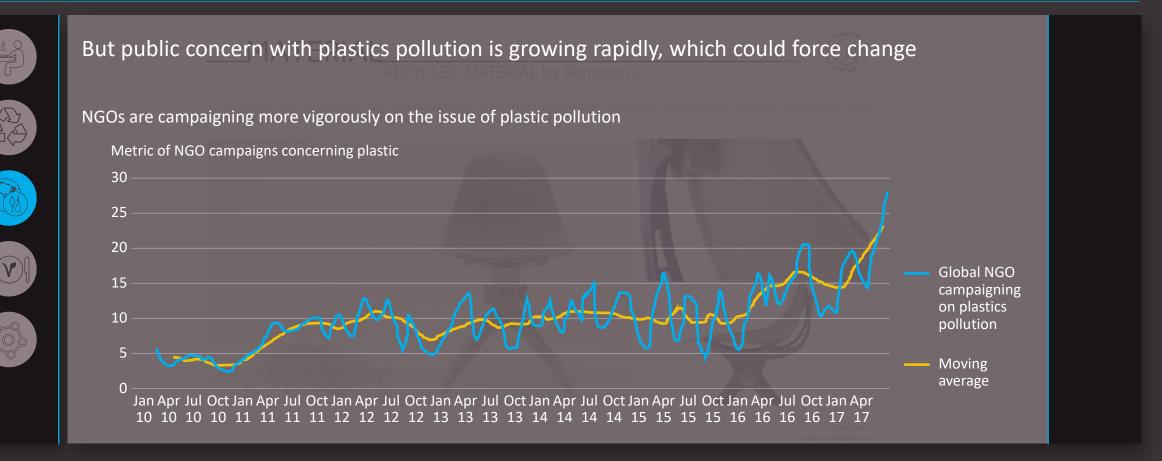


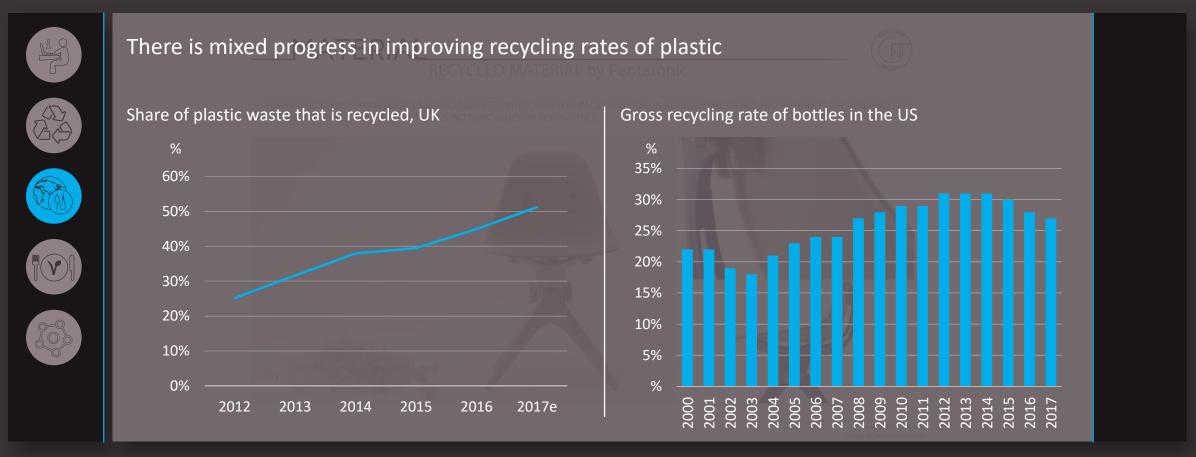
IMAGE: Pentatonic Consumer consciousness around material inputs help create a fully closed loop for consumer goods $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$



SOURCE: Statista, Generation

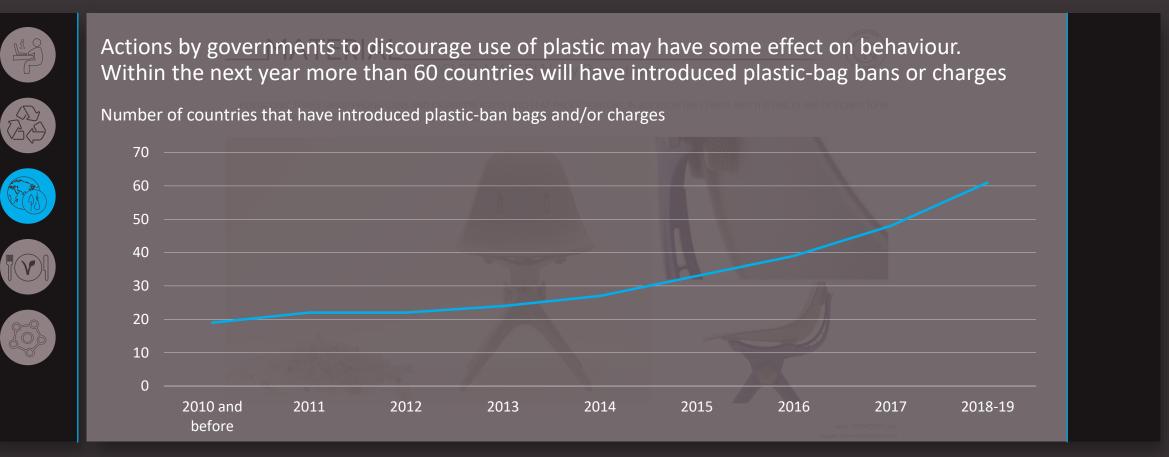


SOURCE: SIGWATCH



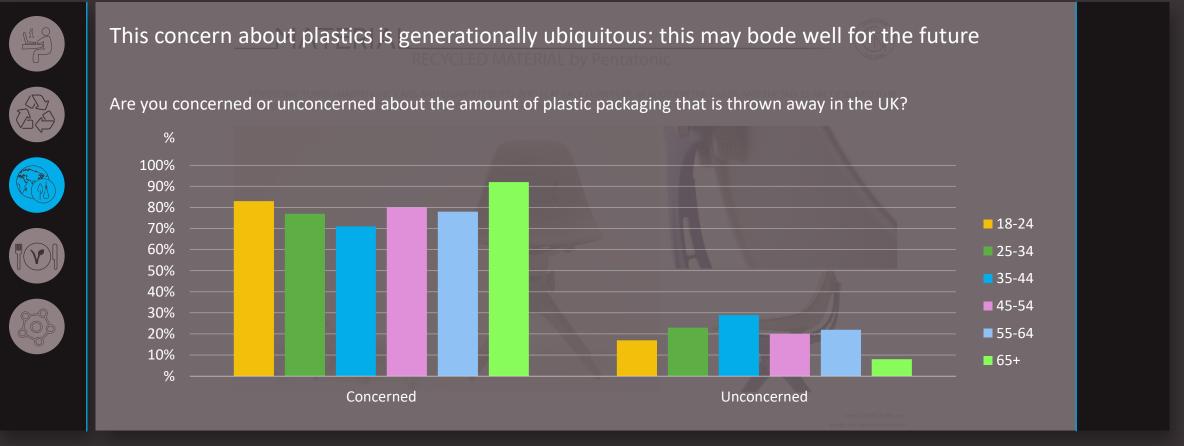
SOURCE: UK Department for Environment, Food and Rural Affairs (DEFRA); Generation; Statista





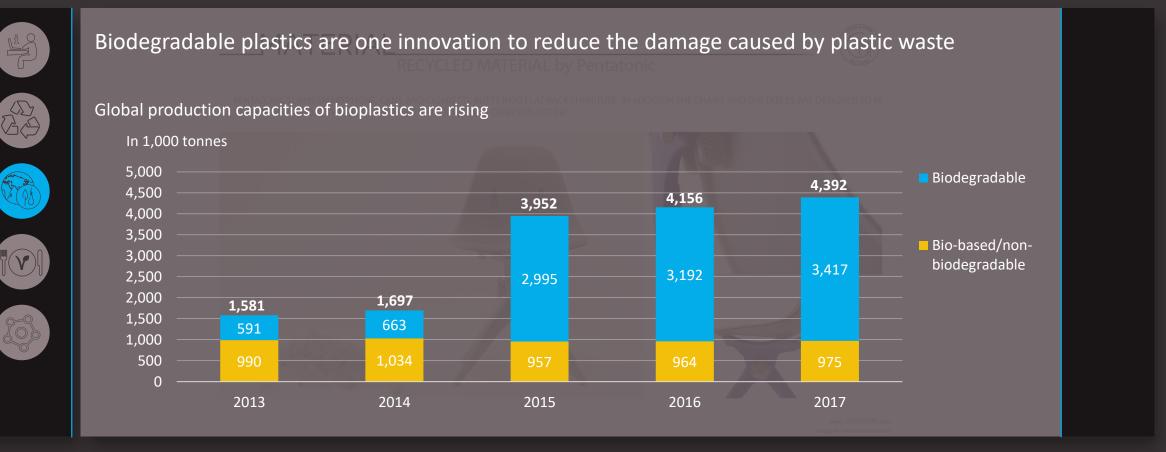
SOURCE: Generation estimates





SOURCE: Populus, 2017





SOURCE: European Bioplastics; Nova Institute; Generation



•••••

generation

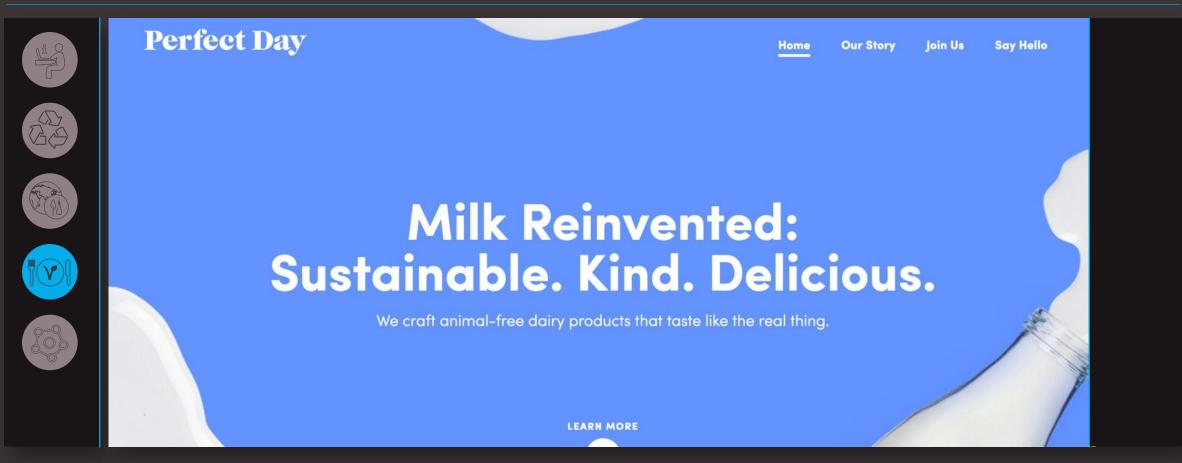
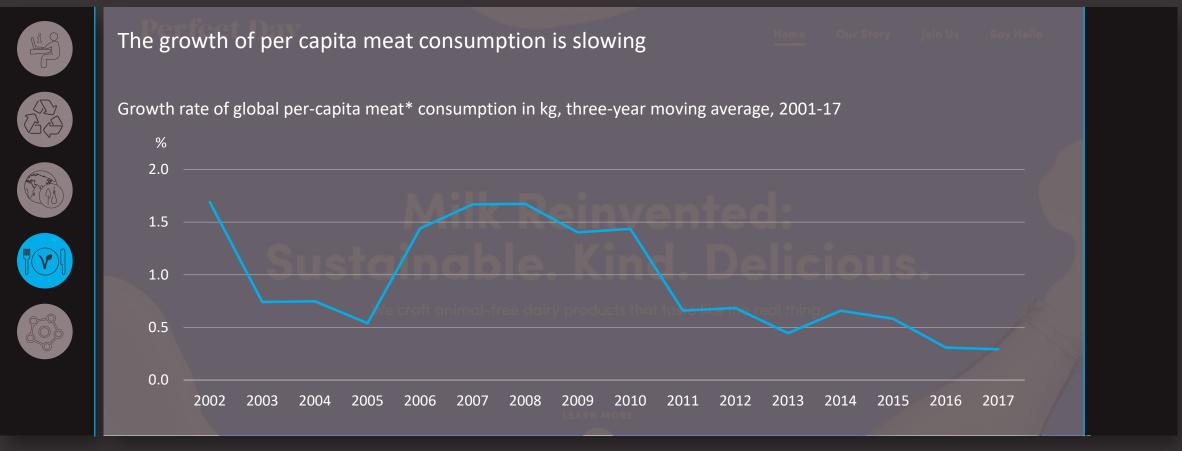


IMAGE: Perfect Day Sustainable innovations in food and agriculture are making it increasingly easy to forgo animal products and still have an enjoyable diet

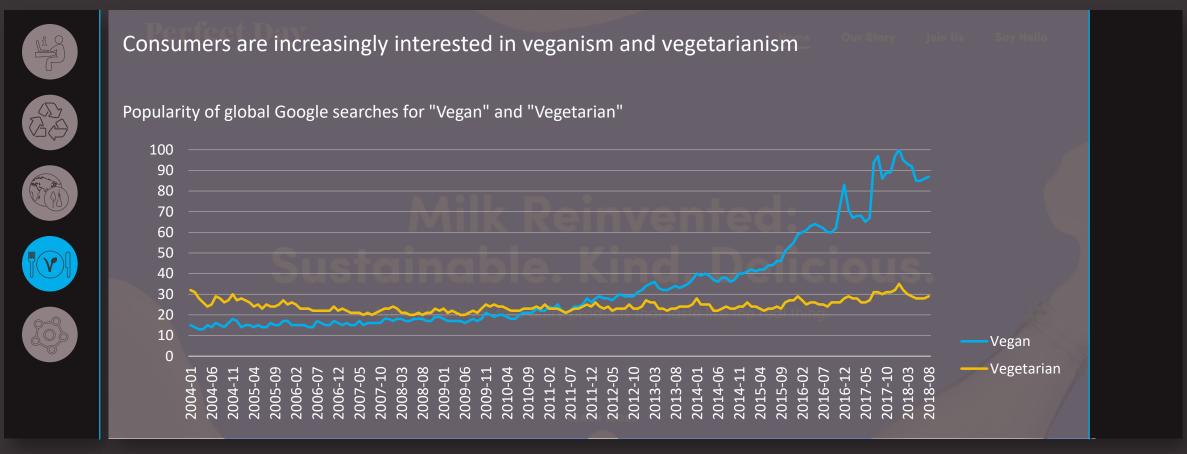




SOURCE: OECD; FAO; Generation. * "Meat" comprises sheep, pig, beef and poultry

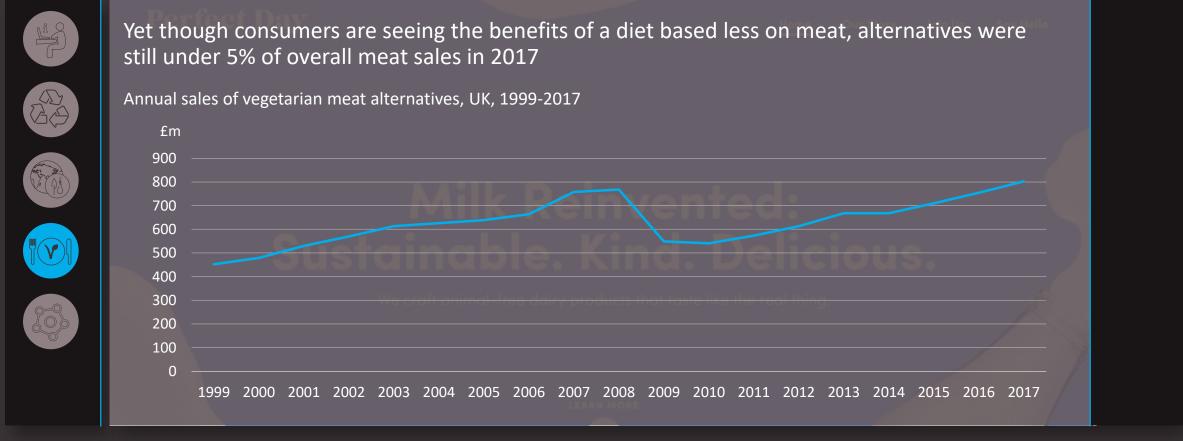




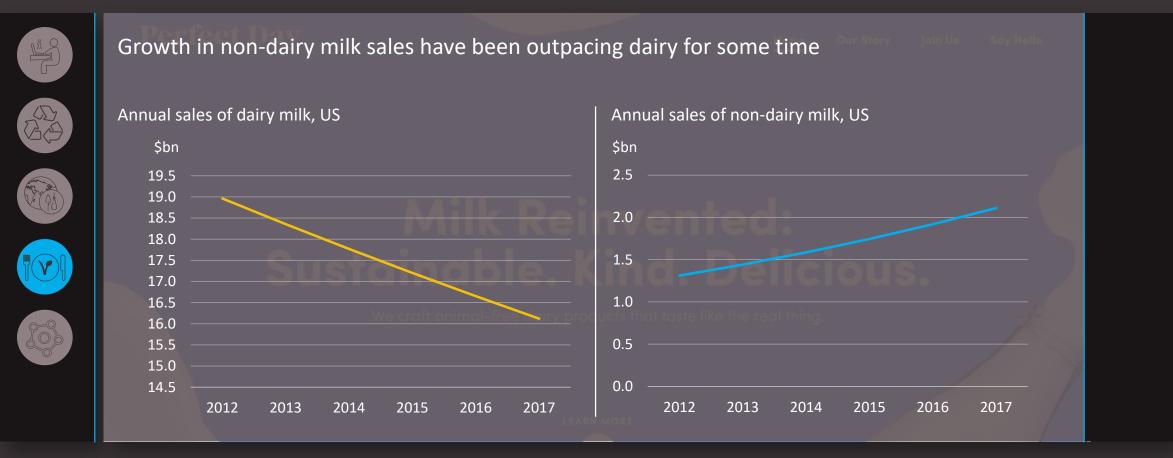


SOURCE: Google Trends





SOURCE: DEFRA; ONS; Generation

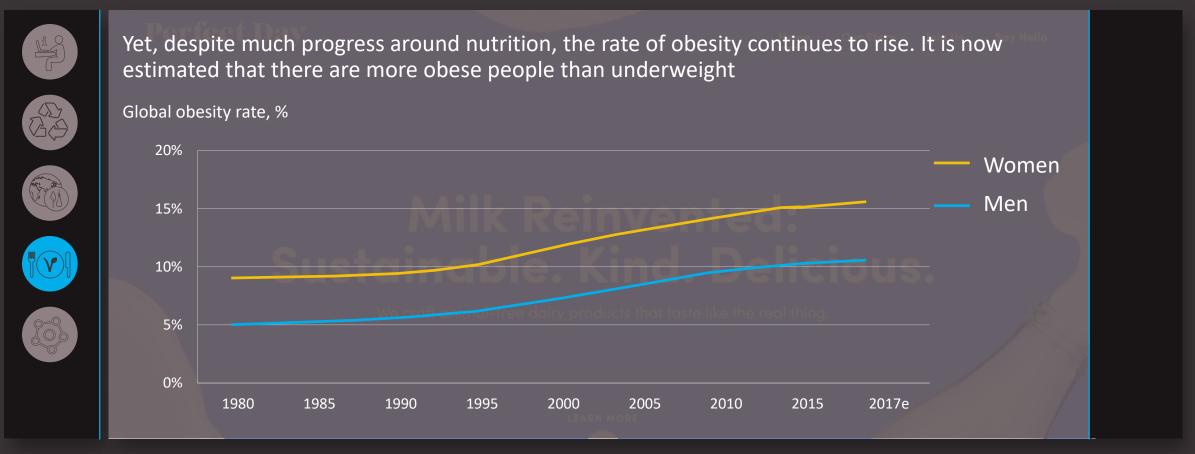


SOURCE: Mintel; Generation



SOURCE: Statista

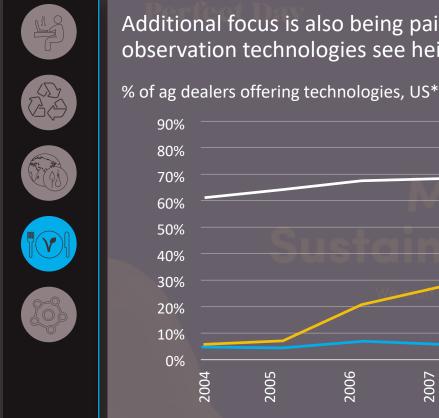




SOURCE: Institute for Health Metrics and Evaluation; National Center for Health Statistics; National Institutes of Health; National Health Service; Generation



Food systems are slowly becoming more sustainable



Additional focus is also being paid to the sustainability of food inputs, as agricultural and earth observation technologies see heightened capital investments and increased use cases



SOURCE: Union for Concerned Scientists; Croplife. *The technologies shown in this chart are some of the most important production technologies used in high-productivity farming



 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

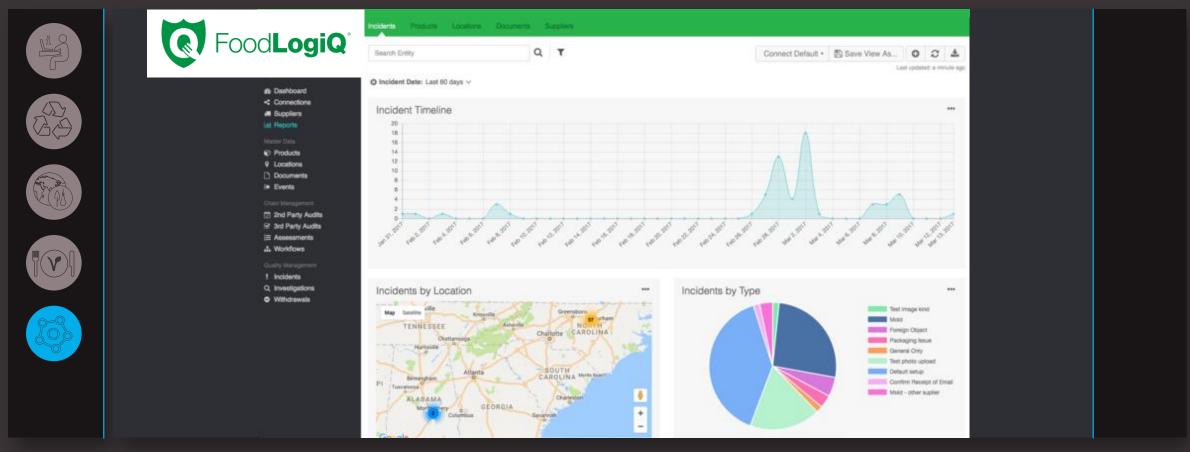
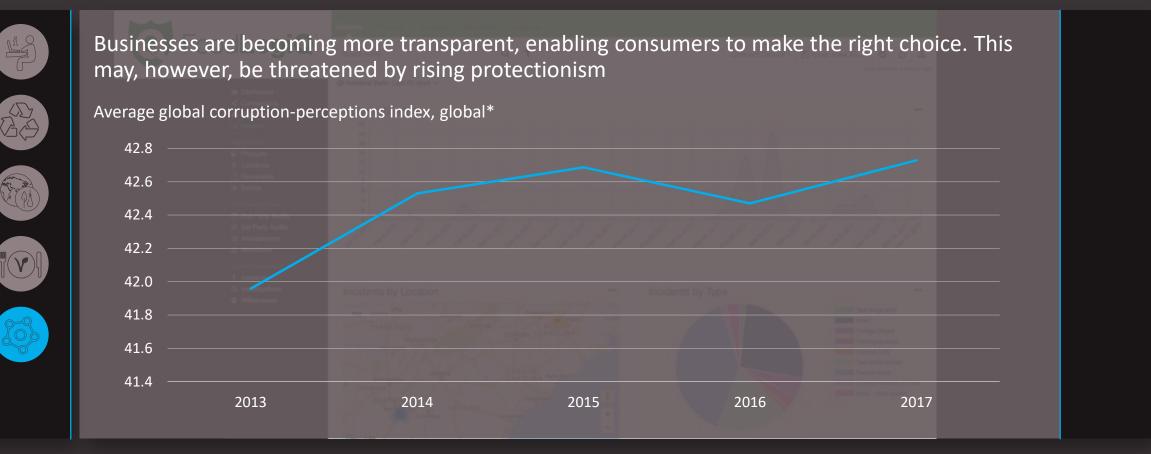


IMAGE: FoodLogiQ Innovations in supply chain technology will make it ever-easier to assess food sustainability and provenance



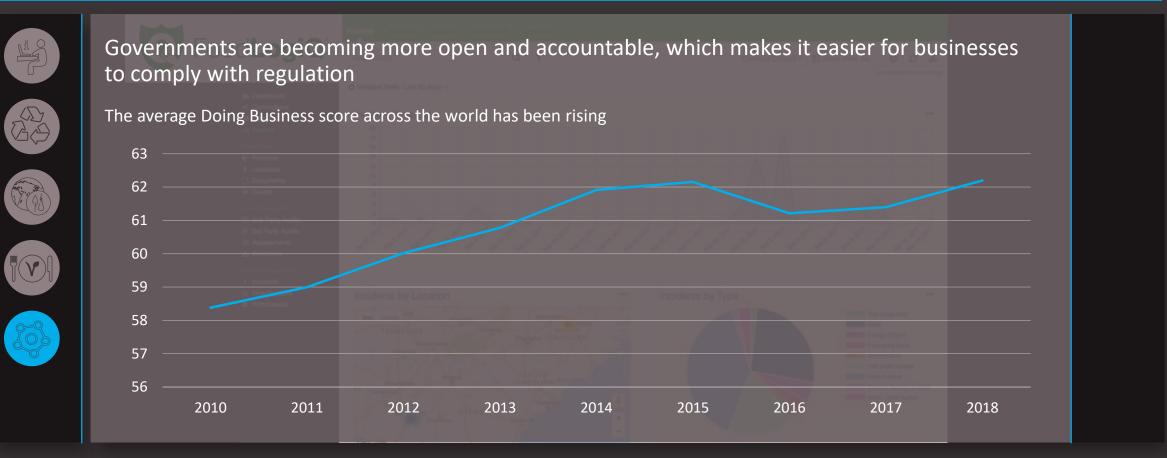
SOURCE: Generation analysis of Transparency International data. *For this index a higher score is better.

111

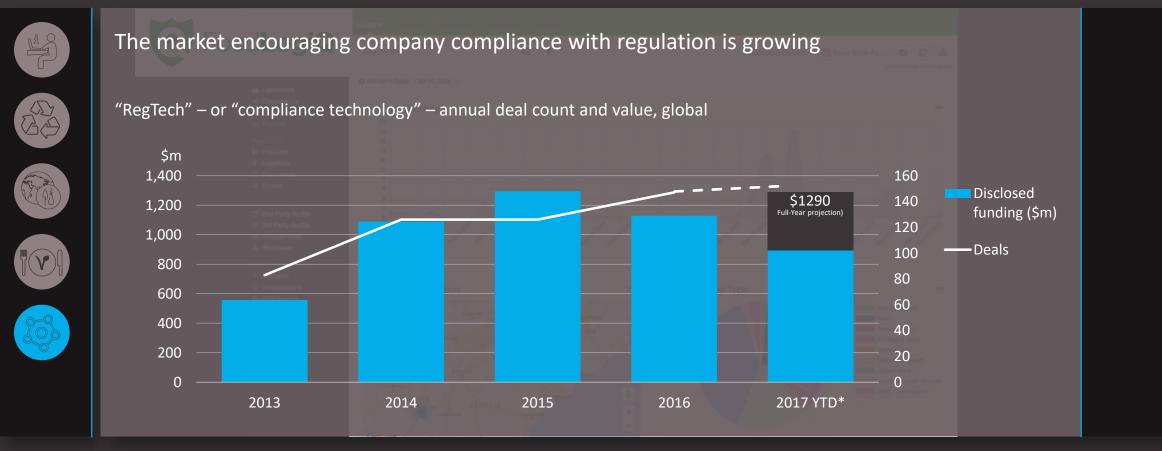


*Supply chains represent a strong use-case for blockchain technology given that they can span hundreds of stakeholders, geographies and stages over time

generation

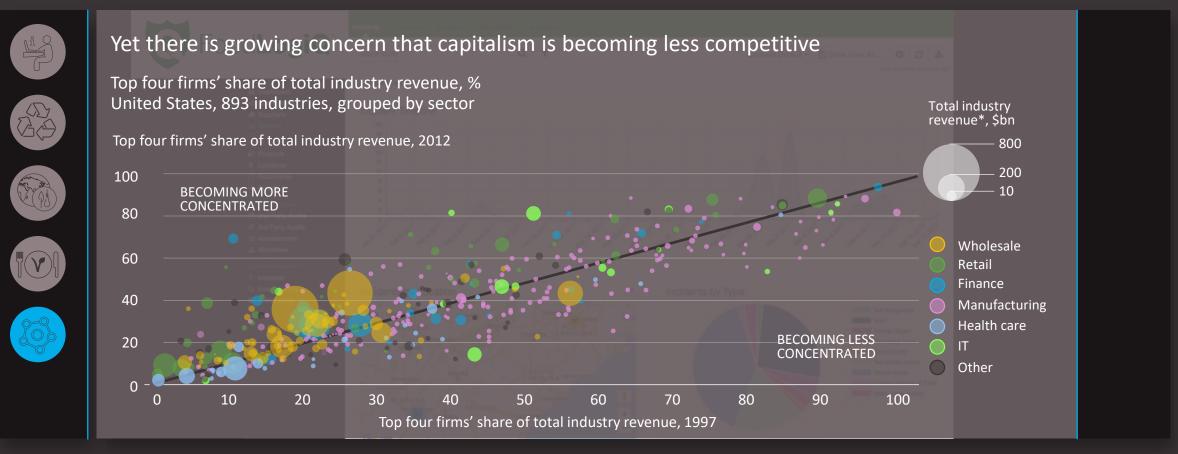


SOURCE: Generation analysis of World Bank data. Only those countries with data for every year in 2010-18 are used in the calculations. A Doing Business score assesses how easy it is to do a range of different commercial tasks, including paying taxes and complying with regulations



SOURCE: CB Insights *To autumn 2017

114-



SOURCE: US Census Bureau; The Economist. The larger the circle, the larger the industry. *Latest available data, 2007 or 2012



SOURCE: Federal Reserve Bank of St Louis. The Russell Index comprises largely domestically oriented firms (in America).



Trends we continue to track



117

New business models related to the "circular economy"



The localisation of food chains, comprising everything from farmers' markets to urban agriculture



Consumer demand for transparency and sustainable products in the long-term



Progress towards zero-deforestation supply chains



Whether public and private sectors face increased questioning about the current model of short-termist capitalism



Whether "conspicuous consumption" begins to take on a negative connotation among a growing percentage of millennials and centennials

And others...

Rent Prompt Chroni Prompt Chroni Pachaging Insur Owners: City Rent photo uphon Default sense

Health and wellbeing



Phalanges

Metacarpus

Carpus

Section summary

Mortality rates around the world continue to fall, especially those associated with communicable diseases. Cancer survival rates are improving, though deaths from other noncommunicable diseases have risen.

Pressure on healthcare costs are only set to increase. But consumers are assuming more responsibility for taking care of their own health. And private investment in health care is rising.

But there is much more to be done. The private sector invests little in some important diseases. And some health measures are worsening.



Sustainable human wellbeing is characterised by:





Ubiquitous positive health outcomes

120-

Strong social safety nets and improved health-care efficiencies

Emphasis on prevention as well as cure

Proactive responsibility for one's health

Breakthroughs in new medical technologies







Quartet

For Providers For Plans

For Plans For Patients About Blog

Blog Contact Us

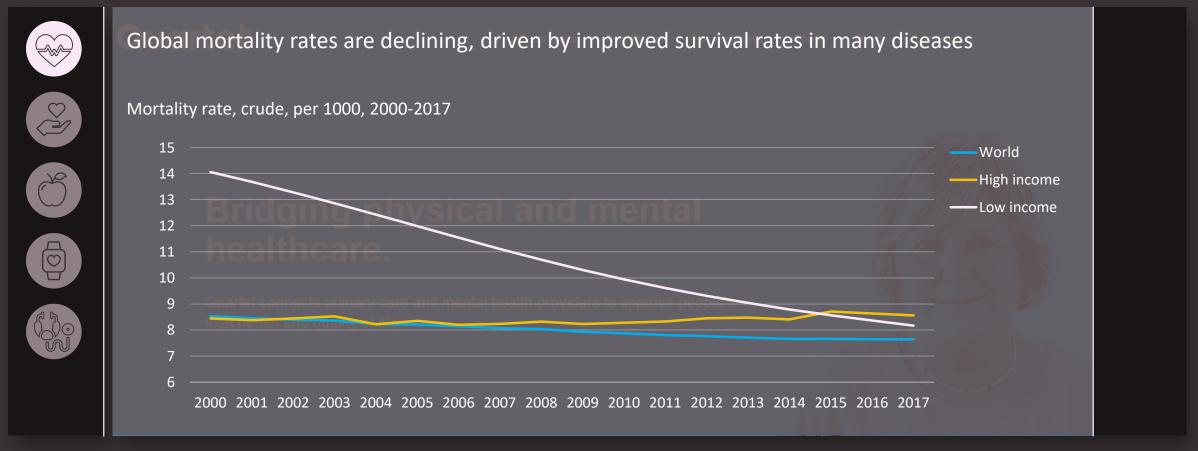
Bridging physical and mental healthcare.

Quartet connects primary care and mental health providers to improve people's total health and quality of life.



IMAGE: Quartet Health It is early days yet, but more solutions are emerging to bridge mental and physical care 

$\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

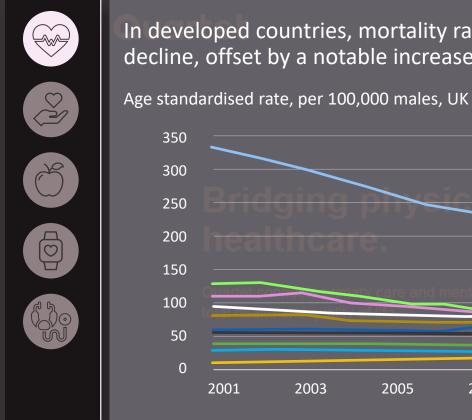


SOURCE: World Bank. Angus Deaton's work has documented rising mortality among middle-class white Americans in recent years



Heart disease

There is mixed progress in improving physical and mental health



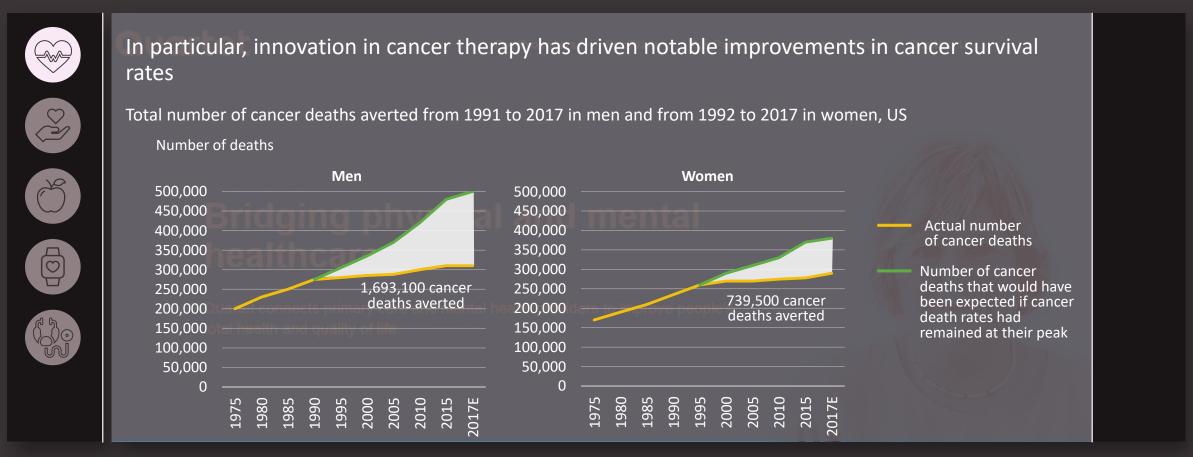
In developed countries, mortality rates for many non-communicable diseases are on the decline, offset by a notable increase in deaths from dementia and Alzheimer's



SOURCE: Public Health England; UK ONS



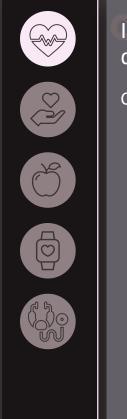
$\bullet \bullet \bullet \bullet \bullet \bullet \bullet \bullet$



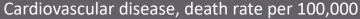
SOURCE: Siegel, R. L., K. D. Miller, and A. Jemal. "Cancer statistics, 2018 CA: a cancer. J Clin 68: 7–30." (2017); CDC; Generation



•••••



In the developing world, economic development is driving the rise of non-communicable diseases, such as cardiovascular disease

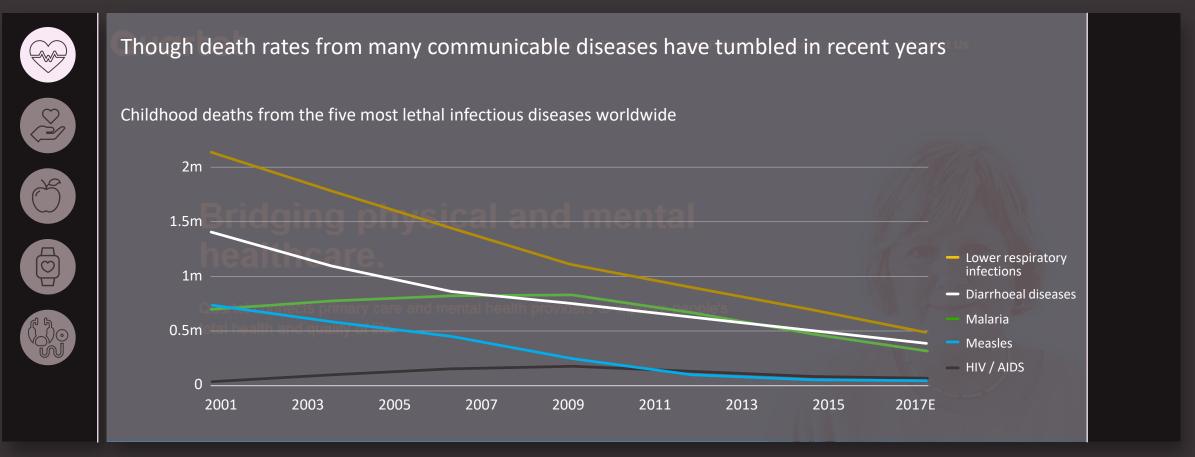




SOURCE: IHME, Global Burden of Disease

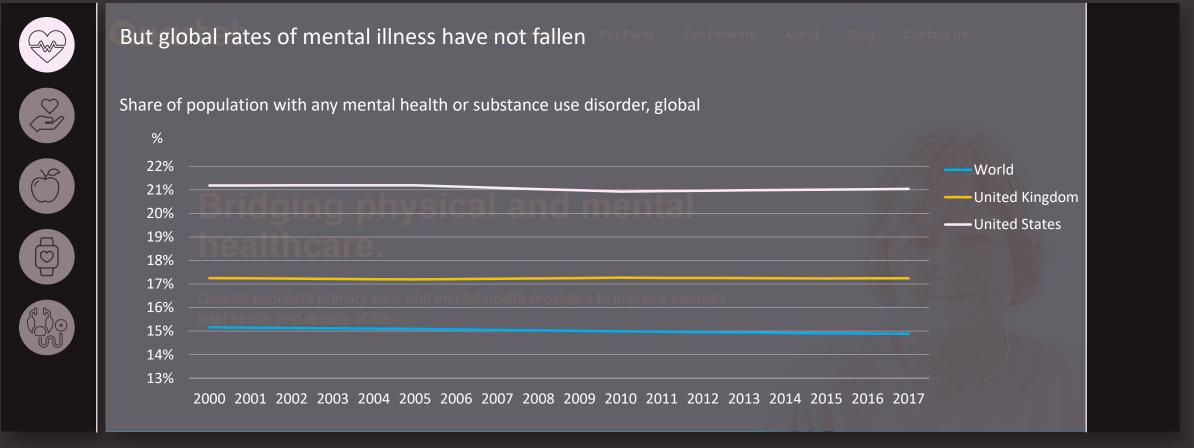


.....



SOURCE: IMHE, Global Burden of Disease





SOURCE: IHME, Global Burden of Disease (GBD)

·127[·]

SOURCE: UK Office for National Statistics; Generation. "Class 1" groups are those in higher professional and managerial occupations. "Class 7" groups are those in routine occupations

128-

Z

 \bigcirc

And the gap in life expectancy between different social classes is growing How many more years rich men can expect to live than poor men, 1987-2017, UK ——Class 1 versus Class 7 1992-1996 2002-2006 1987-1991 1997-2001 2007-2011 2017

••••••





Pressure on health-care spending is only going to rise

 $\bullet \bullet \bullet \bullet$

generation

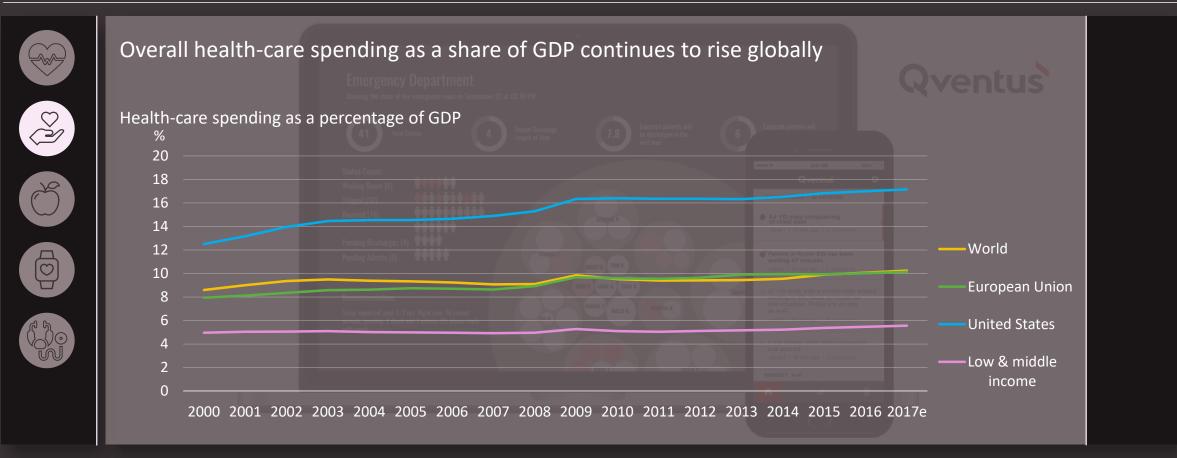


IMAGE: Qventus New interventions to support hospital operations management may help alleviate inefficiencies in the system

129



Pressure on health-care spending is only going to rise



SOURCE: World Bank; Generation



generation

Pressure on health-care spending is only going to rise

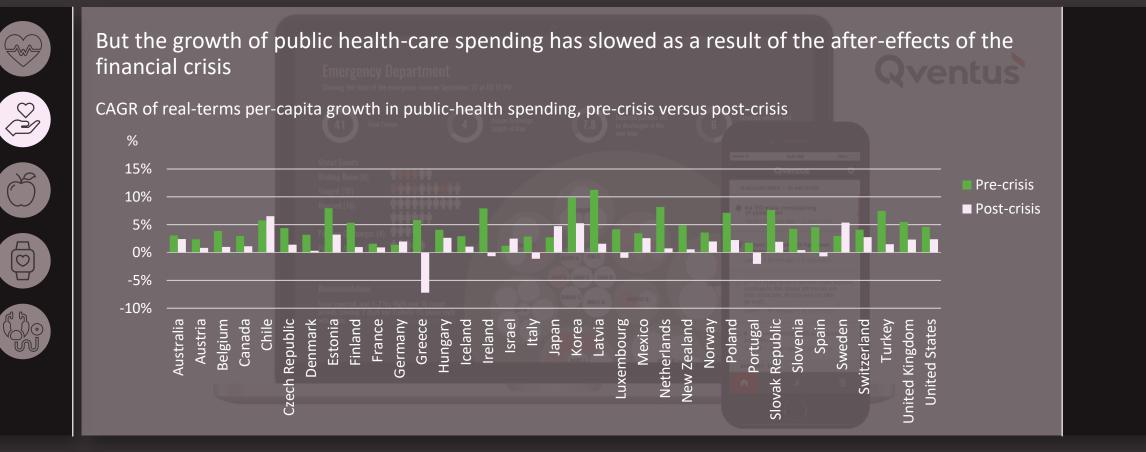
This is expected to continue $\left(- \frac{1}{2} \right)$ ∂ Spending on health care as a percentage of GDP 14 12 10 ■ Global \bigcirc 8 High income 6 4 Upper-middle income 2 Lower-middleincome 0 2014 2040 2030

SOURCE: Dieleman, Joseph L., Madeline Campbell, Abigail Chapin, Erika Eldrenkamp, Victoria Y. Fan, Annie Haakenstad, Jennifer Kates et al. "Future and potential spending on health 2015–40: development assistance for health, and government, prepaid private, and out-of-pocket health spending in 184 countries." *The Lancet* 389, no. 10083 (2017): 2005-2030.

131-



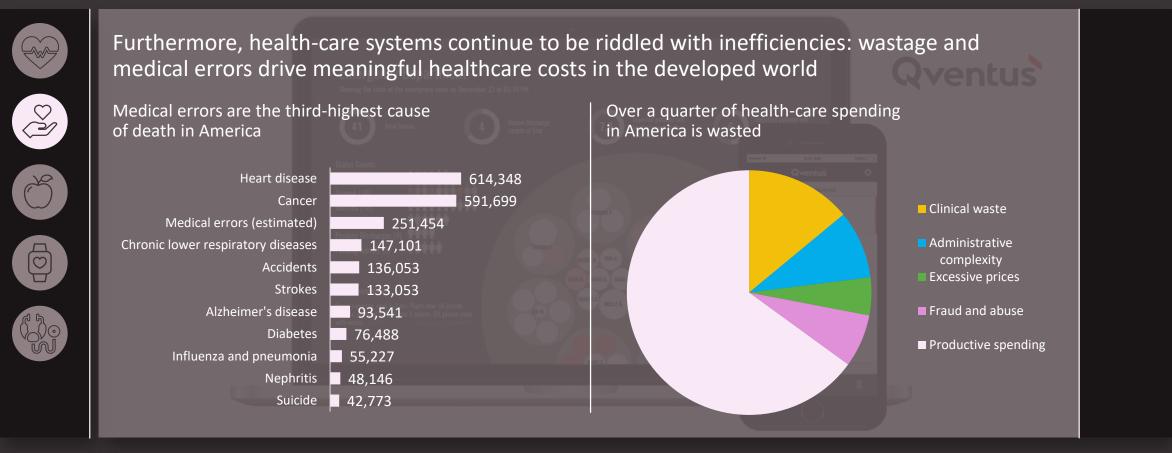
Pressure on health-care spending is only going to rise



SOURCE: Generation analysis of OECD health-expenditure and financing data. "Pre-crisis" defined as 1998-2008. "Post-crisis" defined as 2008-18.



Pressure on health-care spending is only going to rise

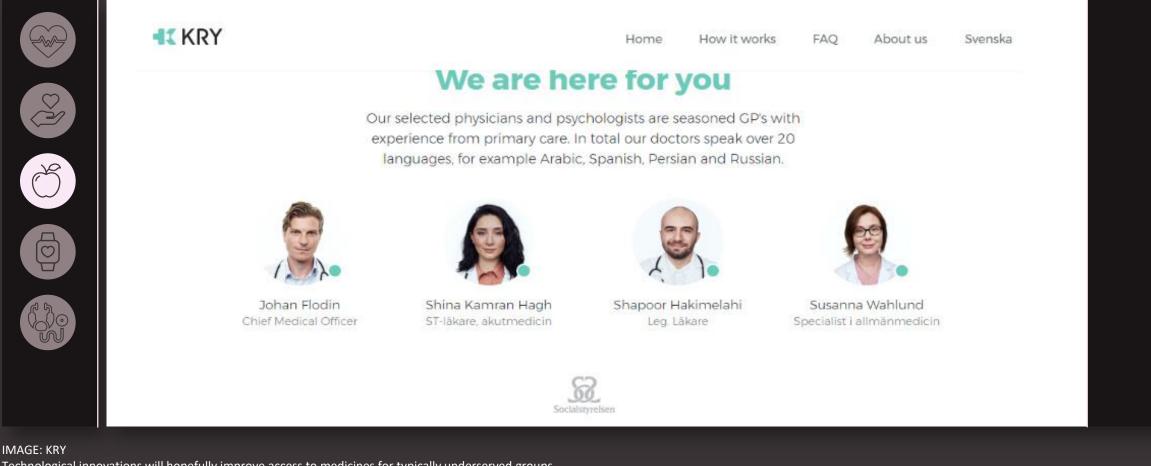


SOURCE: Berwick, Donald M., and Andrew D. Hackbarth. "Eliminating waste in US health care." Jama 307, no. 14 (2012): 1513-1516; Makary, Martin A., and Michael Daniel. "Medical error—the third leading cause of death in the US." BMJ 353 (2016): i2139.



generation

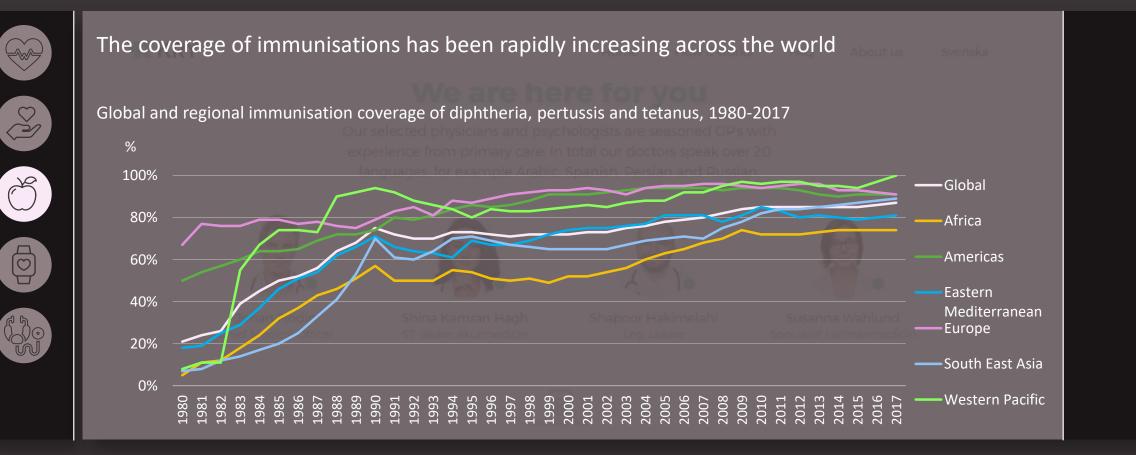
In an era of tight budgets, there are nonetheless innovations in the public-health* field



Technological innovations will hopefully improve access to medicines for typically underserved groups *Public health is defined as measures to improve lifestyles and reduce risk-factors in the population



 $\bullet \bullet \bullet \bullet \bullet$



SOURCE: World Health Organisation; Generation



In an era of tight budgets, there are nonetheless innovations in the public-health field

Though less money is being spent on prevention Share of total health-care expenditure put towards prevention, OECD countries % 3.5% 3.0% 2.5% 2.0% 1.5% 1.0% 0.5% 0.0% 2000 2015 2017 2001 2003 2006 2007 2008 2009 2012 2013 2014 2016

SOURCE: Generation analysis of OECD health-expenditure and financing data

generation

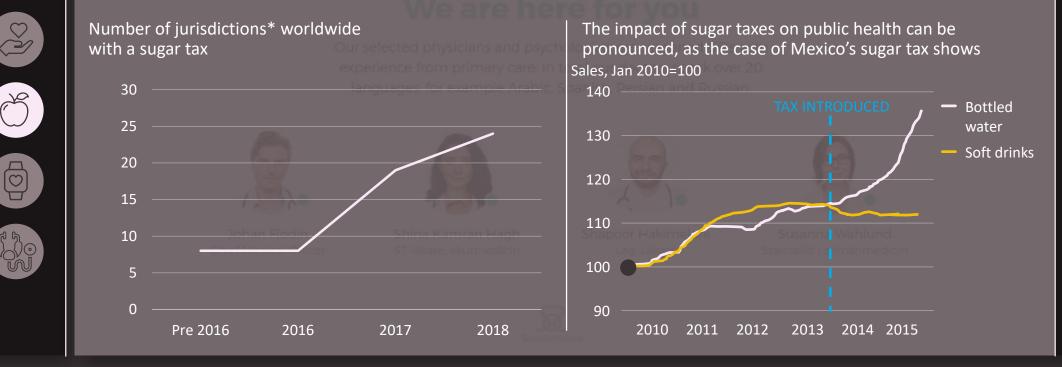
136-

 \gtrsim

Ø

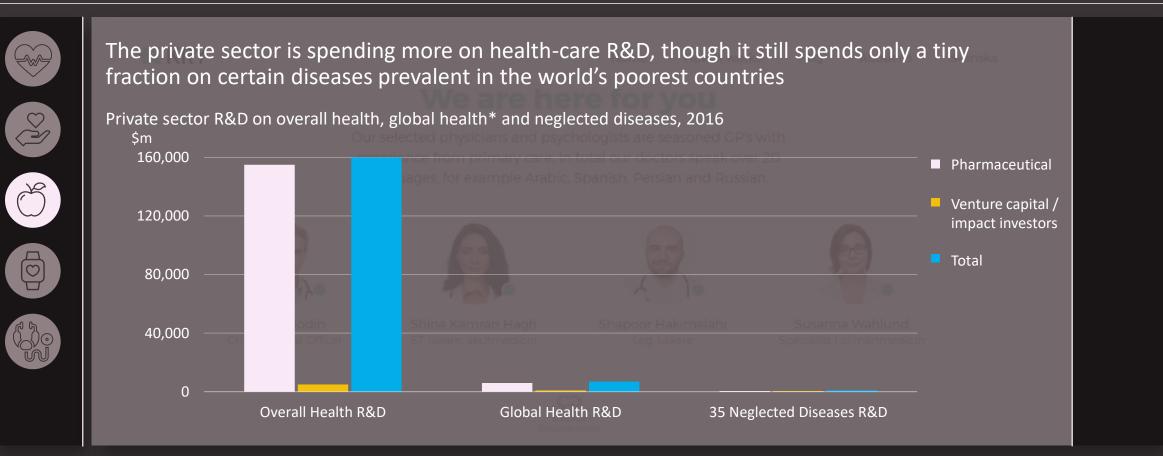


Instead, governments are seeking to improve public health through less costly measures: the number of jurisdictions introducing interventions such as sugar taxes is booming



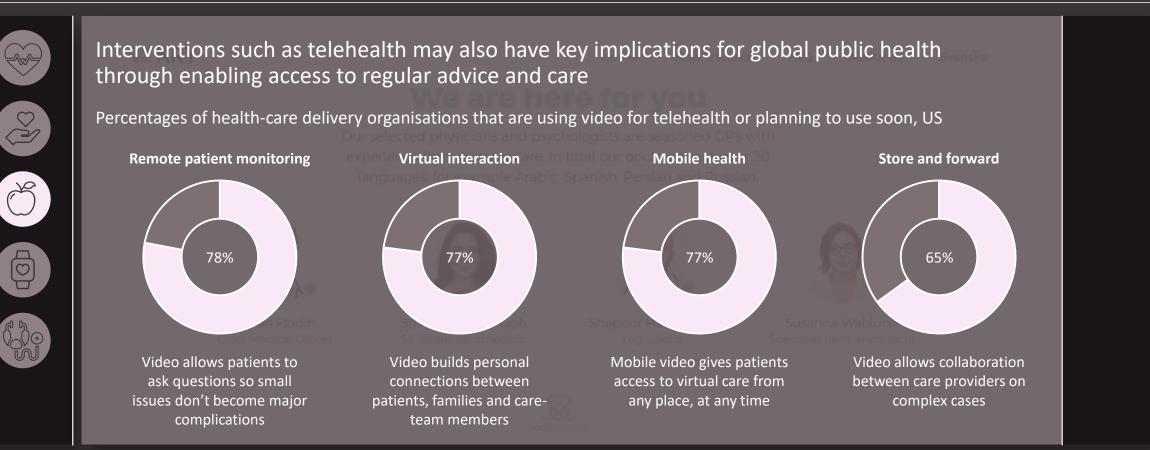
SOURCE: Generation analysis; Instituto Nacional de Estadistica y Geografia; The Economist. * Defined as country, region or city. Bottled water, of course, has its own implications for sustainability





SOURCE: Brookings Institution. *Global health emphasises medical treatments in the developing world





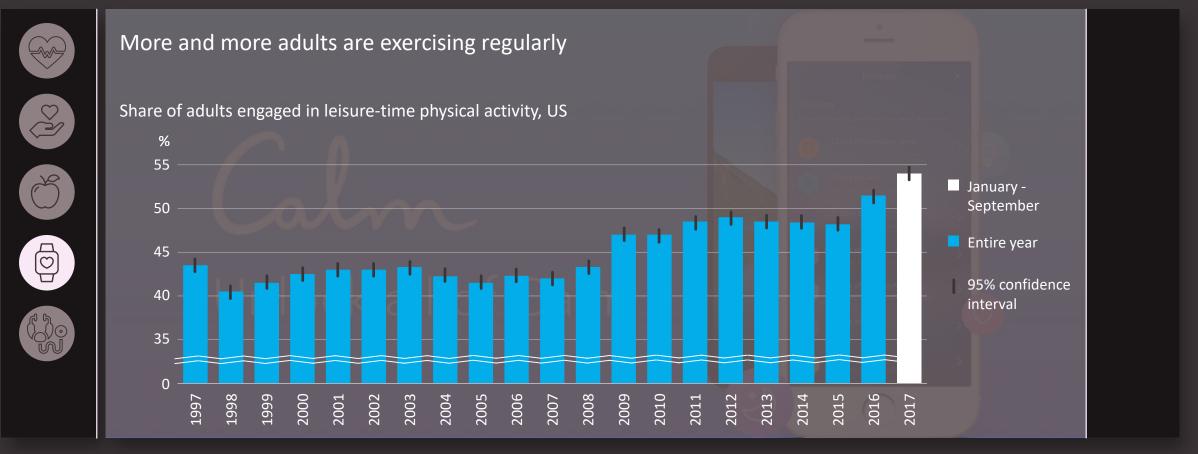
SOURCE: Hanover Research 2018 Trends In Telehealth Survey



-140-



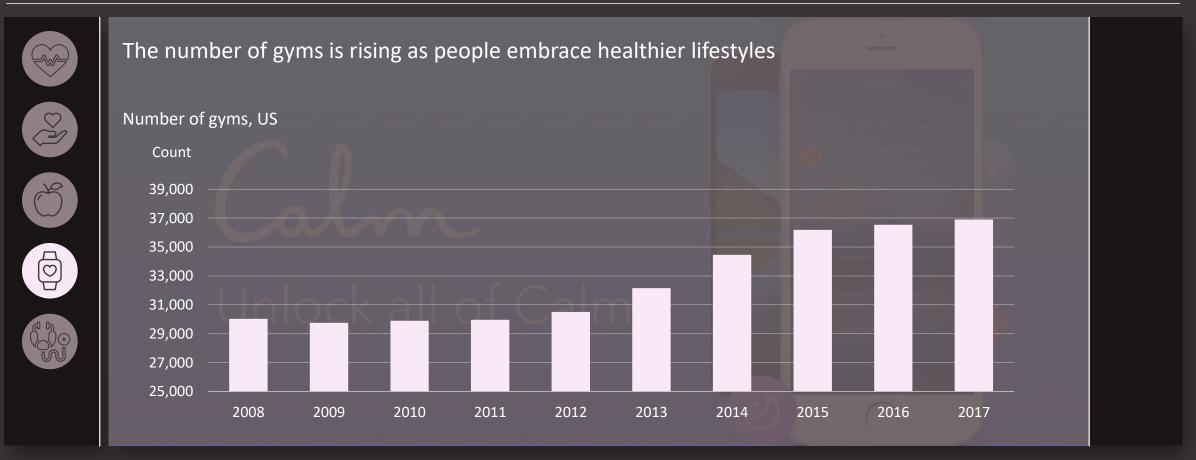
 $\bullet \bullet \bullet \bullet \bullet \bullet$



SOURCE: CDC



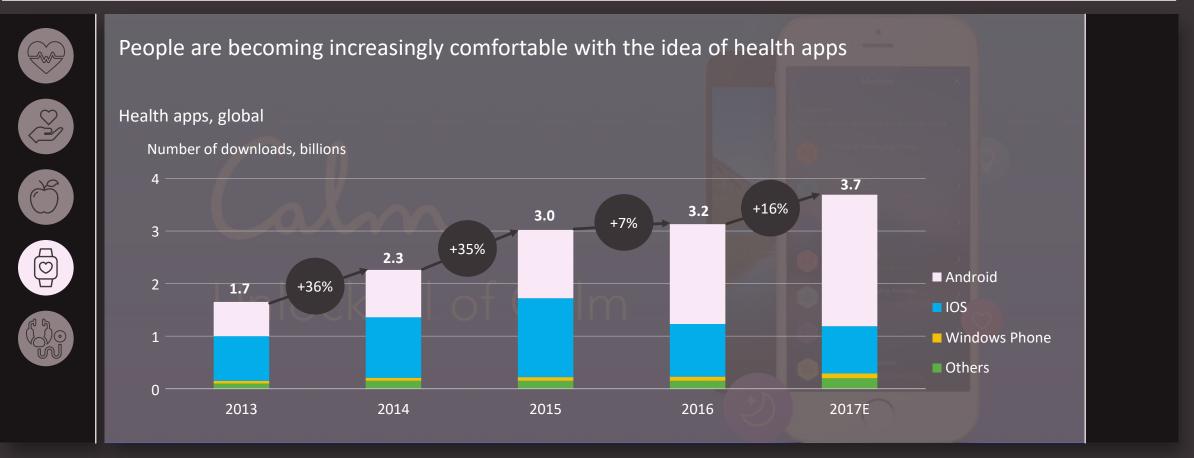
 $\bullet \bullet \bullet \bullet \bullet \bullet$



SOURCE: Statista



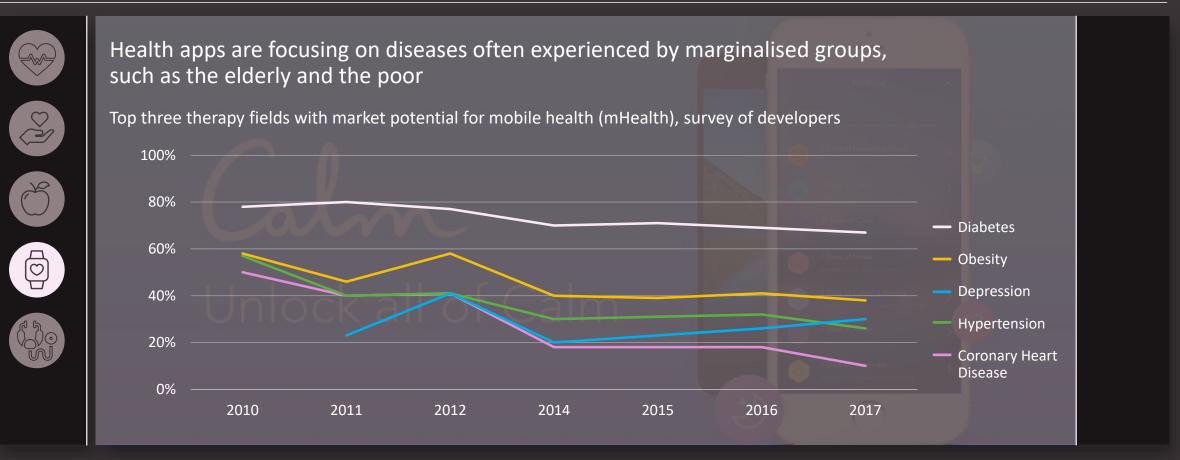
 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$



SOURCE: Research2Guidance



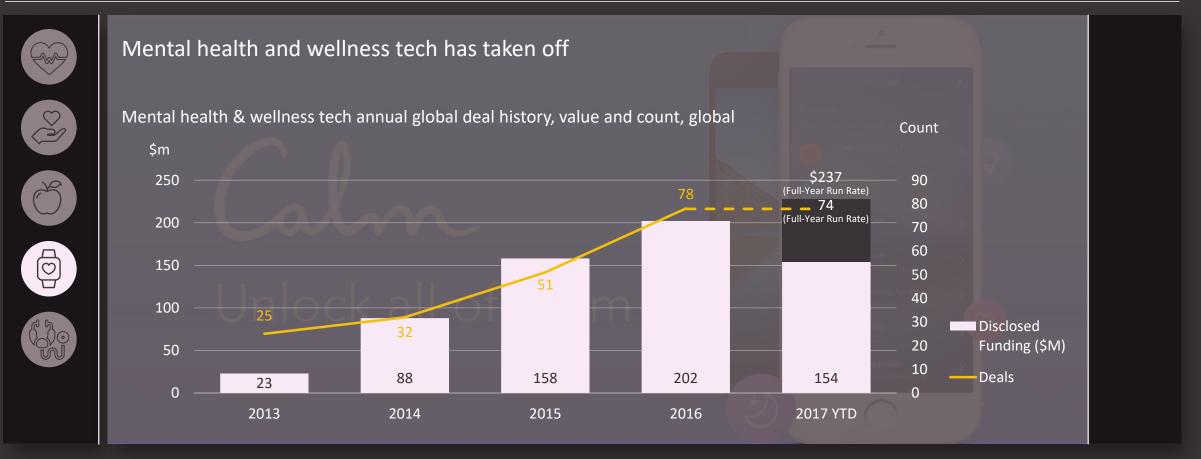
 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$



SOURCE: Research2Guidance; Generation



Aided by technology, consumers are taking greater care of their health themselves



SOURCE: CB Insights



Aided by technology, consumers are taking greater care of their health themselves

Though in some cases technological		Instagram	Snapchat	Facebook	Twitter	
innovation can harm wellbeing.	Sleep					
Social media may have a negative	Fear of missing out (FoMO)					
impact on mental health	Bullying					
	Body image					
Britain, social-media users, 14- to 24-year- olds, reported impact on well-being, 2017	Anxiety					
bidd, reported impact on wen being, 2017	Depression					
	Loneliness					
	Access to health advice					
Negative 🜗 Positive	Real-world relationships					
	Awareness of people's health					
	Community building					
	Emotional support					
	Self-identity					
	Self-expression					

SOURCE: Royal Society for Public Health; The Economist

-146-

 $\left\{ -\infty \right\}$

Z

R



 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

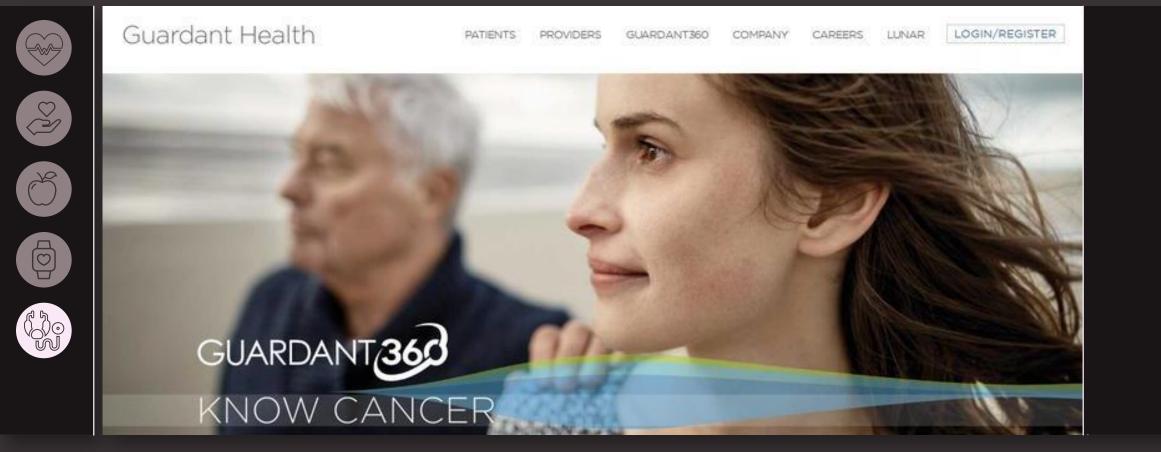


IMAGE: Guardant Health

Bioinformatics solutions are becoming increasingly accessible, facilitating better and more efficient treatment and care

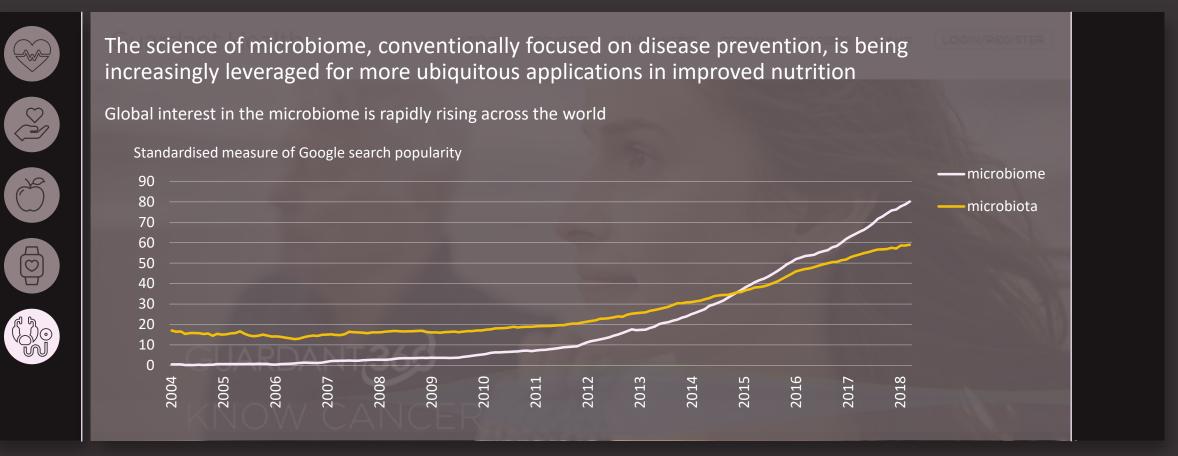
Genome sequencing allows people to develop much more targeted and personalised health- \neq care interventions Cost of sequencing a single human genome, 2001-17 Ì 100,000,000 10,000,000 1,000,000 100,000 10,000 \bigcirc 1,000 100 10 Mar-02 Sep-02 Mar-03 Mar-09 Sep-09 Sep-16 Sep-01 Sep-03 Mar-04 Sep-04 Mar-05 Sep-05 Mar-06 Sep-06 Mar-07 Sep-07 Mar-08 Sep-08 Mar-10 Sep-10 Mar-11 Sep-11 Mar-12 Sep-12 Mar-13 Sep-13 Sep-14 Mar-15 Sep-15 Mar-16 Mar-17 Mar-14 Note: Logarithmic scale

SOURCE: US National Human Genome Research Institute

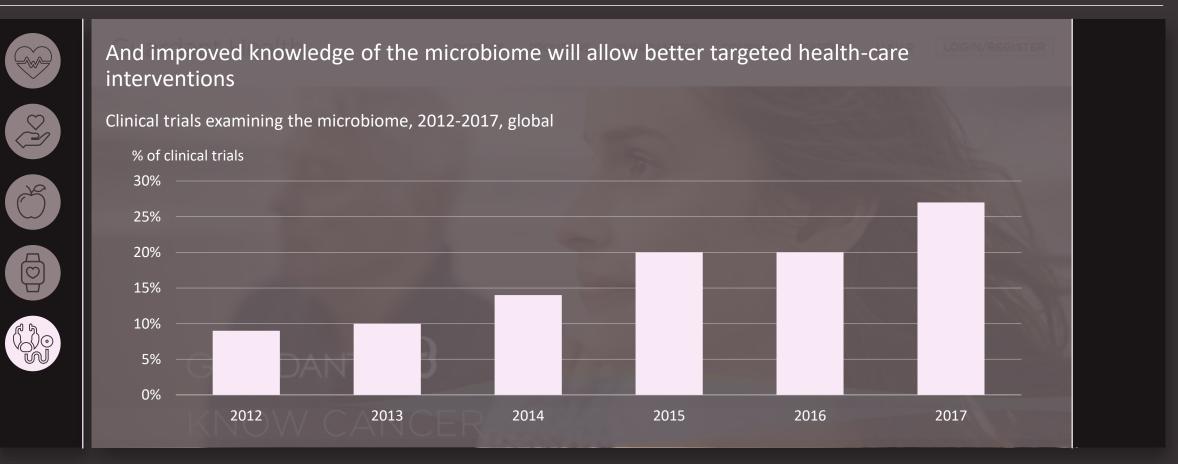


 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

~{0}



SOURCE: Google Trends



SOURCE: GlobalData

<u>({</u>)}

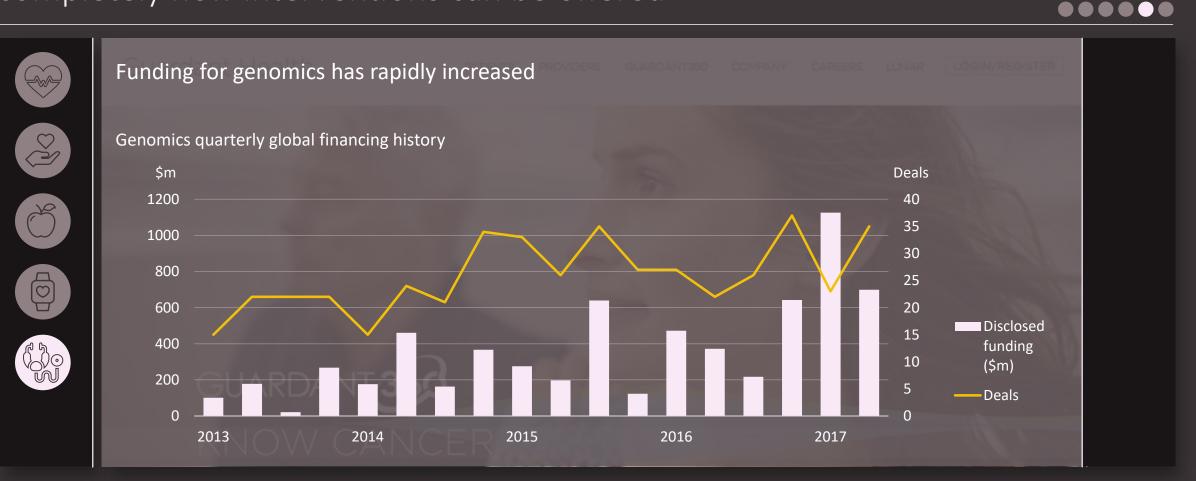


More and more people are embracing genetic testing $\left(\overset{\circ}{\longrightarrow} \right)$ Z Total number of people tested by consumer genetics companies, global Millions 12 10 AncestryDNA only All major testing companies 2013 2014 2015 2016 2017 2018

SOURCE: ISOGG; Leah Larkin; company reports

~{}}

151-



SOURCE: CB Insights

-152-

A research boom in the medical space means that innovation is set to continue (_ Number of patents filed associated with medicine*, global Ì 140,000 120,000 100,000 80,000 0 60,000 40,000 20,000 0 980 .989 .990 .991 .992 982 983 984 985 986 987 988 981 2016 2017 01! *medicine = analysis of biological materials; medical technology; organic fine chemistry; biotechnology; pharmaceuticals

~{O}

generation

SOURCE: Generation analysis of World Intellectual Property Organization (WIPO) statistics database

153



Trends we continue to track

....

Real-time, fine-grained health data available to both consumers and their medical providers



The rise in "precision medicine" and its manifestation as a consumable good



The development of personalised and improved nutrition



Disease migration, attributable to climatic crises



Whether increased uses of taxes on sugar-heavy products has a positive impact on public health



Will medical innovation out of emerging markets leapfrog that of developed countries?



And others...



Future of work

Ten DI

(

Ŀ

-

- · H

Section summary

Technological change is sweeping over the labour market. That holds promise for many workers. Many can be more autonomous, which not only makes them happier but also more productive.

Some workplaces are becoming more focused on employees' wellbeing. Greater transparency and disclosure also means that longstanding inequalities in the labour market, such as gender pay gaps, are falling, though they remain high.

Technology poses threats to some workers, however. Governments are not doing a good job of preparing their workforce for the coming years. Companies are picking up some of the slack.



A sustainable future of work is characterised by:



Technological innovation that helps both workers and businesses

157

Comprehensive training for modern skills requirements Flexibility supplemented by tools to enhance structure Rigorous employer focus on employee wellbeing

Reduced structural inequality

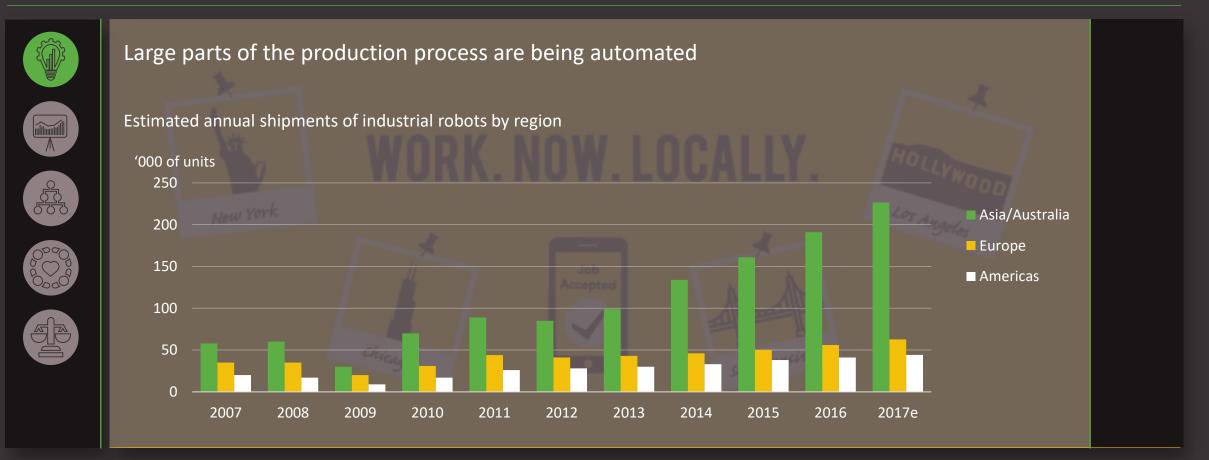
•••••

generation



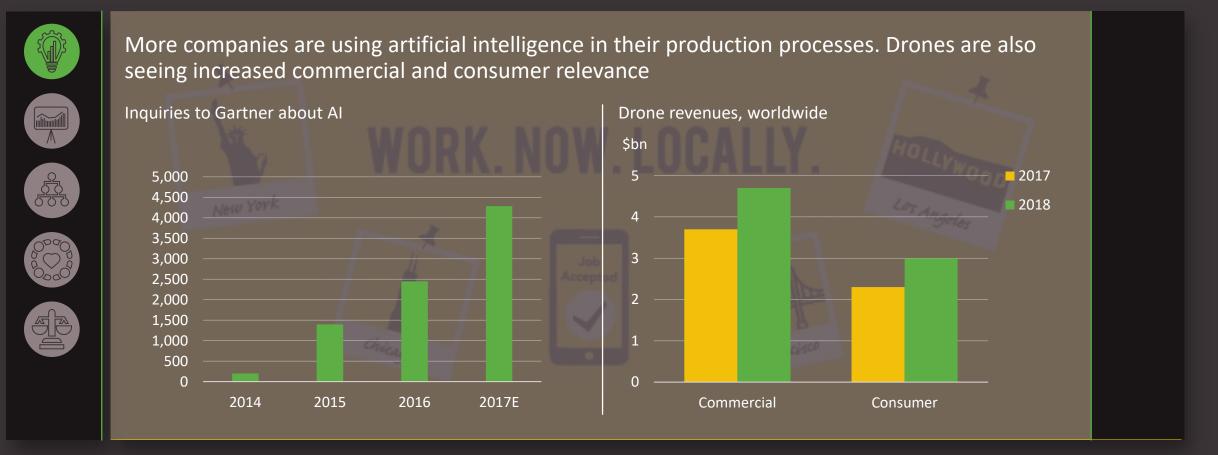
IMAGE: Wonolo Jobs marketplaces are attempting to redress labour market information assymetries and provide better matching between potential employers and workers

generation



SOURCE: International Federation of Robotics. These machines are defined as "an automatically controlled, reprogrammable, and multipurpose [machine]". Industrial robots are fully autonomous machines that can be programmed to perform several manual tasks such as welding, painting, assembling, handling materials, or packaging.

 $\bullet \bullet \bullet \bullet \bullet \bullet$



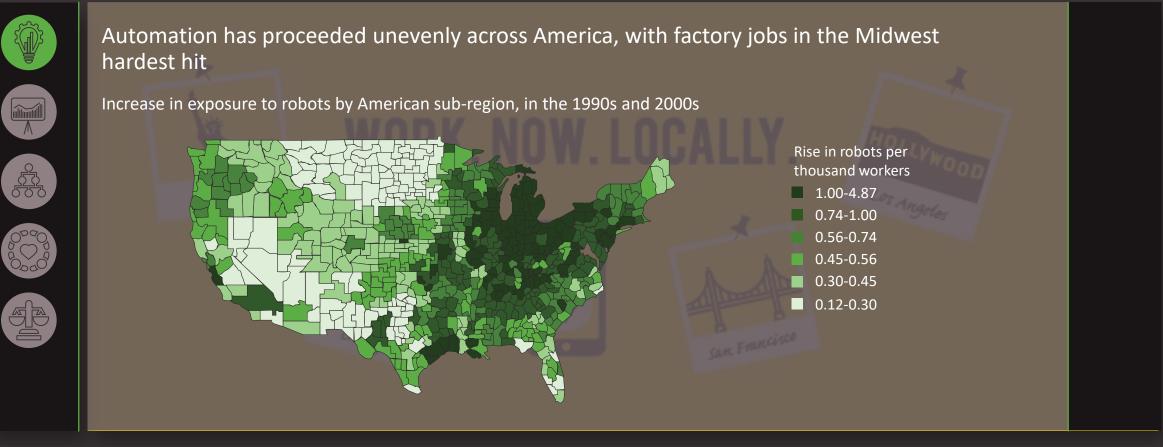
SOURCE: Gartner; Bloomberg Intelligence; UBS; Generation

generation

160-

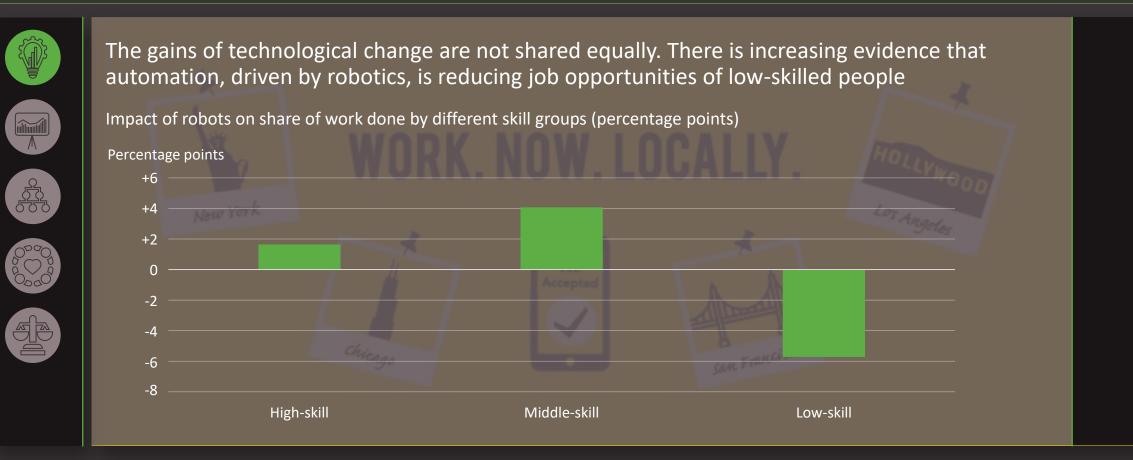
 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

generation



SOURCE: Acemoglu, Daron, and Pascual Restrepo. "Robots and jobs: Evidence from US labor markets." (2017). This is a precise measure of the increase in the number of industrial robots, per 1,000 of all workers, between the years 1993 and 2007. Figures are adjusted to account for endogenous changes in robot density.

 $\bullet \bullet \bullet \bullet \bullet \bullet$



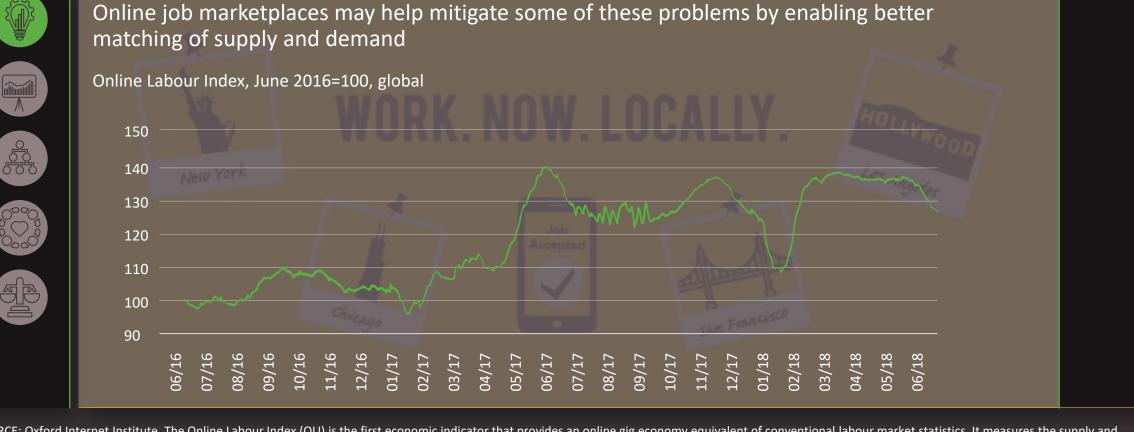
SOURCE: Graetz, Georg, and Guy Michaels. "Robots at work" Review of Economic Statistics (2018)

Automation has coincided with large numbers of Americans dropping out of the labour force entirely Civilian labour-force participation rate, 1948-2018 68% 66% 64% 62% 60% 58% 56% 54% SP 52% 1948 2015 2017

SOURCE: US Bureau of Labor Statistics

 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

generation



SOURCE: Oxford Internet Institute. The Online Labour Index (OLI) is the first economic indicator that provides an online gig economy equivalent of conventional labour market statistics. It measures the supply and demand of online freelance labour across countries and occupations by tracking the number of projects and tasks across platforms in real time.

 $\bullet \bullet \bullet \bullet \bullet \bullet$

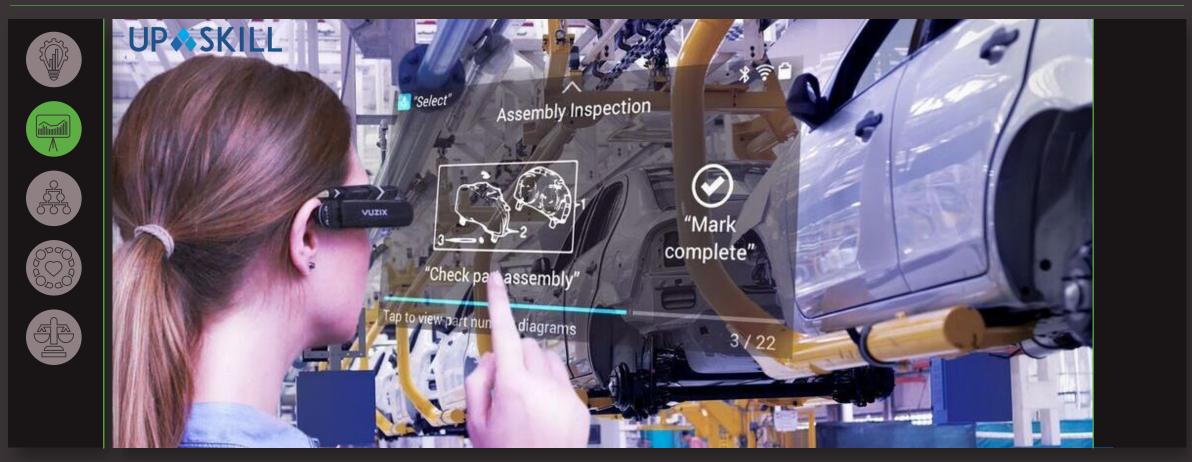
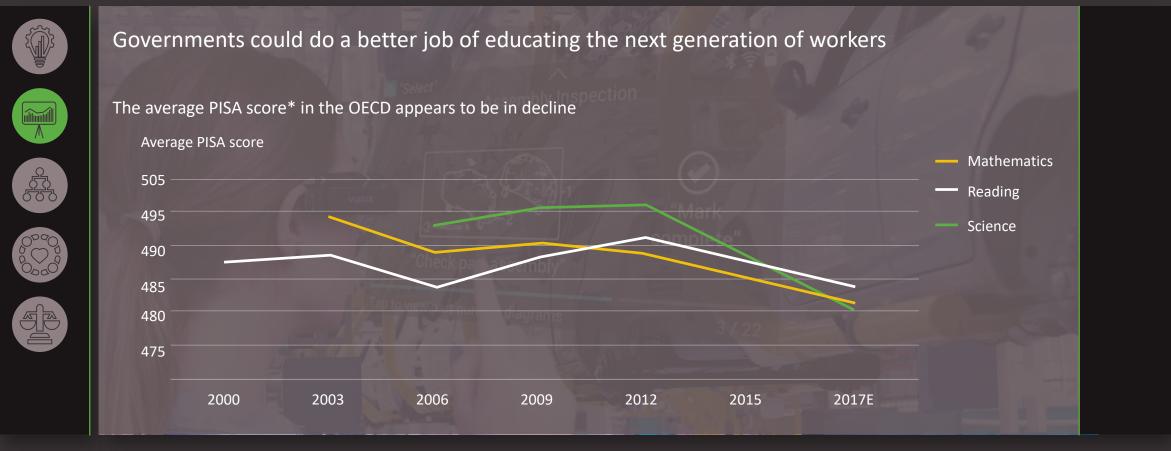


IMAGE: UpSkill Workplaces are embracing new, sustainable technologies: alternative-and-virtual reality can enhance workers' productivity

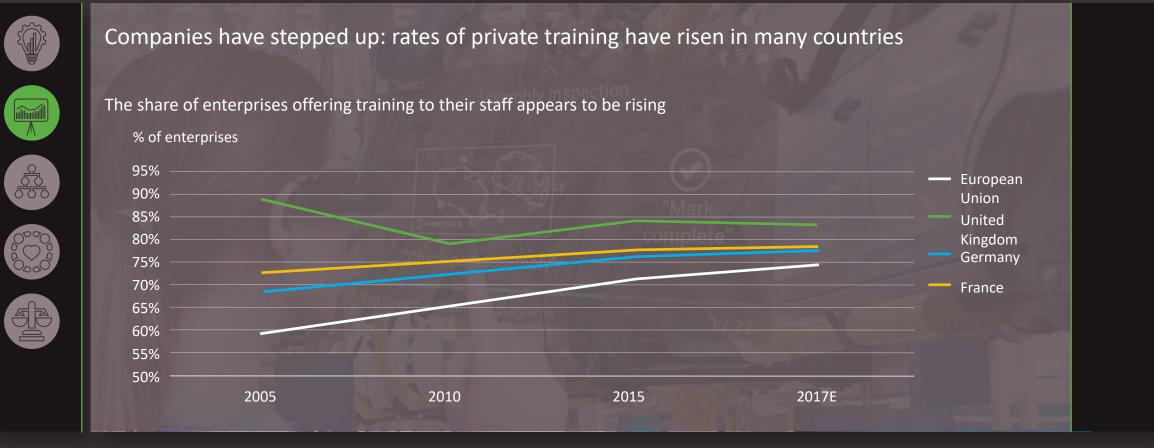
generation

generation



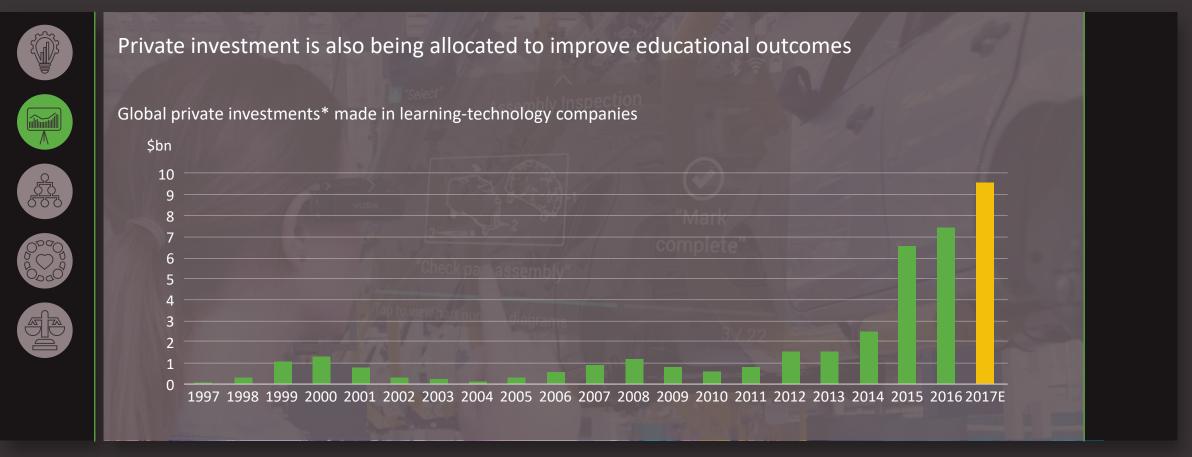
SOURCE: OECD; Generation.

*A PISA score measures attainment at science, reading and mathematics at age 15.



SOURCE: Eurostat; Generation

generation



generatio

SOURCE: Metaari; Generation. *Investment totals include crowdsourced, seed, angel, venture capital, and private equity. The totals do not include government grants (such as SBIR grants) or corporate foundation grants. Does not include investments made by non-profit educational institutions unless the investments are made to commercial spinoffs.

Andela





Training interventions are becoming global in nature







Andela

Andela provides companies with access to the top 1% of global tech talent by identifying high-potential developers on the African continent, shaping them into world-class technical leaders, and pairing them with companies as full-time, distributed team members.

 $\bullet \bullet \bullet \bullet \bullet \bullet$



SR

A combination of investment in technology and private training appears to be paying off: labour productivity is improving, which brings numerous wellbeing implications

Annual growth rate in labour productivity, 2016-2018





SOURCE: The Conference Board; OECD; *The Economist*; Generation. Data for right-hand chart refer to 1990-2012.



 $\bullet \bullet \bullet \bullet \bullet$

generation

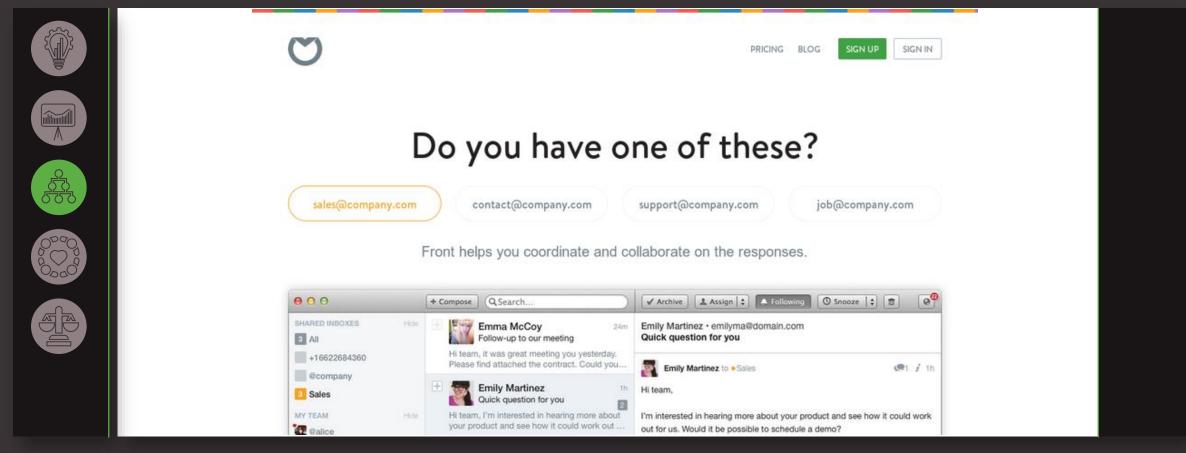
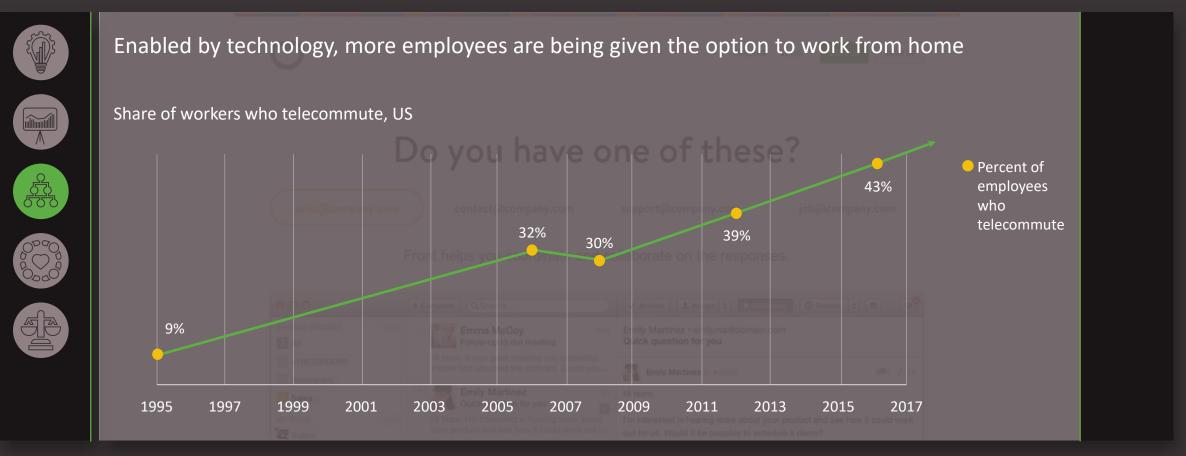


IMAGE: Front

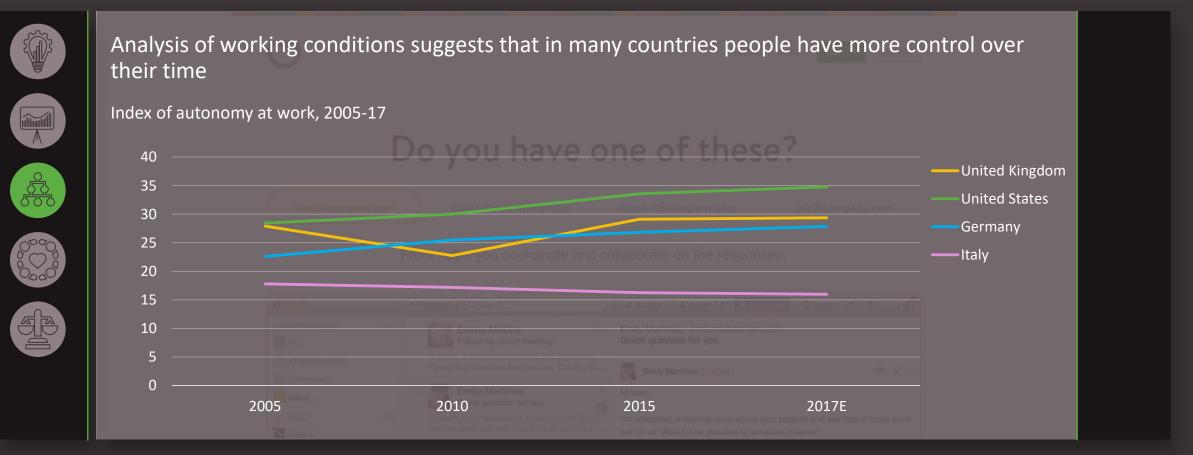
Collaboration software provides teams with the structure and clarity necessary to enhance productivity





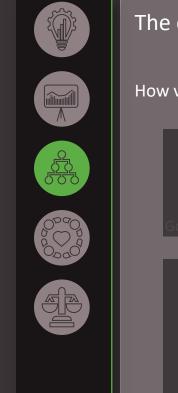
SOURCE: Gallup; fitsmallbusiness.com





SOURCE: OECD; Generation





The evidence suggests that workplace autonomy is a key determinant of overall wellbeing

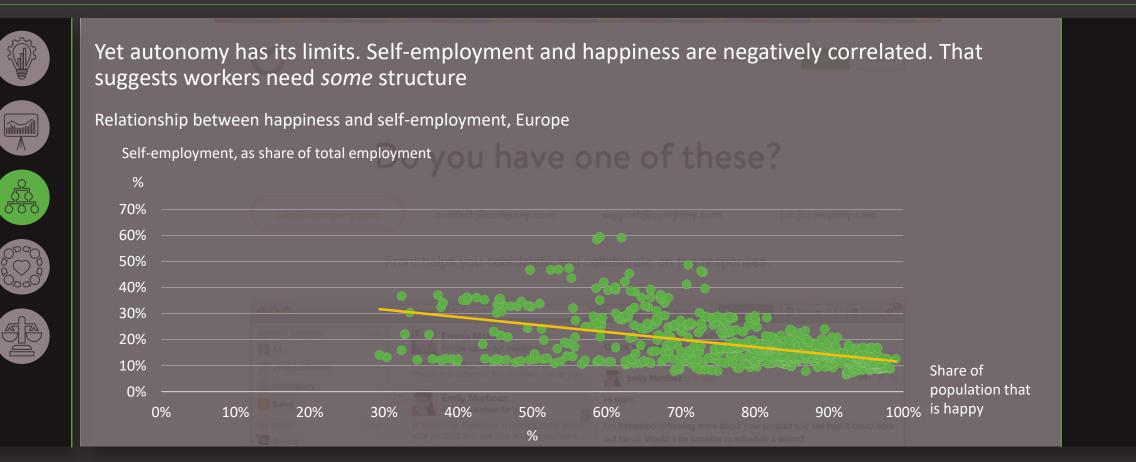
How various dimensions of workplace quality affect life-satisfaction (measured on a 0-10 scale)

			📃 Positive
			effect
			Negativ
			effect
Good opportunities for promotion			
Job has high autonomy		0.23	
High variety in work		0.25	

SOURCE: Clark, Andrew E., Sarah Flèche, Richard Layard, Nattavudh Powdthavee, and George Ward. "The Origins of Happiness." (2018). Standardised (beta) coefficients are shown

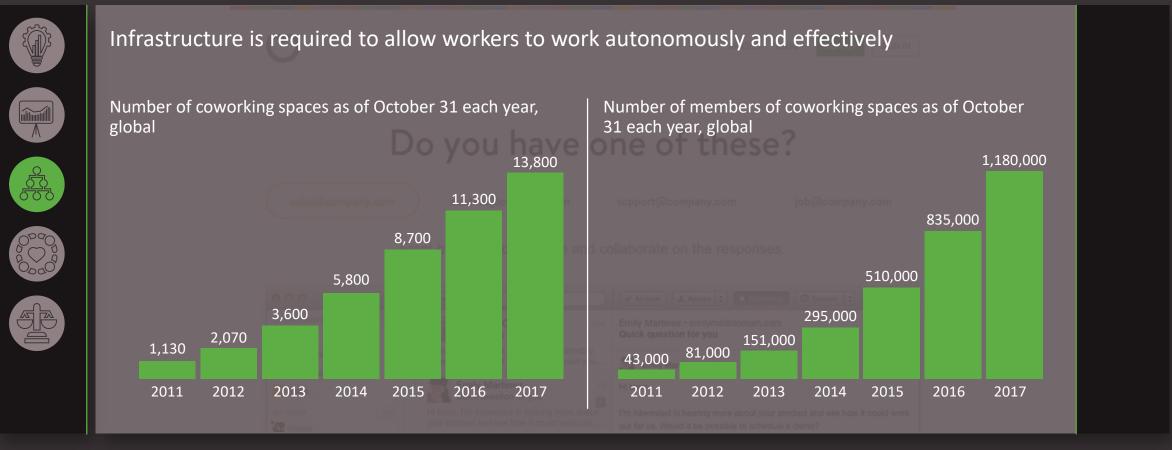
A growing share of the population has autonomy in the workplace

 $\bullet \bullet \bullet \bullet \bullet \bullet$



SOURCE: Generation analysis of World Bank and World Values Survey data. Data are for 2000 to 2017.

A growing share of the population has autonomy in the workplace



SOURCE: 2017 Global Coworking Survey

generation

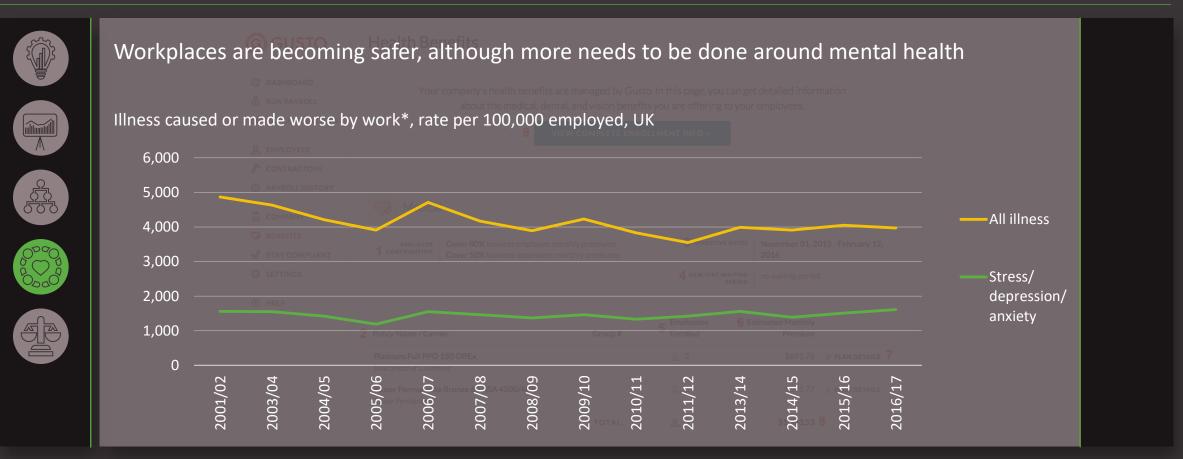
-176-

generation

© GUSTO	Health Benefits
 DASHBOARD RUN PAYROLL PAY CONTRACTORS EMPLOYEES CONTRACTORS 	Your company's health benefits are managed by Gusto. In this page, you can get detailed information about the medical, dental, and vision benefits you are offering to your employees. 9 VIEW COMPLETE ENROLLMENT INFO •
 COMPARETORS PAYROLL HISTORY COMPANY BENEFITS STAY COMPLIANT SETTINGS HELP 	Medical 1 CONTRIBUTION Cover 80% towards employee monthly premiums Cover 50% towards dependent monthly premiums 3 EFFECTIVE DATES Quite November 01, 2015 - February 12, 2016 4 NEW HIRE WAITING PERIOD no waiting period
	2 Policy Name / Carrier Group # 5 Employees Enrolled 6 Estimated Monthly Premium Platinum Full PPO 150 OffEx Blue Shield of California 2 \$691.76 P PLAN DETAILS 7 Kaiser Permanente Bronze 60 HSA 4500/40% Kaiser Permanente 2 \$691.77 P PLAN DETAILS 7
	TOTAL: <u>2</u> 3 \$1,383.53 8

IMAGE: Gusto

Democratising benefits plans and payroll solutions will benefit small business growth and enable employee wellbeing



SOURCE: UK Labour Force Survey. * includes injuries

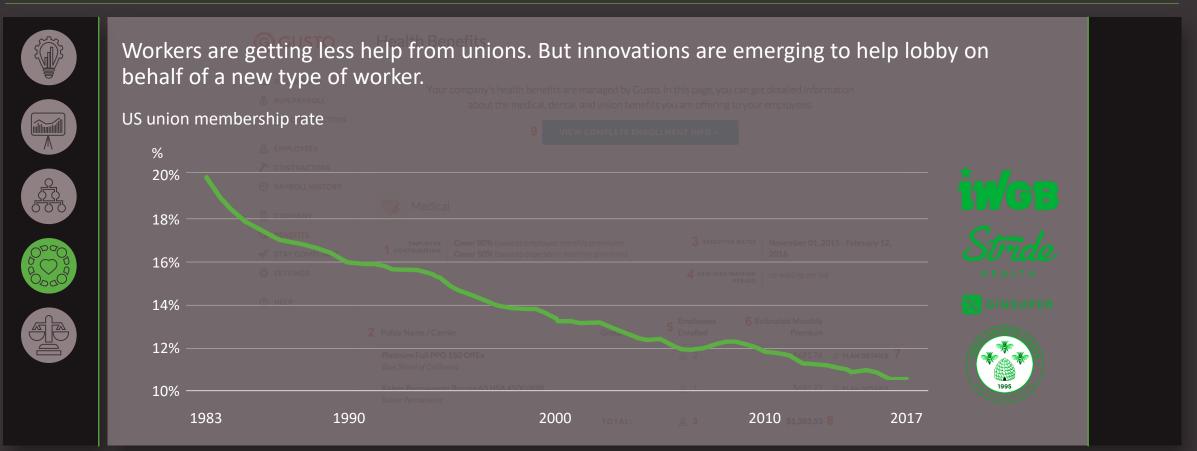
Investment in improving workplace wellness is growing Market size of corporate-wellness services*, US \$m 8,500 8,000 7,500 7,000 6,500 SR 6,000 5,500 5,000 2007 2008 2009 2012 2013 2010 2011 2014 2015 2016 2017E

SOURCE: IBISWorld, Generation. *Workplace programmes that offer a combination of educational, organizational and environmental activities designed to support behavior that is conducive to the health of employees and their families.

As is improving human-resources management in the workplace more broadly This graph shows the global deal count and financing in HR tech since 2012 No. of deals Investment, \$m 1,400 Funding 1,200 Deals 1,000 2012 2012 2012 2013 2013 2015 2015 2016 2016 2016 2016 2017 Q2 Q4 $\cap 4$ 0^{2}

SOURCE: CB Insights

S]B



SOURCE: US Bureau of Labor Statistics

•••••

generation

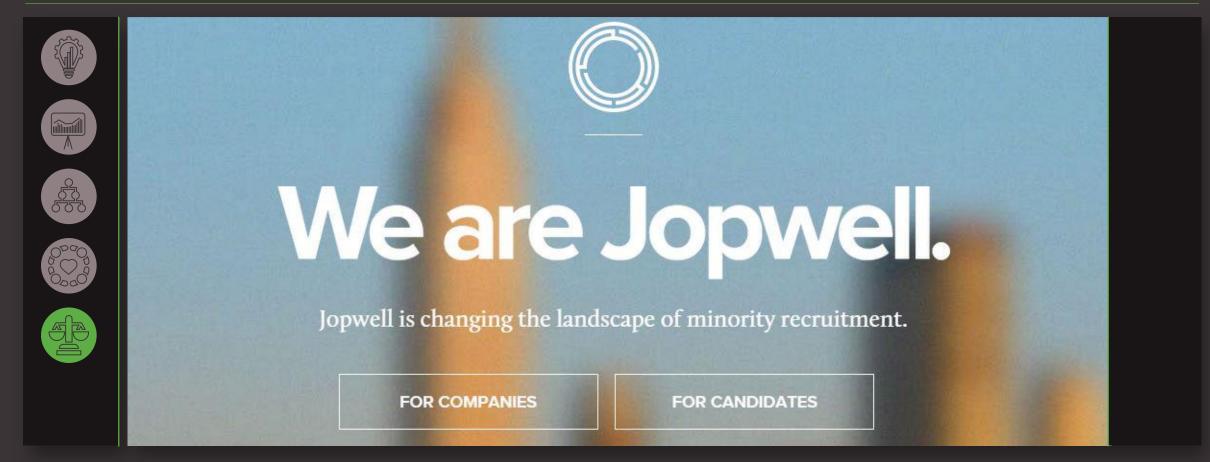


IMAGE: Jopwell

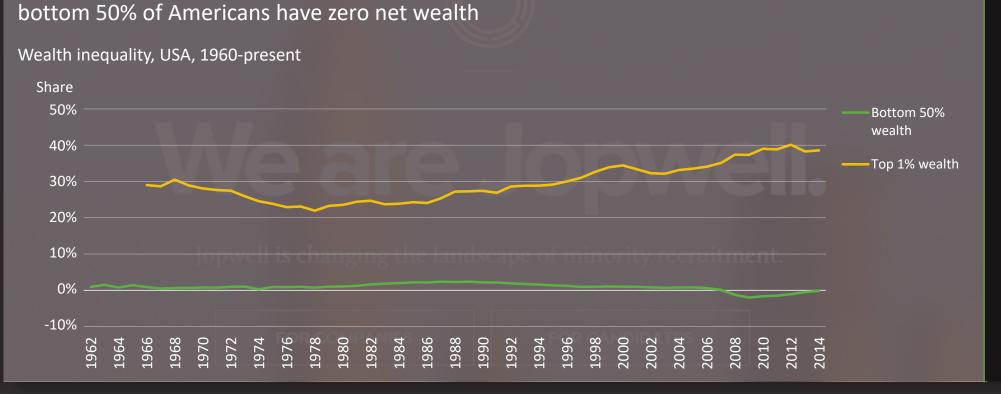
The recruitment landscape is changing with tools that enable improved skills assessments and reduce strucutral barriers to entry



 $\bullet \bullet \bullet \bullet \bullet \bullet$



SP



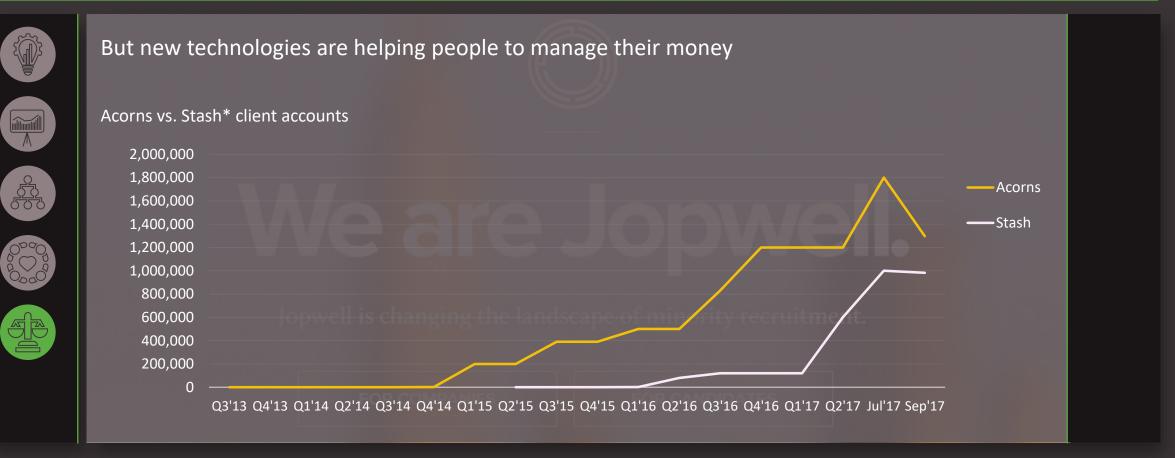
The share of wealth accruing to the top 1% has increased over the past thirty years. The

SOURCE: World Inequality Report 2018

generation

 $\bullet \bullet \bullet \bullet \bullet \bullet$

generation



SOURCE: CB Insights.

*Acorns and Stash are two companies providing apps which let people invest small amounts of money to begin to grow their wealth.

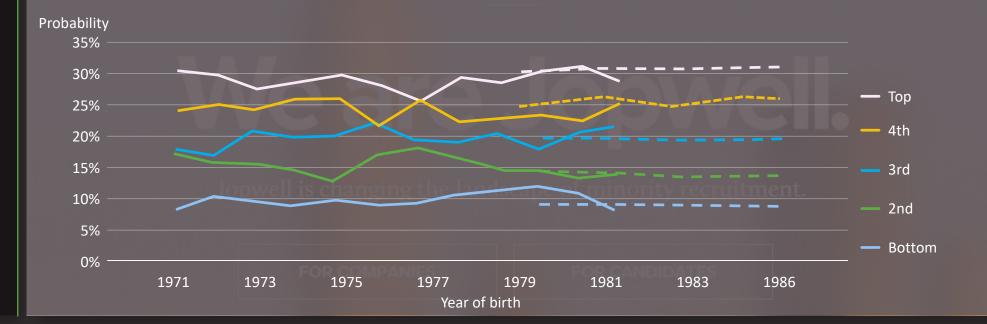


generation



Social mobility does not appear to be falling. However, America still remains highly socially immobile along class and ethnic lines

Probability of reaching top income quintile at age 26 by year of birth and parental income quintile, United States



SOURCE: Equality of Opportunity Project; Chetty, Raj, Nathaniel Hendren, Patrick Kline, Emmanuel Saez, and Nicholas Turner. "Is the United States still a land of opportunity? Recent trends in intergenerational mobility." *American Economic Review* 104, no. 5 (2014): 141-47. Chetty, Raj, Nathaniel Hendren, Maggie R. Jones, and Sonya R. Porter. "Race and economic opportunity in the United States: An intergenerational perspective." No. w24441. National Bureau of Economic Research, 2018.



 $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$



Other forms of inequality, including gender pay gaps, are slowly improving across the developed world. But women still get paid considerably less than men







How much lower, in percentage terms, women's earnings are than men's

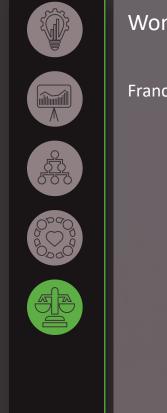


SOURCE: Eurostat



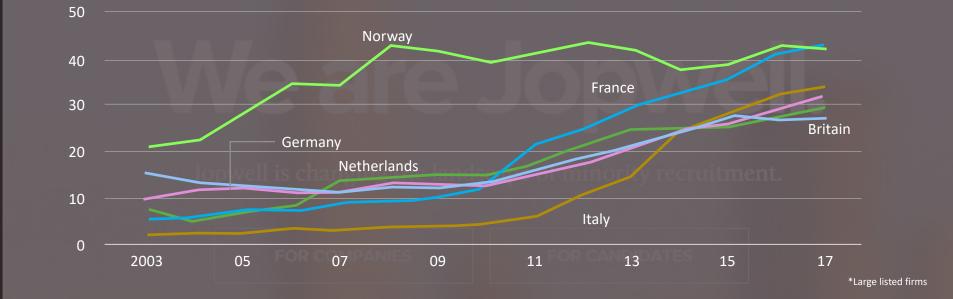


$\bullet \bullet \bullet \bullet \bullet \bullet \bullet$



Women form an ever-larger share of company boards. But this number is still too low

France has joined Norway with more than 40% of boards comprised of women



SOURCE: Forbes; European Institute for Gender Equality; The Economist

generation

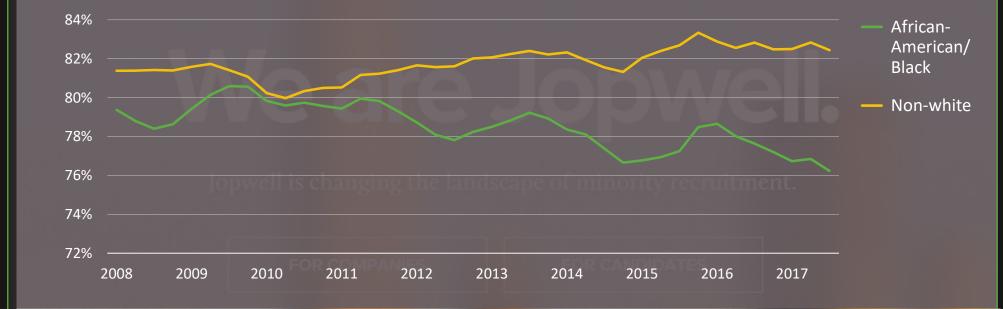


$\bullet \bullet \bullet \bullet \bullet \bullet \bullet$



As this novel analysis shows, overall ethnic pay gaps are falling, though black/African Americans are faring gradually worse than others

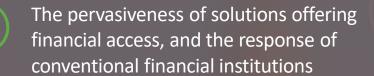
Race / ethnic pay as a percentage of whites' pay, 2008-18



SOURCE: Generation analysis of US Current Population Survey, US Bureau of Labor Statistics. "Non-white": average of Hispanic, African-American/black and Asian-American wages









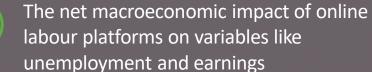
The impact of new advances in intelligent automation, machine learning and AI



Developing legal norms concerning the "gig economy", encompassing factors like trade-union representation and minimum wages

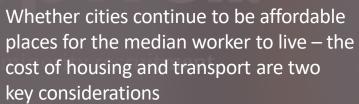


The rate which the gender-pay gap closes





The extent to which rising inequality, populism and protectionism threaten the development of sustainable labour markets



And others...

A sustainable economy requires continued improvement in:



generation

We welcome your feedback: sustainabilitytrends@generationim.com

generation